# Klarna.

# Annual Report 2022

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Klarna Holding AB (publ). Organization no. 556676-2356

# Contents

| Key perfomance metrics                 | 3  |
|--|----|
| To our shareholders                    | 5  |
| Timeline 2022                          | 8  |
| Performance highlights                 | 11 |
| Report from the Board of Directors     | 14 |
| Gorporate Governance Report            | 20 |
| Key financial and performance measures | 32 |
| Group and parent company financials    | 35 |
| Notes with accounting principles       | 41 |

# **Key performance metrics**

The information is presented for Klarna Holding AB (publ), if not otherwise stated.

Strong performance of the business over the year has delivered:



<sup>1</sup> Total monetary value of sold products and services through Klarna over a given period of time.

<sup>2</sup> All growth figures are based on SEK results figures.

<sup>3</sup> Adjusted operating results are defined as IFRS operating results, excluding restructuring costs, share-based payments, related payroll taxes, depreciation and amortization.

<sup>4</sup> Credit losses as a % of GMV.

# **Financial summary**



| Amounts in SEKbn                                   | FY21   | FY22   | Q421   | Q122   | Q222   | Q322   | Q422   |
|--|--------|--------|--------|--------|--------|--------|--------|
| Gross merchandise volume                           | 689.1  | 837.3  | 202.7  | 187.0  | 209.2  | 199.0  | 242.0  |
| Income statement                                   |        |        |        |        |        |        |        |
| Total net operating income                         | 13.9   | 16.7   | 4.1    | 3.6    | 4.0    | 4.1    | 5.0    |
| Revenue  | 15.9   | 19.3   | 4.7    | 4.4    | 4.7    | 4.6    | 5.6    |
| Credit losses                                      | -4.6   | -5.7   | -1.7   | -1.2   | -1.7   | -1.5   | -1.4   |
| Total operating expenses before credit losses      | -15.9  | -21.5  | -5.9   | -5.0   | -6.1   | -4.8   | -5.6   |
| Adjusted Operating Results (Non-IFRS) <sup>5</sup> | -5.2   | -7.8   | -2.8   | -2.2   | -2.9   | -1.6   | -1.2   |
| Net result for the year                            | -7.1   | -10.4  | -4.6   | -2.6   | -3.8   | -2.2   | -1.9   |
|  |        |        |        |        |        |        |        |
| Key ratios   |        |        |        |        |        |        |        |
| Take Rate (Revenue/GMV)                            | 2.31%  | 2.31%  | 2.32%  | 2.34%  | 2.26%  | 2.31%  | 2.33%  |
| Credit loss rate                                   | -0.67% | -0.68% | -0.84% | -0.64% | -0.80% | -0.74% | -0.58% |
| Cost income ratio <sup>6</sup>                     | -114%  | -128%  | -145%  | -139%  | -152%  | -116%  | -112%  |

<sup>6</sup> Total operating expenses before credit losses divided by Total net operating income.

<sup>&</sup>lt;sup>5</sup> Adjusted operating results are defined as IFRS operating results, excluding restructuring costs, share-based payments, related payroll taxes, depreciation and amortization.

# To our shareholders

# To our shareholders

2022 has been a year of significant change in the global political and economic environment. The ongoing war in Ukraine and the threat, and in some cases reality, of economic recession have impacted us all in some way.

The accompanying shift in investor sentiment from a total focus on growth to profitability has also had wide-ranging effects. At Klarna, it has required some hard but necessary decisions. The most difficult by far was taking early and pre-emptive action back in May, re-evaluating our organization and our focus so we could meet our goals in light of the changes we were seeing externally. As a result 10% of our committed and talented Klarnauts left our company and we have since seen many tech companies sadly have to make similar decisions to adapt to this new environment. However, we are proud to have been recognized as a strong and resilient company with continued investor support, as evidenced by our ability to raise over \$800m during one of the steepest drops in global stock markets in over fifty years. This is supporting Klarna's continued growth, especially in the US.

Despite the challenges 2022 brought, Klarna continues to deliver on our mission to accelerate commerce by putting customers at the heart of everything we do. We have continued to build and launch awesome products and services that address real-world problems consumers and retailers face, making us an intrinsic part of people's daily lives, saving them time and money and reducing worry.

of the balance sheet within three months. The

agility, with Klarna delivering two consecutive

half of the year - including the peak shopping

periods of Black Week and Christmas, whilst maintaining growth. Our credit loss rate<sup>10</sup> also

to an industry-leading 0.58% for Q422.

improved by 30% vs the same quarter last year

changing macro-economic environment in 2022

provided a perfect case study for the company's

quarters of reduced credit losses in the second

| Raised over                                | Driving growth - GMV                             |
|--|--|
| \$800m                                     | +22%   |
| supporting our continued growth            | YoY - FY22                                       |
| Adjusted operating results <sup>8</sup>    | Credit losses                                    |
| 44%  | 0.58%  |
| Improvement H222 vs H122                   | for Q422   |
| s a result we are making concrete progress | underwriting approach are fully reflected in 70% |

As a result we are making concrete progress towards profitability, simultaneously driving growth well ahead of e-commerce<sup>7</sup> and reducing credit losses and costs, with GMV up 22% in 2022 YoY. Our adjusted operating results<sup>8</sup> improved 21% (SEK 330m) in just one quarter<sup>9</sup> while H222 improved an impressive 44% compared to H122 following the changes we implemented.

Klarna's business model is based on providing very short term loans, so any changes to our

- <sup>8</sup> Adjusted operating results are defined as IFRS operating results, excluding restructuring costs, share-based payments, related payroll taxes, depreciation and amortization.
- <sup>9</sup> Q422 compared to Q322.
- <sup>10</sup> Credit losses as a % of GMV.

<sup>&</sup>lt;sup>7</sup> Salesforce Shopping Index.

Klarna is revolutionizing retail banking by taking on the \$16 trillion-dollar global payments industry that costs society an outrageous \$440bn annually. We want to restore the original purpose of payments and banking - facilitating and accelerating commerce by providing increased choice, transparency and cost-effectiveness everywhere. Utilizing advanced technology and innovative features, we are reducing payment costs to society by 60% compared to traditional players.

Beyond payments, we have expanded into commerce solutions and made strategic investments to solve real problems identified through consumer insights in the shopping journey. Our new products and services like search and compare, our in-app loyalty card wallet, enhanced CO2 tracker, shoppable video, money management tools and in-app shipping and tracking information makes Klarna a cuttingedge, superior digital shopping assistant for all our consumers' needs, across platforms, at any time and place. Our deep understanding of the digitally transforming market has also made us a great matchmaker for retailers, curators, and creators. Our Creator Platform helps retailers find the right influencer partners, collaborate with them, and then track and optimize these relationships with insights into performance metrics. This is creating an unparalleled opportunity for Klarna to become a hyperrelevant, world-class shopping destination for

consumers and growth driver for retail partners. And it means we add real value to our fanbase of over 150m consumers in a ton of different ways, each and every day.

And our fanbase is growing. We now have 34m consumers in the US, propelling it to become our largest market by revenue for the first time in December, overtaking Germany. The US remains an engine of growth with GMV up 71% YoY in 2022, made all the more impressive as we improved credit loss rates by 37% at the same time. We continue to grow across verticals, with fantastic new retail partners including Samsung, Groupon, Booking.com, Instacart, Tractor Supply Company and Fossil Group choosing Klarna in 2022 for more than just payments. The ton of value-add marketing services we bring to retailers such as virtual shopping, ads, and sponsored content, as well as search and comparison shopping services means our marketing revenue more than doubled in 2022, up 131%, as retailers and consumers embrace the new ways we are creating for people to shop.

I am super excited about 2023 and our strong product pipeline that will help consumers save even more time and money, and worry less. Our awesome achievements could not have been realized without our talented and dedicated Klarnauts or our investors, who continue to support Klarna in its mission to accelerate commerce.

#### Sebastian Siemiatkowski

CEO and Co-Founder of Klarna



+71%

US GMV YoY - FY22

34m+

US consumers



# **Timeline 2022**



#### February

Klarna partners with Good on You to launch sustainable collections.

Klarna launches rewards program and Pay Now in 9 new markets.

Klarna expands to Canada with flexible "Pay in 4" service and shopping app.

### March

Klarna launches the pink standard in Germany - no more revolving credit, no more unnecessary fees and Pay in 30 and Pay in 3 as standard.

Klarna launches Klarna Kosma to harness the rapid growth of open banking.



## April

#### Klarna completes acquisition of PriceRunner.

Klarna matches consumer donations towards planet health causes during Earth Week.

SOFORT, Klarna's direct bank transfer payments service, enables UK gambling block for direct bank-to-bank payments.

# May

Klarna launches financial education initiative for young consumers.

Klarna announces partnership with UK credit reference agencies to help consumers build a positive credit history.

Klarna unveils global Flexible Work Policy, meeting strong demand for hybrid work.

#### Klarna launches Virtual Shopping bringing the in-store experience to online shoppers.

Klarna launches Dream Deal Days to celebrate reaching 150 million consumers.



# July

Klarna invests USD 1.7 million from its internal carbon tax in sustainability projects for maximum long-term climate impact.

Klarna announces \$800m major financing round during worst stock downturn in 50 years.

#### June

Klarna Card launches in the US.

New in-app money management tools launch in the US, empowering consumers to take control of their finances.

Klarna App is enhanced with digital wallet for easy access to loyalty cards.



## August

Klarna adds automatic purchase history and delivery tracking for all online orders to the Klarna app in the UK.

#### September

- Klarna manifests their position as a universal growth engine for merchants
  - instituting Klarna Growth Awards.
- Klarna says "**Γεια σας**" to Greece with its interest-free "Pay in 3" service and shopping app.
- Klarna says "Ahoj" to Czechia with its interest-free "Pay in 3" service and shopping app.

### October

Klarna launches unbiased search tool, shoppable video, creator platform, in-app donations and upgraded CO2 tracker in the biggest product launch to date.



#### December

Klarna launches annual trend report 'The Checkout'.

# Performance highlights

# **Performance highlights**

# **Full Year**

Klarna is continuing to accelerate commerce and outpace e-commerce growth in a challenging macroeconomic environment, with GMV up 22% in FY22 to SEK 837bn, compared to a 2% decline in the global e-commerce market. As a result, revenue increased 21% to SEK 19.3bn and total net operating income +20% to SEK 16.7bn. Performance was driven by continuing stellar growth in the US and ongoing progress on improving credit loss performance, supported by GMV growth in all of Klarna's markets. Our mature markets continue to make SEK 8.5bn gross profit while our newer markets are scaling into profitability.

Revenue +21%

to SEK 19.3bn

SEK **8.5bn** 

Gross profit

in mature markets

# Half year (Jul-Dec)

Following our change in strategy in May to sharpen our focus on core value drivers, our operating result has improved 44% in the second half of the year compared to H122 on an adjusted basis<sup>11</sup>. H222 GMV grew 22% while credit loss rates reduced by 16%. In the US credit loss rates are down 30% in H222 vs the first half of the year, and down 45% compared to the same period last year.

Adjusted operating result <sup>11</sup>

44%

Improvement H222 vs H122

**US credit loss rates** 

45%

Improvement H222 YoY

<sup>11</sup> Adjusted operating results are defined as IFRS operating results, excluding restructuring costs, share-based payments, related payroll taxes, depreciation and amortization.

# **Q4**

In Q422, Klarna's GMV increased 19% compared to Q421 while the global e-commerce market remained flat, and credit losses decreased by 18% compared to the same quarter 12 months ago, resulting in a 31% improvement in credit loss rates<sup>12</sup>. At the same time, we are continuing to significantly invest in our products to create the shopping destination of the future. Adjusted operating results<sup>13</sup> improved by 21% in Q422 vs the prior quarter with adjusted operating losses decreasing from SEK 1.6bn in Q322 to SEK 1.2bn in Q422. Credit loss rates continue to be industry-leading at a low rate of 0.58% in Q422.

Gross Merchandise Volume

+**19%** 

Credit loss improvement

**31%** 

## **US Market**

The US market continues to be a key driver of Klarna's performance, becoming the largest market by revenue for the first time in December 2022 with 34m+ consumers now making Klarna their shopping destination of choice. GMV growth of 71% in FY22 compared to e-commerce growth of 5%, coupled with a 37% improvement in credit loss rates illustrates how Klarna can utilize its cutting-edge underwriting techniques to maintain strong growth while making credit decisions in the best interests of both Klarna and its consumers.

**US consumers** 



**US GMV** 

+71%

FY22

# New and enhanced products and services

In 2022, the launch of multiple new and enhanced products that add real value to consumers and retailers such as search, loyalty card wallet, and digital receipts is making Klarna an intrinsic part of people's lives, saving them time, money, and worry. Klarna's marketing revenue increased by 131% YoY to SEK 1.6bn as we diversify revenue streams, driving over 600m clicks to retailers during the year, up 111% YoY.

Global repeat usage increased 23% in 2022 proving that 150m consumers come back to us because of our personalized shopping experience and the problems we're solving for them.

<sup>&</sup>lt;sup>12</sup> Credit losses as % of GMV.

<sup>&</sup>lt;sup>13</sup> Adjusted operating results are defined as IFRS operating results, excluding restructuring costs, share-based payments, related payroll taxes, depreciation and amortization.

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# Report from the Board of Directors

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# **Board of Directors report**

The Board and the CEO of Klarna Holding AB (publ) hereby submit the report for the period January 1 to December 31 2022. This report presents the financial statements for Klarna Holding AB (publ) and consolidated financial statements for the company and its subsidiaries. The annual accounts have been prepared in millions of Swedish kronor unless otherwise stated.

# Information about the business

Klarna Holding AB (publ)'s subsidiary, Klarna Bank AB (publ) is an authorized bank and is under the supervision of the Swedish Financial Supervisory Authority (Finansinspektionen).

Klarna was founded in 2005 in Sweden and has been a fully licensed bank since 2017, active in 45 markets.

Now we are a global leading payments network and shopping destination that accelerates commerce by offering fairer, more sustainable, innovative solutions. We are committed to providing a seamless and secure shopping experience that helps our customers save time, save money and worry less.

Klarna is on a mission to accelerate commerce by putting customers at the heart of everything we do. We began by revolutionizing the retail banking industry before expanding into commerce solutions with strategic investments to solve real problems identified through consumer insights in the shopping journey.

Our success is the result of strong relationships with consumers, retailers, and partners built on trust. Maintaining this trust, especially in the finance industry, requires ethical practices and doing what's right. These principles are woven into all aspects of our business, including data privacy, corporate governance, and fair treatment of employees.

# **Business Results**

# **Net Operating Income**

In 2022 Klarna's growth continued to outpace e-commerce as we invested further in our products and services to solve real problems identified through consumer insights in the shopping journey. GMV increased 22% YoY to SEK 837bn and Total Net Operating Income increased 20% YoY to SEK 16,707m at period-end. Revenue increased 21% to 19.3bn.

Our commission income increased 19% to SEK 13,422 million, thanks to continued growth in global retail partnerships to over 500k, and growing consumer adoption that boosted payment volumes processed through the Klarna platform.

Growth in Interest income of 9% YoY to SEK 4,422m remained below that of total net operating income as consumer demand for our interest-free, shorter duration payment products outpaced other payment alternatives. Interest expenses remain low in comparison to operating expenses and Total net operating income, increasing to SEK 1,050m at period-end.

# **Operating expenses**

Operating expenses have increased to SEK 21,459m as Klarna continued to invest in growth with an increase in fees in line with volume growth and the launch of the Klarna card in the US and UK. However, the impact of changes we made to the business and cost optimization efforts around peak season allowed Klarna to maintain growth while reducing total operating expenses before credit losses by 6% in H222 compared to the first half of the year.

Average FTEs over the year were 6,011 including new colleagues joining from acquired companies including PriceRunner but does not show the full impact of the restructuring implemented in the second half of the year. Headcount at the end of the year was 5,441.

Klarna has launched 12 new markets since the start of 2020 as well as continuing to grow in

existing markets. Underwriting new consumers is always more challenging than underwriting existing consumers, and as a result, absolute credit losses are higher YoY. However, our focus on the path to profitability is already yielding results with two consecutive quarters of improvement in credit losses, meaning net credit losses amounted to SEK 5,718m for the period. Credit losses remain low in comparison to GMV, at 0.68% for FY22 and as low as 0.58% at Q422. We continue to see substantial progress on credit losses in the US, with credit loss rates down 37% YoY.

Klarna's operating result for the period was SEK -10.5bn, H222 showed a marked improvement in operating result with a 35% improvement compared to the first half of the year as the impact of changes we made from May onwards became visible. On an adjusted basis the improvement was 44%.

# Liquidity and funding

Significant volume growth across all markets contributed to an increase in Loans to the public of 20% YoY to SEK 74,151m.

Deposits from the public increased to SEK 81,068m as the popularity of our savings accounts in Germany and Sweden increases with the addition of value-adding features such as savings 'pools' in Germany to help consumers more easily reach their financial goals. The average duration of Klarna's credit portfolio is ~40 days. This remains an extremely short duration compared to Klarna's liabilities, reflecting the short-term nature of the majority of Klarna's products and low average Pay later balances. The CET1 ratio for Klarna Holding AB is 21.7 %.

### **Branches Abroad**

CONTENTS | BOARD OF DIRECTORS REPORT

Klarna Bank AB (publ) operates Klarna Bank AB UK Branch, Klarna Bank AB German Branch, Klarna Bank AB Norwegian Branch, Klarna Bank, filial af Klarna Bank AB (publ), Sverige (Denmark), Klarna Bank AB, Sucursal en España (Spain), and Klarna Bank AB Irish Branch. Klarna Bank AB - Sucursal em Portugal and Klarna Bank AB French Branch.

#### Interactions with regulators

In January, Klarna submitted a response to the UK Government's consultation on proposals to regulate Buy Now Pay Later (BNPL) products. Following this period of consultation, the Government confirmed the scope of BNPL regulation in June. Draft legislation was published by the UK Government in February 2023, after the period end. Klarna welcomes the proportionate approach the Government is taking to the regulation of BNPL which is framed by the Government's clear recognition that BNPL products are "inherently lower risk" than traditional interest bearing credit products<sup>14</sup>.

On 28 March, the Swedish Data Protection Authority (SDPA) issued an administrative fine of SEK 7.5m to Klarna due to alleged breaches of the GDPR's principles of transparency and information obligations in a version of Klarna's privacy notice which was live for three months, March to June 2020. In Klarna's view, the SDPA has failed to accurately apply GDPR and the reasoning for its decision is unclear. If the SDPA had made an accurate assessment and correctly interpreted and applied the law, it would have found an administrative fine to be unwarranted. Klarna has appealed the decision on this basis.

On 22 April, the Swedish Financial Supervisory Authority (SFSA) initiated an inspection of Klarna Bank AB's general (business-wide) risk assessment, risk assessment of customers and KYC measures. The ongoing inspection is part of the SFSA's regular supervisory activities and Klarna is one of three companies being subject to a similar inspection. On 4 July, the German Federal Financial Supervisory Authority (BaFin) initiated an audit of Sofort GmbH's business organization (Section 27 ZAG) as well as outsourcing of IT activities and IT processes (Section 26 ZAG) as part of their regular supervisory activities.

In September, Klarna was appointed as a member of the Strategic Working Group (SWG) in support of work by UK regulators to develop a roadmap for the future of Open Banking in the UK. The role of the SWG is to collate views and input from the Open Banking industry and broader stakeholders. As one of Europe's largest providers of Open Banking services, we welcomed the opportunity to contribute to this important work. The SWG intends to publish a report in Q123 with recommendations for UK regulators on how to approach the future of Open Banking.

On 15 September the US Consumer Finance Protection Bureau's (CFPB) issued a report on its findings from the BNPL consultation they initiated in March 2022 which Klarna responded to alongside other operators. We continue to work closely with the CFPB as they develop their thinking and approach towards the BNPL sector.

On 9 December the UK Government published a consultation on its proposals to reform the 1974 Consumer Credit Act (CCA). Klarna welcomes this announcement and sees such reform as an opportunity to update the regulation of consumer credit so that it drives better outcomes for consumers. Updated regulation will ensure the UK credit sector remains competitive and consumers are protected to a high standard. Klarna will engage with this consultation in Q123.

<sup>14</sup> HM Treasury 'Regulation of Buy Now Pay Later Consultation'

# Significant events

- On 1 April the acquisition of PriceRunner was completed.
- On 11 July Klarna Holding AB (publ) announced a new \$800m funding round at a \$6.7bn postmoney valuation. The round attracted strong support from both existing and new investors and will primarily be used to expand Klarna's leading market position in the United States. 3,641,244 shares were registered in 2022 as part of the funding round.
- On 1 December the Swedish Administrative Court set aside the decision on Pillar 2 Guidance for Klarna Bank AB and sent the

case back to the SFSA for a new assessment, following an appeal by Klarna. The court ruled that the SFSA had not made a sufficient assessment of Klarna's specific characteristics, and the extent to which these set Klarna apart from more traditional banks. Klarna has no PIllar 2 Guidance in place until a new assessment has been made.

Klarna Holding AB subscribed for 1,763,436 newly issued shares in Klarna Bank AB as part of an internal restructuring to move some operating companies from Klarna Holding AB to sit under Klarna Bank AB. The shares were registered on 23 December.

# Significant events after the period

- Klarna Holding AB subscribed for 7,272,875 newly issued shares in Klarna Bank AB as part of an internal allocation of funds received through the funding round announced in July. The shares were registered on 10 January 2023.
- During January and February 2023, an additional 31,383 Klarna Holding shares were issued as part of the funding round announced in July.
- On February 23, 2023, Klarna Holding AB subscribed for 7,272,875 newly issued shares in Klarna Bank AB as part of an internal allocation of funds received through the funding round announced in July.

# **Future Development**

Klarna is on a mission to accelerate commerce by putting customers at the heart of everything we do. We will continue to expand our commerce solutions with strategic investments to solve real problems identified through consumer insights in the shopping journey. We will continue to invest in our products and services including the Klarna app, Card, bank accounts, open banking and our marketing services to create a strong platform for future growth as the shopping destination of the future.

# ESG report

In accordance with the Annual Accounts Act Chapter 6, 11 Klarna Holding AB (publ) has decided to report the Environment, Social and Governance (ESG) separately from the Annual Report. The ESG report has been submitted to the auditors at the same time as the Annual Report. The report is available at Klarna's website **www.klarna.com**.

# Proposed treatment of unappropriated earnings

The Board and the CEO propose to the Annual General Meeting that the non-restricted equity of SEK 41,843,613,806 on Klarna Holding AB (publ)'s balance sheet at the disposal of the Annual General Meeting to be carried forward.

| Additional Tier 1 instruments | 256,372,091 SEK    |
|-------------------------------|--------------------|
| Retained earnings             | 42,771,634,222 SEK |
| Net result for the year       | -1,184,392,507 SEK |
| Total                         | 41,843,613,806 SEK |

# Corporate Governance Report

# **Corporate Governance Report 2022**

# About Klarna

Klarna Holding AB (corporate registration no. 556676-2356) is a Swedish public limited liability company. Its subsidiary, Klarna Bank AB, is licensed to carry out banking activities under the supervision of the Swedish Financial Supervisory Authority (SFSA). Klarna is categorized by the SFSA as a category 2 institution<sup>15</sup>.

Klarna Bank AB provides its financial services in other EEA countries through passporting its license in accordance with EU directive 2013/36/ EU and by establishing local branches. Klarna also offers its financial services outside the EEA through the establishment of local subsidiaries in certain jurisdictions. Klarna's corporate governance framework and approach apply to Klarna Holding AB, Klarna Bank AB and all branches and subsidiaries.

The Corporate Governance Report is produced according to the Swedish Annual Accounts Act (SFS 1995:1554). Klarna is not obliged to nor does it comply with the Swedish Corporate Governance Code (SCGC).

When signing the annual accounts on February 24, 2023, the Board of Directors also approved the Corporate Governance Report.

### Governance

Good corporate governance means ensuring that Klarna is run sustainably, responsibly and as efficiently as possible. Maintaining the confidence and trust of our stakeholders is vitally important to Klarna's continued success. This chapter describes Klarna's corporate governance framework and responsibilities of the various corporate bodies.

#### **Corporate Governance Structure**

Klarna's Corporate governance structure distributes rights and responsibilities between the shareholders, the Board and the CEO according to the relevant laws, rules and internal processes. We believe well defined reporting lines and distribution of distinct responsibilities are essential to good corporate governance. Our high ethical and professional standards and a sound risk culture are also vital in ensuring good governance. The image below provides a summary of how governance and control are organized at Klarna.



<sup>15</sup> The categorization aims to reflect Klarna's systematic importance and is based on its size, complexity and scope of activities.

## Framework for corporate governance

#### **External Framework**

In addition to general laws, rules and industry practices, Klarna must also comply with the detailed regulations specific to banks and payment service providers. These include the Swedish Banking and Financing Business Act (SFS 2004:297) and rules and recommendations issued by the SFSA with regard to, among other things, capital and liquidity requirements as well as rules on internal governance and control. As Klarna has corporate bonds listed at Nasdaq Stockholm, Klarna is also subject to the Rule Book for Issuers of Fixed Income Instruments.

#### **Internal Framework**

In order to ensure compliance with external regulations Klarna has developed an internal framework which incorporates the external requirements on corporate governance.

Of primary importance are the Rules of Procedure for the Board (which include how to address conflicts of interest for Board members and instructions for the Board's committees), the Instructions for the CEO, and the Policy for Suitability, Training and Diversity of the Board, Management and Key Function Holders. These documents have all adopted by Klarna's Board. Additionally, Klarna's Code of Business Conduct provides an ethical framework for the conduct of all members of governing bodies and employees.

Klarna has established a framework of approved policies and instructions. These are important tools for the Board and the CEO in their governing and controlling roles, as well as defining the roles, requirements and expectations of the second and third lines of defense within risk ownership and all employees in the fulfillment of their roles. These policies include, for example, the Risk Policy, Compliance Policy, Credit Policy, Insider and Disclosure Policy, Conflicts of Interest Policy, Anti-Money Laundering and Counter Terrorist Financing Policy, Remuneration Policy, and the Global Work Environment Policy.

These mechanisms, together with the Articles of Association, constitute the internal framework that regulates corporate governance at Klarna.

# **Articles of Association**

The articles of association are the overall set of rules for the company which are decided by the shareholders at the General Meeting. The Swedish Companies Act sets certain minimum demands on what information they should contain. The Articles of Association are available at the Swedish Companies Registration Office and on Klarna's website. Amendments to the Articles of Association are resolved by the General Meeting pursuant to Swedish law and are subject to the approval of the Swedish Financial Supervisory Authority.

Klarna's Articles of Association can be found at: https://www.klarna.com/international/about-us/ corporate-governance/investor-relations/.

# Klarna's organization

Klarna's organization is divided into domains. Each domain is responsible for a subset of Klarna's overall customer offering and is led by a domain lead who reports to a CXO. Each CXO reports to the CEO and the CEO reports to the Board. There are also four independent control functions outside of the domains: Risk Control, Compliance, Engineering Assurance and Internal Audit. Risk Control, Compliance and Engineering Assurance are all directly subordinated to the CEO and the Board. Internal Audit, which reports directly to the Board, has been outsourced to an external party.

# **General meeting**

The General Meeting is Klarna's highest decisionmaking body where shareholders exercise their voting rights. At the General Meeting decisions are taken regarding matters including the annual report, the income statement and balance sheet, dividend, election of the Board of Directors and auditors, and remuneration for Board members and auditors.

#### Voting rights

All shareholders, registered in the Shareholders' Register and having notified their attendance properly, have the right to participate in the General Meeting and to vote for the full number of their respective shares.

# Mandate to repurchase and convey own shares

The annual general meeting 2022 neither decided on authorisation to acquire nor convey own shares in Klarna. Consequently, the Board of Directors did not have such authorisations in 2022.

#### Mandate to issue shares and warrants

The annual general meeting held on May 6, 2022, authorized the Board to issue 2,602,083 shares and 2,602,083 warrants. The extraordinary general meeting held on July 26, 2022, authorized the Board to issue 2,641,202 shares and 3,961,803 warrants.

# Klarna's qualified shareholders

Klarna Holding shareholders >10% are as follows:

| Shareholder              | % of votes/ownership |
|--------------------------|----------------------|
| Funds advised by Sequoia | 21.85%               |
| Brightfolk A/S           | 10.09%               |

Klarna Bank AB is 96.77% owned by Klarna Holding AB.

# The Board

The Board is the highest decision-making body in Klarna's structure for management and control. The Board is responsible for the company's strategy, organization and for the management of the company's operations. The Board also holds the ultimate responsibility for ensuring that Klarna's corporate governance arrangements meet expectations, and are implemented effectively throughout the organization.

The Board members are elected by the shareholders at the Annual General Meeting (AGM) for a one-year term of office extending through to the next AGM. Klarna is not required to have a nomination committee and as such the Board has not adopted a nomination policy. In practice, the Board members are proposed and appointed by the shareholders holding a majority of the votes as well as the capital of the company. The Board has adopted Rules of Procedure that regulate the Board's role and ways of working as well as policies for the Board's committees. The Board has overall responsibility for the activities carried out within Klarna and has the following duties, among others:

- deciding on the nature, direction and strategy of the business as well as the framework and objectives of the activities.
- evaluating the effectiveness of operations in relation to the agreed strategy, framework and objectives on a regular basis.
- ensuring that the business is organized in such a way that the accounting, treasury management and financial conditions in all other respects are controlled in a satisfactory manner and that the risks inherent in the business are identified, defined, measured, monitored and controlled in accordance with external and internal framework, including the Articles of Association. The board is also responsible for setting Klarna's risk appetite and policies establishing the principles for risk management.

◀ 24 ▶

- deciding on major acquisitions and divestments as well as other major investments,
- selecting, monitoring and planning the succession of the Board members,
- appointment or dismissal of the CEO, the Chief Risk Officer, the Chief Compliance Officer and the Chief Information Security Officer.

## **Board members**

- Michael Moritz, Chair of the Board
- Sebastian Siemiatkowski, CEO
- Sarah Smith
- Mikael Walther
- Lise Kaae
- Omid Kordestani
- Roger W. Ferguson Jr.

#### Michael Moritz, Chairman of the Board

Michael is a Partner at Sequoia Capital, where he works with investments in the services sector. He founded Technologic Partners and previously held various positions at Time Warner before joining Sequoia Capital in 1986. Sequoia Capital has invested in companies such as Google, Yahoo, and PayPal, and Michael has served on the Boards of these companies.

#### Sebastian Siemiatkowski, CEO

Sebastian holds a degree from the Stockholm School of Economics and has eight years of experience in sales, including being former Head of Sales at Djuice Uppsala. However, the most noted of Sebastian's accomplishments is that he, along with our two other founders, revolutionized Swedish e-commerce and created the success story we know today as Klarna.

#### Mikael Walther, Board Member

Mikael is the managing director at Rosfelt Holding AB. He previously led investment company Navos Capital and has broad experience within investment banking and other financial companies. He has previously worked for Cevian Capital and Goldman Sachs.

- deciding on appointment and dismissal of the Internal Auditor (outsourcing partner and/or individual).
- deciding on remuneration of the CEO, members of the CXO team and the heads of the control functions, Risk Control, Compliance and Engineering Assurance.

#### Lise Kaae, Board member

Lise most recently comes from Svenska Handelsbanken AB where she was a Board member from 2015 to 2020. She has also been a member of that Board's committee for credit, auditing, and risk. In addition to this, Lise has been a member of the Danish Financial Supervisory Authority's board (Finanstilsynet). Lise also joined the board of directors in Pleo Financial Services A/S in November 2022.

#### Sarah Smith, Board member

Sarah has over 20 years of experience in banking. She worked at Goldman Sachs from 1996 to 2021, having served as Chief Compliance Officer, Controller and Chief Accounting Officer. She serves on the boards of Via Transportation, 98point6 and PCAP.

#### Omid Kordestani, Board member

Omid was Senior Vice President of Worldwide Sales and Business Development at Google from 1999 to 2009. He held several other positions within the company, including Chief Business Officer and Senior Advisor for Google. He has also been a board member of Spotify and Vodafone, as well as chairman of the board of Twitter Inc., where he has been a board member from 2020 to 2022.

#### Roger W. Ferguson Jr., Board member

Roger is the Steven A. Tananbaum Distinguished Fellow for International Economics at the Council on Foreign Relations. He was the president and CEO of TIAA and the former Vice Chairman of the Board of Governors of the U.S. Federal Reserve System. He serves on the boards of Alphabet, Corning, and International Flavors & Fragrances.

# The Chairman

The Chairman of the Board organizes and leads the work of the Board. According to the Rules of Procedure, the Chairman will maintain regular contact with the CEO, ensuring that the Board receives sufficient information and documentation to effectively assess Klarna's current position, financial plans, risks and risk management and future development, and deliberate with the CEO on strategic issues.

# **Chief Executive Officer**

Klarna's Chief Executive Officer (CEO) is responsible for the day-to-day management of the Group's activities in accordance with the external and internal frameworks. The CEO reports to the Board and at each board meeting they submit a report on the performance of the business including updates on strategic priorities set by the Board.

Klarna's CEO is also a Board member and participates in all board meetings, except on matters in which the CEO has an interest that may be in conflict with the interests of Klarna, such as when the CEO's work is evaluated. Other members of the CXO team participate as required by invitation from the Board or CEO. The Board has adopted an instruction for the CEO's work and duties which also regulates the division of responsibilities and the interaction between the CEO and the Board. The CEO appoints the heads of corporate functions (CXOs) and the heads of the control functions. The Chief Risk Officer, the Chief Compliance Officer and the Chief Information Security Officer appointment and replacement is also approved by the Board. The CEO is Sebastian Siemiatkowski.

The composition of the Board and its committees in 2022 as well as the number of meetings held and the attendance is shown in the table found below under the heading Meetings and attendance.

# The reputation, experience and assignments of the Board and the CEO

Board members bring a wealth of relevant professional experience to Klarna, including expertise in banking and finance, e-commerce, technology, payment cards, risk management, governance, accounting, international sales, venture capital, entrepreneurship, and leadership. Additionally, their diverse backgrounds provide valuable knowledge and insight into the conditions and requirements for conducting business in the different markets where Klarna operates.

#### Suitability assessment

To ensure Klarna's Board members and CEO have the right skills, knowledge and experience, the Board has adopted the Suitability, Training and Diversity Policy. This policy looks at the person's experience and reputation and makes sure they're a good fit for the company. It also evaluates their ability to commit the time and effort needed to do their job well.

The Chief Operating Officer is responsible for the assessment at appointment and then subsequently at least every two years or sooner if events observed through the ongoing monitoring process suggest a review would be prudent. When a new Board member or a new CEO assumes their duties, they are also externally assessed by the SFSA. The CEO's performance and qualifications will be evaluated the same way as Board members. According to the Rules of Procedure of the Board, the Board ensures that the CEO fulfills his duties. The Board is responsible for appointing and retains the authority to dismiss the CEO of Klarna.

#### Diversity

Klarna understands that having a diverse Board is crucial to ensure the Board can do its job well and has the knowledge and experience needed to navigate the various social, business and cultural conditions of the markets Klarna operates in and the activities the company is involved in.

#### The Suitability, Training and Diversity Policy

adopted by the Board lays out the diversity requirements Klarna's Board is expected to meet. This policy emphasizes that all Board assignments should be made based on merit and with the goal of maintaining and enhancing the Board's overall effectiveness. In order to achieve this, the company looks for a wide range of qualifications and competencies, and places a strong emphasis on diversity in terms of age, gender, geographical background, and educational and professional experience.

#### Number of assignments

Klarna must evaluate the number of positions held by the Board members and CEO to ensure that it is reasonable and appropriate. The evaluation takes into account the specific circumstances and the nature, scale, and complexity of Klarna's business operations. The company has determined that all Board members' assignments comply with regulatory requirements.

A detailed presentation of the members' background and other assignments can be found on www.klarna.com/international/corporategovernance/the-board/.

#### Training

The Board sets a training plan every year, and it is the responsibility of the Compliance function to implement the plan for the Board. The training plan includes an orientation program for new Board members and ongoing training on important topics

#### **Board committees**

The overall responsibility of the Board cannot be delegated. The Board has established two separate working committees, the Remuneration Committee and the Audit, Compliance & Risk Committee, to assist the Board in fulfilling the responsibilities outlined above. The duties of the Board Committees, as well as working procedures, are defined in the Policy for Klarna Board Committees. Each committee regularly reports on its work to the Board. Committee members are appointed by the Board for a period of one year at a time.

#### **Remuneration Committee**

The Remuneration Committee (Rem Co) is responsible for preparing and presenting proposals to the Board on remuneration issues. This duty includes proposals regarding the Group's Remuneration Policy and on remuneration to members of the CXO-team and employees who head any of the control functions. Klarna's Board has adopted a Remuneration Policy which creates sound and standardized remuneration structures throughout the organization. This is revised when necessary and at least annually.

The Rem Co makes a competent and independent evaluation of the Remuneration Policy and Klarna's remuneration system, and presents to the Board on at least an annual basis, together with the for individual members and the Board as a whole in matters that have been considered important by the Board itself. This is to ensure that the Board is continuously informed and updated on the relevant matters that affect the company.

suitable control function(s). The Rem Co handles matters within its responsibility on an ongoing basis through correspondence between the committee members. Any formal decisions not covered by its delegation authority are reported to and documented by the Board at the closest following Board meeting. Under the oversight of Rem Co, Klarna has established a Remuneration Policy and processes, securing sound and standardized remuneration structures throughout the organization.

Members during 2022: Omid Kordestani (Chair), Michael Moritz and Sarah Smith

#### Audit, Compliance & Risk Committee

The Audit, Compliance & Risk Committee (ACRC) is responsible for oversight and preparation of all matters related to audit (both internal and external), compliance, risk and financial reporting and related internal control arrangements. ACRC held 9 meetings in 2022 and provided regular updates to the Board on matters pertaining to its responsibilities. More information about the number of meetings and attendance can be found below.

Members during 2022: Sarah Smith (Chair), Mikael Walther and Lise Kaae

## Meetings and attendance

|                               | KHAB Board   | KBAB Board   | Audit,                              | Remuneration | Independence                  | Independence                                  |
|-------------------------------|--------------|--------------|-------------------------------------|--------------|-------------------------------|---|
|                               | of directors | of directors | Compliance<br>and Risk<br>Committee | Committee    | in relation to<br>the Company | in relation to<br>significant<br>shareholders |
| 2022                          |              |              |                                     |              |                               |   |
| Number of meetings            | 30           | 12           | 9                                   | 2            |                               |   |
| (of which are email resolutio | ons) 22      | 5            | 0                                   | 2            |                               |   |
| Michael Moritz                | 30           | 12           | -                                   | 2            | Y                             | N   |
| Sebastian Siemiatkowski*      | 30           | 12           | -                                   | -            | N                             | N   |
| Sarah Smith                   | 30           | 12           | 9                                   | 2            | Y                             | Y   |
| Lise Kaae                     | 30           | 12           | 9                                   | -            | Y                             | N   |
| Mikael Walther                | 30           | 12           | 9                                   | -            | Y                             | N   |
| Omid Kordestani               | 30           | 12           | -                                   | 2            | Y                             | Y   |
| Roger W. Ferguson Jr.         | 30           | 12           | -                                   | -            | Y                             | Y   |

The table shows the number of meetings held in 2022 by the Board of Directors and its committees as well as the attendance of the individual Board members:

# CXO team

The CEO works together with the CXOs in Klarna's Group Management Team. The CXOs are responsible for matters of common concern to several corporate functions, strategic issues, business plans, financial forecasts and reports. The CXOs usually meet weekly or when the CEO convenes a meeting.

# Management committees

The CEO has, besides the CXO-team, three separate committees at his disposal for the purpose of managing the operations:

**Executive Credit and Fraud Committee**, which is responsible for reviewing credit risk results and trends as well as steering the company's overall generation of credit risk.

#### The CXO Team<sup>16</sup> consists of:

- Sebastian Siemiatkowski, CEO
- David Fock, Chief Product Officer
- Camilla Giesecke, Chief Operating and Expansion Officer
- Niclas Neglén, Chief Financial Officer
- David Sandström, Chief Marketing Officer
- Yaron Shaer, Chief Technical Officer
- David Sykes, Chief Commercial Officer

**Capital and Liquidity Committee**, which is responsible for assessment and decision within the internal capital assessment process.

Audit, Compliance and Operational Risk Committee, which is responsible for providing oversight and retaining executive responsibility for all Audit, Compliance and Operational Risk related matters.

## Risk management, risk reporting, and control functions

Risk management is central to Klarna's operating model and underpins all activities conducted throughout the organization. The purpose of risk management is to safeguard Klarna's long-term viability, mitigate volatility in financial performance, enhance operational resilience and performance, and facilitate informed decision-making. Klarna's risk management governance model encourages a risk-aware culture combined with control structures which are monitored and enforced by independent control functions. Key controls are documented and assessed on a regular basis, with assessments considering both effectiveness of design and operation. The risk strategy is a natural extension of the business model that focuses on identification, assessment, management and monitoring of the material risks that Klarna is exposed to.

#### **Risk Governance**

Klarna operates a financial services industry standard three lines of defense model for risk management and control. The model allocates responsibilities of activities among teams or functions in three independent lines as outlined below:

| Board and Executive Management Overall Responsibilities         |  |  |  |  |  |  |  |  |
|---|--|--|--|--|--|--|--|--|
| Business Line Management  | Risk Control, Compliance<br>and Engineering Assurance  | Internal Audit   |  |  |  |  |  |  |
| "Risk ownership"<br>1st line of defence                         | "Control functions"<br>2nd line of defence   | "Risk assurance"<br>3rd line of defence  |  |  |  |  |  |  |
| Owns risk and risk<br>management activities.                    | Establishes policies and framework,<br>provides advice, facilitates risk<br>assessment and independent | Tests, validates and assess<br>efficiency in governance, risk<br>management and internal control |  |  |  |  |  |  |
| Performs necessary controls to secure acceptable risk exposure. | control including reporting of<br>adherence to risk appetites, limits<br>and frameworks.               | processes and activities.  |  |  |  |  |  |  |

<sup>16</sup> During 2022 Knut Frängsmyr, Linda Höglund, Koen Koppen and Luke Griffiths stepped down from the CXO team.

The ultimate responsibility for risk management rests with the Board, which sets Klarna's risk appetite and policies establishing the principles for risk management. It also oversees and promotes a sound risk culture of risk awareness and understanding across the organization to encourage informed decision making. The Board is supported by the Audit, Compliance, and Risk Committee (ACRC), Executive Credit and Fraud Committee (ECFC) and the Capital and Liquidity Committee (CLC) in performing their duties regarding risk management, including risk identification, measurement, monitoring and ensuring appropriate controls are in place.

The Executive Management, consisting of the CEO and the CXO team, is responsible for implementing the risk strategy. They are also accountable for the management of risks and within each of their areas of responsibility, and to promote a sound and effective risk culture across their teams and the Klarna as a whole.

**Business Line Management**, in the first line of defense, are responsible for the risks, and the management of these, within their respective area of responsibility. They are responsible for ensuring that the appropriate organization, procedures and support systems are implemented to ensure a sufficient system of internal controls.

The **second line of defense**, consisting of the functions Risk Control, Compliance, and Engineering Assurance, oversee risk. These functions set the principles and framework for risk management, facilitate and challenge risk assessments, perform independent control testing, and report on adherence to risk appetites, limits and frameworks.

The control functions are independent of business line management. They attend and report to the Audit, Compliance and Risk Committee (ACRC) and the Board.

**Internal Audit**, in the third line of defense, provides risk assurance through independent periodic reviews of governance structures and control systems. This includes regular evaluation of Klarna's framework for risk management and a yearly review of the control functions in the second line of defense. Internal audit reports directly to the Board of directors.

#### **Risk Strategy and Appetite**

Klarna's risk strategy is set by the Board and outlines the nature of risks that the business is exposed to, its willingness to take these risks and how they are managed. It is formed through Klarna's business plan, established by Executive Management and approved by the Board; the Risk Policy, which forms the basis of Klarna's risk management framework; the Credit Policy which sets out Klarna's credit strategy; and the Internal Capital and Liquidity Adequacy Assessment Process.

The risk appetite framework outlined in the Risk Policy reflects Klarna's willingness to take and limit risk. The appetite is set by the Board and reviewed and updated regularly, at least on an annual basis. This annual review is an integral part of the annual business planning process, ensuring alignment of the business strategy, planned business activities and Klarna's risk exposures.

Klarna's risk appetite approach commences with an assessment of Klarna's risk capacity, the maximum level of risk Klarna is able to assume, and continues with the level of aggregate risk appetite that the Board is willing to accept. Limits are set on risk appetite metrics and reported on a monthly basis. Any limit breaches are escalated to the Board.

The Board and Executive Management also issue specific written policies and instructions for managing risks, which are complemented by detailed routine descriptions within the organization. The second line functions provide an independent assessment of Klarna's risk profile to Executive Management and the Board on at least a quarterly basis.

#### **Risks**

Klarna categorizes the key risks it is exposed to into six types. These categories are subsequently further refined and managed within the organization. These risk categories form the basis of how Klarna identifies, assesses, manages, and reports against risk. Credit risk is defined as: the risk of loss due to a counterparty failing to meet its contractual obligations or concentrations of exposures. Credit is fundamental to Klarna's mission of providing consumers a smooth payment experience, better financial management and supporting partners' growth. It is a risk that Klarna takes to achieve its business objectives.

Klarna ensures that the consumer credit portfolio is resilient to volatile economic conditions by offering short duration credits and low average order value. Klarna limits the concentration of non-performing loans and large single exposures in the consumer credit portfolio. This, together with the dispersion of millions of customers across multiple countries and continents and low average order value, ensures that the consumer portfolio is diversified. Klarna takes precautions to ensure that approved consumers have the ability to pay their obligations.

Exposures and losses stemming from partners, payment and bank counterparties are managed by limiting single exposures based on the risk class of the counterparty as well as the aggregated exposure and concentration to different segments. Exposures to partners are managed using several mitigation tools to increase Klarna's collateral, such as payment delays, rolling reserves, insurances and withholding payments.

Klarna uses financial guarantees to provide protection for part of its portfolio of consumer exposures. The guarantee can reduce the regulatory capital the bank is required to hold for unexpected losses and the guarantee is fully funded with eligible collateral.

#### Market Risk is defined as: the risk of impacts on earnings or capital as a result of market price movements.

Klarna does not actively take market risk but due to its multi-currency business and different duration of its assets and liabilities is exposed to it. Klarna's exposure to interest rate risk is via a mismatch of terms in assets and liabilities. The risk arises where Klarna's funding has a different duration than the credits granted to consumers. Klarna seeks to mitigate this risk by matching assets and liabilities to reduce the risk to economic value and earnings.

Currency risk is mitigated by entering into offsetting currency transactions in order to minimize the impact that changes in currency rates may have on Klarna's realized earnings. Klarna does not invest in financial instruments other than for liquidity, interest rate and currency risk management purposes. From time to time Klarna makes strategic investments in other companies to accelerate innovation and/ or expand and improve its product offering. Equity risk, the risk that the value of these investments may increase or decrease, is a natural consequence of this activity. The risk of losses arises due to the potential for adverse price changes of an investment. This exposure is limited through Board mandates.

Liquidity Risk is defined as: the risk of being unable to meet financial obligations as they fall due, or unable to fund operational needs without incurring unacceptable costs. Klarna is dependent upon the effective management of liquidity risk to realize the company's strategy. The risk of insufficient funding being available would have implications on future growth, the company's ability to meet financial obligations, and in an extreme scenario, the breach of regulatory limits.

Klarna is primarily exposed to liquidity risk due to the potential for unexpected increased demand for credits. There is a risk that Klarna does not have a sufficient capacity to acquire additional funding at a reasonable cost, or does not have sufficient levels of liquid assets to convert to cash during such times. Klarna keeps sufficient levels of liquidity at hand at all times, ensuring that sufficient funds are available to support the business and that regulatory requirements are adhered to.

Klarna actively manages its liquidity risk exposure and sources of liquidity on a daily basis to ensure that Klarna always has the ability to fulfill its commitments as they fall due and meet regulatory requirements. Klarna invests in financial instruments for liquidity management purposes, and mostly in high credit quality sovereign and municipal government securities.

# Operational Risk is defined as: the risk of inadequate or failed processes, personnel, products or third parties.

Operational risk is a natural consequence of Klarna's business model and operations. The continued delivery of Klarna's services to customers (partners and consumers) relies on resilience and stability in how processes, personnel, products and third parties are managed. To manage these inherent risks Klarna operates a robust operational risk management framework. Klarna maintains an operational risk management framework as outlined in the Operational Risk Policy. This is supported by more detailed risk specific approaches. On an annual basis, business critical products and services are identified and a risk assessment completed, including review of internal controls and identification of any additional mitigation activities required. This includes maintaining a business continuity plan to ensure continuation of services during a business continuity event.

To sustain operational delivery, outside of business continuity, a mandatory Incident management process provides a structured approach for continuous learning and improvement through analysis of past incidents.

A driver of operational risk is non-controlled major change. Klarna operates a change management approval process (the NPA process) to ensure a sound understanding of the business change and capture associated risks. All major changes undergo a risk assessment led by the owner of the change to identify and assess the risks associated with the change, and to implement adequate controls and/or mitigation actions.

Klarna has no appetite for any activity that may result in facilitating financial crime. Such risks are managed through customer due diligence, the use of customer risk scoring models, automated transaction monitoring and screening solutions. There are financial crime experts across the first and second-lines of defense.

#### ICT and Security Risk is defined as: the risk of insufficient protection of information and information systems, from unauthorized access, use, disclosure, disruption, modification, or destruction, leading to loss of confidentiality, integrity or availability. The risk also includes the risk of external events including cyberattacks.

Klarna is subject to ICT and security risk as a consequence of its business and operational processes. This risk can occur in several ways that can impact on one or more of the confidentiality, integrity or availability of data and systems such as stemming from human actions, system or technology failures or processes not operating as expected as well as adjusting to the continuous changing of Cyber threat landscape.

Klarna uses many automated and standardized security measures in a layered approach to protect systems. To manage ICT and Security risks, Klarna maintains a specific ICT management framework. This includes regular IT security/vulnerability assessments and testing, ongoing system monitoring, software change management controls, strict access management controls and regular ICT and employee training, including security awareness training and exercises. Key ICT and Security risk controls are tested and measured at least annually through an independent assurance reporting audit as well as through the use of compliance as code.

ANNUAL REPORT 2022

#### Business Risk is defined as: the risk of suboptimal strategy selection or ESG factors impacting the achievement of Klarna's business objectives or altering the long term valuation or viability of the business.

Klarna's strategy is delivered through its business plan, which enables an informed decision making process for assessing business risks. The business plan defines Klarna's objectives and the steps needed to reach those objectives and is designed to be resilient to changes in external economic and competitive conditions. Klarna aims for a sustainable strategy and business model and therefore expects to achieve the business plan with minimal variation.

As a part of the business planning cycle, Klarna assesses the up and down-side risks of the plan and assesses the impact of competitor and market conditions to test the plans achievability under different circumstances. The achievement of the business plan is then reviewed monthly by the executive with updates on key financial and business metrics. Where Klarna sees opportunities or risks, it adjusts approaches as appropriate to preserve achievement of the plan.

ESG risks are identified through a periodic materiality assessment to determine the key themes that could impact Klarna. [For 2023 these themes are Planet Health (Climate Change), Financial Wellness, and Diversity & Inclusion.] Action plans are developed to further manage the individual risks.

To deliver its sustainable, global growth strategy in an efficient way, Klarna starts small with lower risk products that it can quickly test, iterate and scale. Launches of new products or markets go through a structured assessment and decision making process to ensure risks have been captured.

More information on Klarna's approach to Environmental, Social and Governance, including ESG risks is included in Klarna's ESG report, published on Klarna's sustainability website https://www.klarna.com/international/ sustainability/ and in the Risk Management in the Notes with Accounting Principles, Note 3.

#### **Risk reporting**

In the Risk Policy the Board has established how and when it shall receive information about Klarna's risks and risk management. The periodic, recurring risk reporting in Klarna provides reliable, current, complete, and timely information, reflecting the nature of different risk types as well as market developments. The Board, the ACRC, the CEO, and the CXOs, as well as other functions that require such information, receive regular reports on the status of risks and risk management to ensure they are aware of material risks and control weaknesses.

#### **Internal Control and Financial Reporting**

Klarna maintains risk management processes and internal controls relating to financial reporting which are designed to ensure accuracy of financial records, appropriate application of accounting policies and compliance with relevant regulations and provide management with accurate and timely financial reporting in order to accurately view the Group's performance and make informed decisions.

#### **Internal Audit**

Klarna's Internal Audit Function is independent of the business, directly reporting to the Board. The Board has adopted a Policy on Internal Audit.

The responsibility of Internal Audit is to provide reliable and objective assurance to the Board and the CEO regarding the effectiveness of controls, risk management, and governance processes by performing independent periodic reviews of the governance structure and the system of internal controls.

The Board has decided to outsource Klarna's Internal Audit Function to an external party and has appointed Deloitte as Internal Auditor. The Risk Control Function is the internal coordinator for the internal audit activities.

The Internal Audit Function reports regularly to the Board and ACRC the results of its audits, including identified risks and suggestions for improvements. Internal Audit also informs the CEO, the CXO team and the relevant departments on internal audit matters. The Board annually establishes a plan for the internal audit work.

#### **External Audit**

Klarna's external auditors are formally elected at the General Meeting on an annual basis in line with Swedish Company law. Ernst & Young AB was re-elected at the 2022 AGM as external auditor for the period up to the 2023 AGM. The ACRC receives reports from the auditor, which include details of significant internal control matters that they have identified, and meets with the auditor on a regular basis. The ACRC oversees appropriate procedures to maintain the independence of the external auditor, this includes Klarna's non-audit services policy which sets out those services that the auditor is permitted to provide and the requirements for pre-approval by ACRC in advance of provision of non-audit services.

# Insider administration

Insider administration is organized according to the applicable EU and national level laws and regulations. The Board has approved Group-wide policies and instructions to provide clear instructions for employees to ensure inside information is identified and handled appropriately.

Insiders are identified on a case-by-case basis whenever inside information is detected and are subsequently registered in a related insider register and notified of their insider status. All identified insiders are then prohibited from dealing in the financial instrument(s) to which the inside information relates until that information is made public or otherwise no longer deemed to be inside information, and the insider register is closed.

As Klarna's shares are not admitted to trading on a regulated market, Klarna's obligations under the EU Market Abuse Regulation No 596/2014 (MAR) relate only to its corporate bonds listed on Nasdaq Stockholm. Klarna does not maintain a permanent insider register under EU Market Abuse Regulation No 596/2014 (MAR).

The responsibilities of Klarna's insider administration include evaluating whether information is inside information or not, training of and providing information to employees who are exposed to inside information to make sure that they are aware of the restrictions and obligations placed on insiders, setting up and maintaining insider registers as well as monitoring compliance with the insider rules. The rules are put in place to mitigate the risk of insider dealing and other forms of market abuse, and the overall responsibility for making sure that a high level of knowledge of and compliance with these rules is maintained lies with Klarna's Corporate, Governance and Litigation Team reporting to the Chief Financial Officer.

# Key financial and performance measures

#### **KLARNA HOLDING ANNUAL REPORT 2022**

| Amounts in SEKbn                                   | FY 2022 | FY 2021 | Q421   | Q122   | Q222   | Q322   | Q422   |
|--|---------|---------|--------|--------|--------|--------|--------|
| Gross merchandise volume                           | 837.3   | 689.1   | 202.7  | 187.0  | 209.2  | 199.0  | 242.0  |
| Income statement                                   |         |         |        |        |        |        |        |
| Total net operating income                         | 16.7    | 13.9    | 4.1    | 3.6    | 4.0    | 4.1    | 5.0    |
| Revenue  | 19.3    | 15.9    | 4.7    | 4.4    | 4.7    | 4.6    | 5.6    |
| Credit losses                                      | -5.7    | -4.6    | -1.7   | -1.2   | -1.7   | -1.5   | -1.4   |
| Total operating expenses before credit losses      | -21.5   | -15.9   | -5.9   | -5.0   | -6.1   | -4.8   | -5.6   |
| Adjusted Operating Results (Non-IFRS) <sup>1</sup> | -7.8    | -5.2    | -2.8   | -2.2   | -2.8   | -1.6   | -1.2   |
| Net result for the year                            | -10.4   | -7.1    | -4.6   | -2.6   | -3.8   | -2.2   | -1.9   |
| Balance Sheet                                      |         |         |        |        |        |        |        |
| Loans to credit institutions                       | 3.8     | 5.0     | 5.0    | 4.3    | 5.1    | 5.8    | 3.8    |
| Loans to the public                                | 74.1    | 62.1    | 62.1   | 62.2   | 69.0   | 66.6   | 74.1   |
| All other assets                                   | 47.0    | 39.7    | 39.7   | 37.3   | 39.0   | 47.3   | 47.0   |
| Total assets                                       | 125.4   | 106.9   | 106.9  | 103.8  | 113.1  | 119.7  | 125.4  |
|  |         |         |        |        |        |        |        |
| Liabilities to credit institutions                 | 2.8     | 0.7     | 0.7    | 0.9    | 4.6    | 1.6    | 2.8    |
| Deposits from the public                           | 81.1    | 59.7    | 59.7   | 61.2   | 67.0   | 72.9   | 81.1   |
| All other liabilities                              | 17.1    | 22.0    | 22.0   | 19.4   | 21.7   | 19.9   | 17.1   |
| Total equity                                       | 24.4    | 24.5    | 24.5   | 22.3   | 19.7   | 25.3   | 24.4   |
| Total liabilities and equity                       | 125.4   | 106.9   | 106.9  | 103.8  | 113.1  | 119.7  | 125.4  |
|  |         |         |        |        |        |        |        |
| Key ratios   |         |         |        |        |        |        |        |
| Take Rate (Revenue/GMV)                            | 2.31%   | 2.31%   | 2.32%  | 2.34%  | 2.26%  | 2.31%  | 2.33%  |
| Credit loss rate (credit loss/GMV)                 | -0.68%  | -0.67%  | -0.84% | -0.64% | -0.80% | -0.74% | -0.58% |
| Cost income ratio <sup>2</sup>                     | -128%   | -114%   | -145%  | -139%  | -152%  | -116%  | -112%  |

<sup>1</sup> Reconciliation of IFRS Operating results to Adjusted Operating Results in section "Reconciliation of alternative performance measures" <sup>2</sup> Total operating expenses before credit losses divided by Total net operating income

#### **Reconciliation of alternative performance measures**

Klarna uses certain alternative performance measures of financial performance. These include adjusted operating results. Klarna believes this is an important measure of performance as it reflects underlying business activity and performance, including growing revenue and managing expenses since it excludes items that are generally not a function of the company's underlying operating performance.

#### **Reconciliation of IFRS Operating results to Adjusted Operating Results**

| Amounts in SEKm                                    | FY 2022 | FY 2021 | Q421   | Q122   | Q222   | Q322   | Q422   |
|--|---------|---------|--------|--------|--------|--------|--------|
| IFRS Reported Operating Results                    | -10,470 | -6,595  | -3,510 | -2,600 | -3,748 | -2,123 | -2,000 |
| (-) Restructuring costs                            | 500.7   | 6.1     | 6.1    | 0.0    | 330.8  | 0.0    | 169.9  |
| (-) Share-based payments and related payroll taxes | 523.3   | 622.5   | 449.2  | 172.6  | 151.2  | 76.1   | 123.4  |
| (-) Depreciation and amortization                  | 1,638.6 | 746.0   | 234.0  | 265.8  | 409.8  | 486.8  | 476.2  |
| (=) Adjusted Operating Results                     | -7,808  | -5,220  | -2,821 | -2,161 | -2,856 | -1,560 | -1,230 |

**Adjusted Operating Results** is defined as IFRS operating result, excluding Restructuring costs; Share-based payments and related payroll taxes and; Depreciation and amortization.

#### Reconciliation of Revenue to Total net operating income

| Amounts in SEKm                        | FY 2022 | FY 2021 | Q421  | Q122  | Q222  | Q322  | Q422  |
|--|---------|---------|-------|-------|-------|-------|-------|
| Revenue                                | 19,340  | 15,929  | 4,694 | 4,375 | 4,725 | 4,597 | 5,643 |
| Commission Expenses                    | -724    | -710    | -197  | -176  | -108  | -211  | -230  |
| Net result from financial transactions | -1,050  | -670    | -407  | -426  | -452  | -65   | -107  |
| Interest Expenses                      | -1,050  | -666    | -213  | -228  | -221  | -255  | -346  |
| Interest on liquidity assets           | 192     | 64      | 176   | 28    | 29    | 45    | 88    |
| (=) Total Operating Income             | 16,707  | 13,948  | 4,052 | 3,574 | 3,973 | 4,112 | 5,049 |

**Revenue** is defined as Total Operating Income in accordance with IFRS excluding; commission expense, interest expense, net result from financial transactions and interest on liquidity assets not related directly to the core business. Interest on liquidity assets that are not directly related to the core business stems from loans to credit institutions and other interest income (see note 4). Klarna believes Revenue is the best indicator of how much value we are sustainably generating from our business and that this approach is in-line with our peers.

# Group and parent company financials

### Five Year Summary, Group

| Amounts in SEKm                        | 2022    | 2021    | 2020   | 2019   | 2018   |
|--|---------|---------|--------|--------|--------|
| Income statement                       |         |         |        |        |        |
| Total net operating income             | 16,707  | 13,948  | 10,094 | 7,202  | 5,450  |
| Operating result                       | -10,470 | -6,595  | -1,538 | -1,044 | 159    |
| Net result for the year                | -10,437 | -7,123  | -1,305 | -868   | 103    |
| Balance sheet                          |         |         |        |        |        |
| Loans to credit institutions           | 3,818   | 5,048   | 2,620  | 1,913  | 2,722  |
| Loans to the public                    | 74,151  | 62,085  | 41,718 | 29,655 | 19,979 |
| All other assets                       | 47,424  | 39,729  | 17,482 | 8,321  | 5,515  |
| Total assets                           | 125,393 | 106,862 | 61,820 | 39,889 | 28,216 |
|  |         |         |        |        |        |
| Liabilities to credit institutions     | 2,829   | 713     | 2,415  | 4,940  | 1,418  |
| Deposits from the public               | 81,068  | 59,672  | 30,835 | 12,288 | 14,582 |
| All other liabilities                  | 17,132  | 21,957  | 14,235 | 13,006 | 7,372  |
| Total equity                           | 24,364  | 24,520  | 14,335 | 9,655  | 4,844  |
| Total liabilities and equity           | 125,393 | 106,862 | 61,820 | 39,889 | 28,216 |
| Key ratios and figures <sup>1</sup>    |         |         |        |        |        |
| Return on equity                       | -42.8%  | -33.9%  | -12.8% | -14.4% | 3.5%   |
| Return on assets                       | -9.0%   | -8.4%   | -2.6%  | -2.5%  | 0.4%   |
| Debt/equity ratio                      | 3.8     | 3.3     | 3.2    | 3.7    | 4.2    |
| Equity/assets ratio                    | 19.4%   | 22.9%   | 23.2%  | 24.2%  | 17.2%  |
| Own funds (Total capital) <sup>2</sup> | 15,548  | 19,855  | 13,530 | 8,448  | 3,424  |
| Capital requirement <sup>2</sup>       | 5,487   | 4,947   | 3,391  | 2,116  | 1,821  |
| Total capital ratio <sup>2</sup>       | 22.7%   | 32.1%   | 31.9%  | 31.9%  | 15.0%  |
| Average number of                      |         |         |        |        |        |
| full-time equivalents <sup>3</sup>     | 6,011   | 4,789   | 3,238  | 2,248  | 1,713  |

<sup>1</sup> See "Definitions and Abbreviations" for definitions of how the ratios are calculated.

<sup>2</sup> Figures refer to Klarna Holding AB (publ) group. In accordance with the capital adequacy regulations, the consolidated situation is made up of Klarna Holding AB (publ) and its subsidiaries. All subsidiaries are fully consolidated in the Group.

 $^{\rm 3}$  Number of employees (headcounts) as at December 31, 2022 amounted to 5,441 (5,783).
# Income Statement, Group

| Amounts in SEKm   | Note      | 2022    | 2021    |
|---|-----------|---------|---------|
| Interest income   | 4         | 4,422   | 4,040   |
| Interest expenses   | 5, 6      | -1,050  | -666    |
| Net interest income   |           | 3,372   | 3,374   |
| Commission income   | 7         | 13,422  | 11,254  |
| Commission expenses   | 8         | -724    | -710    |
| Net result from financial transactions                                      | 9         | -1,050  | -670    |
| Other operating income  |           | 1,687   | 700     |
| Total net operating income  |           | 16,707  | 13,948  |
| General administrative expenses   | 6, 10, 11 | -19,820 | -15,150 |
| Depreciation, amortization and impairment of intangible and tangible assets | 6, 12     | -1,639  | -746    |
| Total operating expenses before credit losses                               |           | -21,459 | -15,896 |
| Operating result before credit losses, net                                  |           | -4,752  | -1,948  |
| Credit losses, net  | 13        | -5,718  | -4,647  |
| Operating result  |           | -10,470 | -6,595  |
| Income tax  | 14        | 33      | -528    |
| Net result for the year   |           | -10,437 | -7,123  |
| Whereof attributable to:  |           |         |         |
| Shareholders of Klarna Holding AB (publ)                                    |           | -10,336 | -7,048  |
| Non-controlling interests   |           | -145    | -106    |
| Additional Tier 1 capital holders   |           | 44      | 31      |
| Total   |           | -10,437 | -7,123  |

# Statement of Comprehensive Income, Group

| Amounts in SEKm  | 2022    | 2021   |
|--|---------|--------|
| Net result for the year  | -10,437 | -7,123 |
| Items that may be reclassified subsequently to the income statement: |         |        |
| Exchange differences, foreign operations                             | 433     | 214    |
| Other comprehensive income for the year, net of tax                  | 433     | 214    |
| Total comprehensive income for the year                              | -10,004 | -6,909 |
| Whereof attributable to:   |         |        |
| Shareholders of Klarna Holding AB (publ)                             | -9,904  | -6,834 |
| Non-controlling interests  | -144    | -106   |
| Additional Tier 1 capital holders                                    | 44      | 31     |
| Total  | -10,004 | -6,909 |

# **Balance Sheet, Group**

| Amounts in SEKm                                  | Note      | 31 Dec 2022           | 31 Dec 2021   |
|--|-----------|-----------------------|---------------|
| Assets   |           |                       |               |
| Cash and balances with central banks             |           | 16,085                | 15,811        |
| Treasury bills chargeable at central banks, etc. | 16        | 10,713                | 9,744         |
| Loans to credit institutions                     | 17        | 3,818                 | 5,048         |
| Loans to the public                              | 18        | 74,151                | 62,085        |
| Bonds and other interest-bearing securities      | 19        | 864                   | 1,133         |
| Other shares and participations                  |           | 338                   | 792           |
| Intangible assets                                | 20        | 12,773                | 6,894         |
| Tangible assets                                  | 6, 21     | 2,044                 | 1,916         |
| Deferred tax assets                              | 14        | 395                   | 319           |
| Other assets                                     | 22, 23    | 3,189                 | 2,371         |
| Prepaid expenses and accrued income              | 24        | 1,023                 | 749           |
| Total assets                                     |           | 125,393               | 106,862       |
|  |           |                       |               |
|  | 05        | 0.000                 | 74.0          |
| Liabilities to credit institutions               | 25        | 2,829                 | 713           |
| Deposits from the public                         | 26        | 81,068                | 59,672        |
| Debt securities issued                           | 27        | 1,676                 | 9,123         |
| Deferred tax liabilities                         | 14        | 912                   | 246           |
| Other liabilities                                | 6, 23, 28 | 11,476                | 9,546         |
| Accrued expenses and prepaid income              | 29        | 2,653                 | 2,675         |
| Provisions                                       | 30        | 112                   | 66            |
| Subordinated liabilities Total liabilities       | 31        | 303<br><b>101,029</b> | 301<br>82,342 |
|  |           | 101,023               | 02,042        |
| Equity   |           |                       |               |
| Share capital                                    |           | 3                     | 3             |
| Other capital contributed                        |           | 41,569                | 32,280        |
| Reserves   |           | 756                   | 324           |
| Additional Tier 1 instruments                    |           | 532                   | 506           |
| Retained earnings                                |           | -8,267                | -1,649        |
| Net result for the year                          |           | -10,292               | -7,017        |
| Total equity attributable to parent              |           | 24,301                | 24,447        |
| Non-controlling interests                        |           | 63                    | 73            |
| Total equity                                     |           | 24,364                | 24,520        |
| Total liabilities and equity                     |           | 125,393               | 106,862       |

# Statement of Changes in Equity, Group

| Amounts in SEKm                               | Share<br>capital | Other<br>capital<br>contributed | Reserves <sup>2</sup> | Additional<br>Tier 1<br>instruments | Retained<br>earnings | Net result | Total equity<br>excl. non-<br>controlling<br>interests | Non-<br>controlling<br>interests | Total<br>equity |
|---|------------------|---------------------------------|-----------------------|-------------------------------------|----------------------|------------|--|----------------------------------|-----------------|
| Balance as at<br>January 1, 2022              | 3                | 32,280                          | 324                   | 506                                 | -1,649               | -7,017     | 24,447   | 73                               | 24,520          |
| Transfer of previous<br>year's net result     | -                | -                               | -                     | -                                   | -7,017               | 7,017      | -  | -                                | -               |
| Net result for the year                       | -                | -                               | -                     | -                                   | -                    | -10,292    | -10,292  | -145                             | -10,437         |
| Other comprehensive<br>income, net of tax     | -                | -                               | 432                   | -                                   | -                    | -          | 432  | 1                                | 433             |
| Total comprehensive<br>income for the year    | -                | -                               | 432                   | -                                   | -                    | -10,292    | -9,860   | -144                             | -10,004         |
| New share issue                               | -                | 9,289                           | -                     | -                                   | -                    | -          | 9,289  | -                                | 9,289           |
| Transaction costs                             | -                | -19                             | -                     | -                                   | -                    | -          | -19  | -                                | -19             |
| Share warrants                                | -                | 19                              | -                     | -                                   | -                    | -          | 19   | -                                | 19              |
| Share-based payments                          | -                | -                               | -                     | -                                   | 481                  | -          | 481  | -                                | 481             |
| Restricted stock units                        | -                | -                               | -                     | -                                   | -                    | -          | -  | 128                              | 128             |
| Tax effect on<br>Restricted stock units       | -                | -                               | -                     | -                                   | -6                   | -          | -6   | -                                | -6              |
| Additional Tier 1<br>instruments <sup>1</sup> | -                | -                               | -                     | 276                                 | -44                  | -          | 232  | -                                | 232             |
| Redeemed Additional<br>Tier 1 instruments     | -                | -                               | -                     | -250                                | -                    | -          | -250   | -                                | -250            |
| Changes in non-<br>controlling interests      | -                | -                               | -                     | -                                   | -32                  | -          | -32  | 6                                | -26             |
| Balance as at<br>December 31, 2022            | 3                | 41,569                          | 756                   | 532                                 | -8,267               | -10,292    | 24,301   | 63                               | 24,364          |

| Amounts in SEKm                               | Share<br>capital | Other<br>capital<br>contributed | Reserves <sup>2</sup> | Additional<br>Tier 1<br>instruments | Retained<br>earnings | Net result | Total equity<br>excl. non-<br>controlling<br>interests | Non-<br>controlling<br>interests | Total<br>equity |
|---|------------------|---------------------------------|-----------------------|-------------------------------------|----------------------|------------|--|----------------------------------|-----------------|
| Balance as at<br>January 1, 2021              | 2                | 14,930                          | 110                   | 506                                 | -12                  | -1,266     | 14,270   | 64                               | 14,334          |
| Transfer of previous<br>year's net result     | -                | -                               | -                     | -                                   | -1,266               | 1,266      | -  | -                                | -               |
| Net result for the year                       | -                | -                               | -                     | -                                   | -                    | -7,017     | -7,017   | -106                             | -7,123          |
| Other comprehensive<br>income, net of tax     | -                | -                               | 214                   | -                                   | -                    | -          | 214  | -                                | 214             |
| Total comprehensive<br>income for the year    | -                | -                               | 214                   | -                                   | -                    | -7,017     | -6,803   | -106                             | -6,909          |
| New share issue                               | 1                | 17,376                          | -                     | -                                   | -                    | -          | 17,377   | -                                | 17,377          |
| Transaction costs                             | -                | -71                             | -                     | -                                   | -                    | -          | -71  | -                                | -71             |
| Share warrants                                | -                | 45                              | -                     | -                                   | -                    | -          | 45   | -                                | 45              |
| Share-based payments                          | -                | -                               | -                     | -                                   | -124                 | -          | -124   | -                                | -124            |
| Restricted stock units                        | -                | -                               | -                     | -                                   | -                    | -          | -  | 95                               | 95              |
| Tax effect on<br>Restricted stock units       | -                | -                               | -                     | -                                   | 6                    | -          | 6  | -                                | 6               |
| Additional Tier 1<br>instruments <sup>1</sup> | -                | -                               | -                     | -                                   | -31                  | -          | -31  | -                                | -31             |
| Changes in non-<br>controlling interests      | -                | -                               | -                     | -                                   | -222                 | -          | -222   | 20                               | -202            |
| Balance as at<br>December 31, 2021            | 3                | 32,280                          | 324                   | 506                                 | -1,649               | -7,017     | 24,447   | 73                               | 24,520          |

<sup>1</sup>Amounts in Additional Tier 1 instruments column consist of issued instruments, while amounts in Retained earnings column consist of interest on and cost of issuance of these issued instruments.

<sup>2</sup>The reserves consist of exchange differences from foreign operations.

Equity is in its entirety attributable to the shareholders of Klarna Holding AB (publ), non-controlling interests and its Additional Tier 1 capital holders.

# Cash Flow Statement, Group

| Amounts in SEKm   | Note  | 2022   | 2021   |
|---|-------|--|--|
| Operating activities  |       |  |  |
| Operating result  |       | -10,470  | -6,595   |
| Income taxes paid   |       | -214   | -229   |
| Adjustments for items in operating activities   |       |  |  |
| Depreciation, amortization and impairment   | 6, 12 | 1,639  | 746  |
| Share-based payments  |       | 954  | 529  |
| Provisions excluding credit losses  |       | 19   | 4  |
| Provision for credit losses   |       | 148  | 1,327  |
| Financial items including unrealized exchange rate effects  |       | 670  | 585  |
| Changes in the assets and liabilities of operating activities   |       |  |  |
| Change in loans to the public   |       | -10,901  | -21,050  |
| Change in liabilities to credit institutions  |       | 1,828  | -1,707   |
| -   |       |  | 28,811   |
| Change in deposits from the public  |       | 20,832   |  |
| Change in other assets and liabilities  |       | -2,129   | -5,727   |
| Cash flow from operating activities'  |       | 2,376  | -3,306   |
| Investing activities  |       |  |  |
| Investments in intangible assets  | 20    | -949   | -643   |
| Investments in tangible assets  | 21    | -119   | -245   |
| Investments in business combinations  | 40    | -3,578   | -2,218   |
| Investments of other shares and participations  |       | -  | -1,321   |
| Cash flow from investing activities   |       | -4,646   | -4,427   |
| Financing activities  |       |  |  |
| New share issue   |       | 8,367  | 15,145   |
| Share warrants  |       | 19   | 45   |
| Issued Additional Tier 1 instruments  |       | 276  | -  |
| Redeemed Additional Tier 1 instruments  |       | -250   | -  |
| Debt securities, net  | 27    | -7,479   | 4,912  |
| Subordinated liabilities, net   | 31    | -  | -301   |
| Change in non-controlling interests   |       | -26  | -202   |
| Payment of principal portion of lease contracts   | 6     | -350   | -253   |
| Cash flow from financing activities   |       | 557  | 19,346   |
| Cash now noni intancing activities  |       |  |  |
| Cash flow for the year  |       | -1,713   |  |
|   |       | -1,713<br>18,759   | 11,613   |
| Cash flow for the year  |       | 18,759   | 11,613<br>6,920  |
| Cash flow for the year<br>Cash and cash equivalents at the beginning of the year<br>Cash flow for the year  |       |  | <b>11,613</b><br><b>6,920</b><br>11,613  |
| Cash flow for the year<br>Cash and cash equivalents at the beginning of the year  |       | <b>18,759</b><br>-1,713  | <b>11,613</b><br><b>6,920</b><br>11,613<br>226                                     |
| Cash flow for the year<br>Cash and cash equivalents at the beginning of the year<br>Cash flow for the year<br>Exchange rate diff. in cash and cash equivalents<br>Cash and cash equivalents at the end of the year  |       | <b>18,759</b><br>-1,713<br>713                                     | <b>11,613</b><br><b>6,920</b><br>11,613<br>226                                     |
| Cash flow for the year<br>Cash and cash equivalents at the beginning of the year<br>Cash flow for the year<br>Exchange rate diff. in cash and cash equivalents<br>Cash and cash equivalents at the end of the year<br>Cash and cash equivalents include the following items   |       | <b>18,759</b><br>-1,713<br>713<br><b>17,759</b>                    | 11,613<br>6,920<br>11,613<br>226<br>18,759   |
| Cash flow for the year<br>Cash and cash equivalents at the beginning of the year<br>Cash flow for the year<br>Exchange rate diff. in cash and cash equivalents<br>Cash and cash equivalents at the end of the year<br>Cash and cash equivalents include the following items<br>Cash and balances with central banks   |       | <b>18,759</b><br>-1,713<br>713<br><b>17,759</b><br>16,085          | 11,613<br>6,920<br>11,613<br>226<br>18,759<br>15,811                               |
| Cash flow for the year<br>Cash and cash equivalents at the beginning of the year<br>Cash flow for the year<br>Exchange rate diff. in cash and cash equivalents<br>Cash and cash equivalents at the end of the year<br>Cash and cash equivalents include the following items   |       | <b>18,759</b><br>-1,713<br>713<br><b>17,759</b>                    | 11,613<br>6,920<br>11,613<br>226<br>18,759<br>15,811<br>2,948<br>18,759            |
| Cash flow for the year         Cash and cash equivalents at the beginning of the year         Cash flow for the year         Exchange rate diff. in cash and cash equivalents         Cash and cash equivalents at the end of the year         Cash and cash equivalents include the following items         Cash and balances with central banks         Loans to credit institutions <sup>2</sup> |       | <b>18,759</b><br>-1,713<br>713<br><b>17,759</b><br>16,085<br>1,674 | <b>11,613</b><br><b>6,920</b><br>11,613<br>226<br><b>18,759</b><br>15,811<br>2,948 |

<sup>1</sup> Cash flow from operating activities includes interest payments received and interest expenses paid, see note 36.

<sup>2</sup> Adjusted for non-cash items.

<sup>3</sup> See "Definitions and Abbreviations" for definitions of how the alternative performance measures are calculated.

As a bank, cash flows from operating activities include the net of inflows and outflows from the bank's borrowing and lending activities, including deposits, and are not a simple reflection of a bank's net operating result for the year. In addition to cash and cash equivalents of SEK 17.8bn at the end of the year, Klarna holds SEK 11.6bn of additional liquidity portfolio.

# Notes with accounting principles

# **Note 1** Corporate information

The Parent Company, Klarna Holding AB (publ), Corp. ID 556676-2356, maintains its registered office in Stockholm at the address Sveavägen 46, 111 34 Stockholm, Sweden. The consolidated financial statements for 2022 consist of the Parent Company and its subsidiaries, which together make up the Group. The Group's business is described in the Report of the Board of Directors.

In this report, Parent Company refers to Klarna Holding AB (publ) and Group refers to Klarna Holding AB (publ) including its subsidiaries.

The consolidated financial statements and the Annual Report for Klarna Holding AB (publ) for the financial year 2022 were approved by the Board of Directors and the Chief Executive Officer (CEO) on February 24, 2023. They will ultimately be adopted by Klarna Holding AB (publ)'s Annual General Meeting.

# **Note 2** Accounting principles

### 1) Basis for the preparation of the reports

Group

These annual accounts have been prepared in accordance with International Financial Reporting Standards (IFRS) such as they have been adopted by the EU. In addition to these accounting standards, the Swedish Financial Supervisory Authority regulations (FFFS 2008:25), the Annual Accounts Act for Credit Institutions and Securities Companies (ÅRKL, 1995:1559) and the recommendation RFR 1 Supplementary Accounting Rules for Groups issued by the Swedish Financial Reporting Board have also been applied.

### Parent Company

The Parent Company, Klarna Holding AB (publ), prepares the annual accounts in accordance with the Annual Accounts Act (ÅRL, 1995:1554). The accounting recommendation for legal entities RFR 2 amended by the Swedish Financial Reporting Board has also been applied. The Group's accounting principles are also applicable for the Parent Company unless otherwise described in this note or the notes for the parent.

The preparation of reports in accordance with IFRS requires the use of a number of estimates for accounting purposes. The areas which involve a high degree of assessment or complexity and which are of considerable importance for the annual accounts are presented in section 26.

The financial statements are prepared on the basis that it will continue to operate as a going concern.

### 2) Changed accounting principles

No significant new standards (IFRS) or interpretations, applicable to Klarna, have come into effect during the period.

New and changed standards and interpretations which have not yet come into effect and which have not been early adopted by the Group:

- 1) Amendments to IAS 16 Property, Plant and Equipment for proceeds before intended use
- 2) Amendments to IAS 37 for the Costs of fulfilling a contract related to onerous contracts
- 3) Amendments to references to the conceptual framework in IFRS standards
- 4) Amendments to IAS 1 in the classification of liabilities as current or non-current

◀ 43 ▶

None of the changes in IFRS or IFRIC interpretations that have not yet come into effect are expected to have significant impact on the Group.

### 3) Group consolidation principles

The consolidated accounts are presented according to the acquisition method and comprise of Klarna Holding AB (publ) and its subsidiaries. The companies are consolidated as from the date when control is transferred to Klarna and consolidation comes to an end when Klarna no longer has control. Intragroup transactions and receivables and liabilities between group companies are eliminated.

### Subsidiaries

Subsidiaries are those companies that Klarna Holding AB (publ) controls. Control exists when Klarna is exposed to variability in returns from its investments in another entity and has the ability to affect those returns through its power over the other entity. This is usually achieved when the ownership amounts to more than half of the voting rights.

The financial statements of subsidiaries are reported in the consolidated financial statements as of the acquisition date and until the time when a controlling interest no longer exists.

### Business combinations

In connection with a business combination, the Group's acquisition cost is established through a purchase price allocation. In the analysis, the fair value of the identifiable assets and the assumed liabilities is determined.

The cost of the business combinations comprises considerations transferred by Klarna to the previous shareholders, the liabilities incurred by Klarna to former owners of the acquiree and the equity interests issued by Klarna, as payment for the net assets in the entity. Any surplus due to the cost of the business combination exceeding the identifiable net assets on the acquisition balance sheet is recognized as goodwill in the Group's balance sheet. Acquisition-related costs are recognized in the income statement when they arise. The subsidiary's financial reports are included in the consolidated accounts starting on the acquisition date.

The purchase price allocation identifies assets and liabilities that are not reported in the acquired company, such as trademarks and customer contracts. Identified intangible assets that have been identified when making the purchase price allocation are amortized over the estimated useful life. Goodwill is considered to have an indefinite useful life and is therefore tested annually for impairment, or whenever there is any indication of impairment. Consideration that is contingent upon the outcome of future events is valued at fair value and the change in value is recognized in the income statement.

### 4) Foreign currency translation

### Presentation currency and functional currency

The financial statements are prepared in Swedish kronor, which is the presentation currency of the Group. The functional currency is the currency of the primary economic environment in which an entity operates. Different entities within the Group therefore have different functional currencies. The functional currency for Klarna Holding AB (publ) is Swedish kronor.

### Transactions and balance sheet items

Transactions in a foreign currency are translated into the functional currency at the exchange rate on the day of the transaction. Monetary assets and liabilities in foreign currencies are translated into the functional currency at the exchange rate at the end of the reporting period. All profits and losses as a result of the currency translation of monetary items, including the currency component in forward agreements, are reported in the income statement as exchange rate fluctuations under the heading Net result from financial transactions.

◀ 44 ▶

### Subsidiaries and branches

Foreign subsidiaries' and branches' assets and liabilities are translated at the closing day rate of exchange and income statement items at the average exchange rate. Translation differences are reported in Other comprehensive income.

### 5) Interest and commissions

Revenues are recognized in accordance with the effective interest method or when identified performance obligations have been fulfilled. The Group's revenues and expenses are reported after elimination of intragroup transactions. The product offerings from which revenues are recognized do not differ in any significant way between geographical markets.

### Interest income and interest expenses

Interest on financial assets and liabilities measured at amortized cost are recognized in profit or loss using the effective interest method. When measuring a financial asset or a financial liability at amortized cost, the interest income or expense is allocated over the relevant period. The effective interest rate is the rate that corresponds to the rate used for discounting contractual cash flows to the reported value of the financial asset or liability. The contractual cash flows used in the calculation include all fees that are considered to be integral to the effective interest rate.

Interest income calculated according to the effective interest rate method consists mainly of interest from loans to the public in the form of revolving credits and interest from lending to credit institutions.

Fees related to debt securities issued, deposits from the public, subordinated liabilities and liabilities to credit institutions are recognized as interest expenses.

### Commission income and commission expenses

Revenues and expenses for different types of services are reported as commission income or commission expenses. Commission income mainly stems from retailers that have an agreement with Klarna and different types of fees related to end-customer receivables.

### Commission income from retailers

Klarna provides retailers with a combined service offering (1) a payment solution while at the same time (2) providing consumers with credit products and catering for credit risk. Since these two types of services are highly interrelated, this service package epitomizes one identified and distinct performance obligation. This performance obligation presents a stand-ready obligation which is satisfied over the contract period since the retailer receives the benefit of that service package over that period.

The transaction price of that performance obligation consists of both fixed and variable components. The variable parts are constrained since they are highly dependent on consumer transactions and are therefore not included in the initial transaction price. The transaction price is updated to mirror the dissolving uncertainty occurring in the performance obligation due to the variable components.

The process of completion is measured by evaluating the value to the customer of the provided service transferred to date relative to the remaining services promised under the contract. Since the amount of transactions and usage of the payment solution for the entire contract period is initially unknown, the process of completion is measured by using time elapsed.

### Commission income from consumers

Klarna provides consumers with online purchases and the possibility to choose when in time to pay. Commission income from consumers is fixed amounts which arise from servicing different types of payment options; this constitutes the transaction price. The respective performance obligation is satisfied at the date when the

account statements or paper invoices are issued. The revenue from the consumer commissions is therefore recognized at that point in time.

Commission and fees for extending credit are considered to be an integral part of the effective interest rate and are therefore recognized in interest income.

### 6) Net result from financial transactions

The net result from financial transactions comprises the net profit or loss on the trading or disposal of financial instruments, value changes of financial instruments that are measured at fair value through profit or loss, net profit or loss on currency exchange activities or other recognized changes in the value of assets or liabilities, to the extent they can be attributed to exchange rate changes and other financial income and expenses not directly attributable to a financial instrument.

### 7) General administrative expenses

General administrative expenses mainly consist of employee expenses, including salaries, pensions, social charges, and other administrative expenses such as office and computer expenses.

### 8) Credit losses, net

Impairment losses from financial assets classified into the category "measured at amortized cost" (see section "Financial assets and liabilities – classification and recognition" below) are reported as Credit losses, net. Furthermore, credit losses, net, from off-balance sheet exposures related to financial instruments are also reported on this line.

Credit losses, net, for the period consist of realized credit losses, recovered amounts from debt sales and provisions for credit losses for granted credit with a deduction for the reversal of provisions for credit losses made previously. Realized credit losses are losses whose amount is for example determined via bankruptcy, a composition arrangement, a statement by an enforcement authority or the sale of receivables. Provision for credit losses is calculated either as 12 months expected credit loss or lifetime expected credit loss based on the IFRS 9 impairment requirements, see section "Impairment of financial assets, financial guarantees and commitments" below for more details.

### 9) Cash and balances with central banks

Cash comprises legal tender and bank notes in local and foreign currencies. Balances with central banks consist of deposits in accounts with central banks under government authority where the following conditions are fulfilled:

- (i) The central bank is domiciled, and
- (ii) The balance is readily available at any time

### 10) Financial assets and liabilities – classification and recognition

Purchases and sales of financial assets and liabilities are recognized on the trade date. Financial assets are removed from the balance sheet when the right to receive cash flows from the instrument has expired or been transferred together with the risks and rewards associated with ownership. Financial liabilities are derecognized when they are extinguished. A financial liability is extinguished when the obligation is discharged, cancelled or expires and this is evaluated both qualitatively and quantitatively.

Financial instruments are initially recognized at fair value including transaction costs except for financial assets and liabilities classified as fair value through profit or loss where the transaction costs are recognized in the income statement.

Financial assets are classified into various categories based on both Klarna's business model to manage its financial assets and the characteristics of the cash flows of the financial assets. Financial instruments are classified into the following categories:

### Financial assets and liabilities at amortized cost

Klarna classifies and measures its financial assets at amortized cost if both of the following conditions are met:

- (i) The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows, and
- (ii) The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.

Klarna measures all financial liabilities at amortized cost, except for those that are mandatorily held at fair value through profit and loss.

The amortized costs are determined on the basis of the effective interest that was calculated at the time of acquisition or origination. Financial assets at amortized cost are recognized at discounted contractual cashflow after a deduction for impairments. Where a financial asset or liability carried at amortized cost is in a qualifying fair value hedge relationship, its carrying value is adjusted for changes in fair value attributable to the hedged risk.

### *Financial assets and liabilities at fair value through profit or loss* This category has two subcategories:

- Mandatory: This category includes any financial asset that is not measured at amortized cost, thus does not fulfill one or both of the conditions to be met for a financial asset to be measured at amortized cost.
- (ii) Designated: This category includes any financial asset or liability that is designated on initial recognition as one to be measured at fair value with fair value changes recognized in profit or loss.

Measurement is at fair value and realized and unrealized profits or losses as a result of changes in fair value are included in the income statement in the period in which they arise. The fair value of financial assets and liabilities is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Klarna uses different methods to determine the fair value, see section "Financial assets and liabilities – fair value measurement" below.

Klarna measures its derivatives as well as its investments in equity instruments and certain financial liabilities at fair value through profit or loss. These do not fulfill the conditions for being measured at amortized cost. In case Klarna's derivatives have negative values, these financial liabilities are measured at fair value through profit or loss.

### Financial assets at fair value through other comprehensive income

Klarna does not classify any financial assets at fair value through other comprehensive income since Klarna has no business model whose objective it is to both collect contractual cash flows and to sell financial assets. Klarna does not use the option to designate its equity instruments as measured at fair value through other comprehensive income.

Klarna has not reclassified its financial assets subsequent to their initial recognition during the year. Financial liabilities are never reclassified.

### 11) Financial assets and liabilities - fair value measurement

For financial assets and liabilities measured at fair value the Group uses different methods to determine the fair value. The methods are divided into three levels in accordance with IFRS 13.

### Level 1

Level 1 in the fair value hierarchy consists of assets and liabilities measured using unadjusted quoted prices in active markets. This category includes certain investments in other shares and participations.

### Level 2

Level 2 consists of assets and liabilities that do not have directly quoted market prices available from active markets. The fair values are calculated using valuation techniques based on market prices or rates prevailing at the balance sheet date. This is for example the case for derivatives within other assets and other liabilities where active markets supply the input to the valuation.

### Level 3

Level 3 includes estimated values based on assumptions and assessments. One or more significant inputs are not based on observable market information. Level 3 is used for certain items within other shares and participations and for certain items in debt securities in issue and loans to the public.

### 12) Impairment of financial assets, financial guarantees and commitments

Klarna is recording allowances for expected credit losses (ECL) for all loans and other financial assets not measured at fair value through profit or loss. Klarna calculates allowances for:

- (i) Loans to the public
- (ii) Loans to credit institutions
- (iii) Financial guarantees and commitments

Treasury bills chargeable at central banks, bonds and other interest-bearing securities have been evaluated for impairment. The expected credit losses have been assessed as immaterial due to the features of the assets. This is also applicable for the majority of the loans to credit institutions which have strong credit ratings and are highly liquid.

The ECL allowance is based on either the 12 months' expected credit loss (12m ECL) or on the lifetime expected credit loss (lifetime ECL). The ECL allowance is based on the latter if there has been a significant increase in credit risk since initial recognition.

Lifetime ECL and 12m ECL are calculated on a collective basis. When calculating ECL on a collective basis, the ECL components are calculated based on segmentation which is built on shared risk characteristics. The probability of default (PD) component is segmented by geographical region, instrument type and by days since origination.

The loss given default (LGD) component is dependent on geographical region, retailer type, days past due, and, in some cases, recoveries from the sale of non-performing portfolios. These PD and LGD estimates are obtained for each of the segment permutations, which is used to calculate the ECL on a collective basis. Since collateral is not held as security, it is not part of the ECL calculations.

Klarna groups its financial assets and off-balance sheet items within the scope of the IFRS 9 impairment requirements into the following:

### Stage 1:

Klarna allocates financial assets to stage 1 at initial recognition and until there is a significant increase in credit risk. The allowance is calculated based on 12m expected credit losses. Stage 1 also includes loans where the credit risk has improved and that were reclassified from stage 2 and 3.

### Stage 2:

When a loan has shown a significant increase in credit risk since initial recognition, Klarna allocates it to stage 2. The allowance for these loans is calculated based on lifetime expected credit losses. Stage 2 also includes loans that are reclassified from stage 3 because they are no longer considered credit impaired.

### Stage 3:

Klarna allocates loans to stage 3 that are considered "credit impaired". Klarna determines whether a financial asset is credit impaired based on the historical payments received from the consumer. Based on the default definition (see definition below) a financial instrument is considered being "credit impaired" if it is 90 days past due, has entered debt collection or is classified as fraudulent. The allowance for these stage 3 loans is calculated based on lifetime expected credit losses.

### POCI:

Purchased or originated credit impaired (POCI) assets are financial assets that are credit impaired on initial recognition. POCI assets are not allocated to the 3-stage impairment model and are recognized at their fair value at initial recognition. At initial recognition, lifetime expected credit losses are considered as part of the gross carrying amount. Lifetime expected credit losses allowance is recognized at origination and subsequent increases and decreases in estimated cash flows are captured through impairment gains and impairment loss subsequently.

### Significant increase in credit risk:

Klarna assesses, at the end of each reporting period, whether the credit risk of a financial instrument has increased significantly since initial recognition in order to determine whether 12m ECL or lifetime ECL shall apply. Klarna determines whether there has been a significant increase in risk on its credit products based on the cash received by the consumer. The definition of a significant increase in credit risk is further influenced by other factors that depend on the product type like days past due or whether the consumer has other contracts with Klarna that are already in stage 2 or 3. Days past due is the key determinant of significant increase in credit risk and is assessed by market and product.

If, at the reporting date, it is determined that there is no longer a significant increase in credit risk compared to prior periods, Klarna transfers the respective financial assets back into stage 1 and the allowance is reduced to an ECL calculated on a 12 month basis.

### Definition of default:

Financial assets are defaulted when the asset has been 90 days or more past due without any payments, has entered debt collection or is classified as fraudulent.

### Measurement of ECL:

The expected credit loss (ECL) for consumer receivables is calculated as a product of the key inputs PD, LGD and the outstanding balance discounted with the effective interest rate (EIR). These parameters are derived from internal statistics and other historical data. For quantitative information on the reported ECL amounts see note 18 Loans to the public.

### Probability of Default (PD):

The historical balances as well as the proportion of those balances that default over time are used as a base to determine the PD. This approach is applied over different vintages for different countries and for days since origination. Hence, this methodology provides values for 12 month and lifetime PDs for different countries and

◀ 49 ▶

days since origination. In cases where the maturity of the financial assets is very short, which is common for Klarna's products, the 12 months PD and lifetime PD have equal values.

### Loss Given Default (LGD):

LGD is the magnitude of the likely loss if there is a default. The loss given default is calculated using the historical balances over different vintages as a base. Furthermore, the LGD component is determined based on days past due. The recovery rate used in the LGD calculation is determined using the amount recovered from debt sales.

### Effective Interest Rate (EIR):

The effective interest rate is determined based on the product type. It discounts the estimated future cash payments through the expected life of the financial instrument to net present value. Calculating the effective interest rate, all contractual terms of the financial instrument as well as all corresponding fees are considered. For products that do charge interest or fees that are to be included in the effective interest rate, the EIR is approximated as a yearly interest rate. This product specific EIR is then used to discount the outstanding balance which represents the expected exposure in the event of default.

### Macroeconomic model:

The loss rates of consumer receivables are not significantly affected by macroeconomic factors due to the unique design and short maturities of the credit products. Furthermore, the underwriting process is built on point in time assessments of transactions where the current state of the consumer is regularly assessed. A macroeconomic model is used for consumer receivables with longer maturity even though the correlations between Klarna default rates and macroeconomic variables are low.

### Financial guarantees and commitments:

For financial guarantees and commitments, the measurement of ECL follows mainly the same methodology as for consumer receivables but further includes a credit conversion factor (CCF) in the calculation of the exposure at default (EAD). The CCF in the IFRS 9 model is the proportion of the undrawn credit limit that is utilized leading up to a default event. The CCF is calculated based on historically observed utilization rates.

### Write-off of financial assets:

Financial assets that have no expectation of recovering either the entire outstanding amount or a proportion thereof are written off. Hence, the gross carrying amount of the financial asset is reduced and the amount of the loss is recognized in the income statement as Credit losses, net. Financial assets are generally written off when it is determined that the outstanding debt cannot be collected anymore as the borrower does not have assets or sources of income that could be used to repay the amounts subject to write-offs. To determine whether the outstanding debt cannot be collected anymore, all significant counterparty relationships are reviewed periodically. This evaluation considers current information and events related to the counterparty, such as the counterparty experiencing significant financial difficulty or a breach of contract, for example, default or delinquency in principal payments. Financial assets that are written off could still be subject to enforcement activities, see note 18 Loans to the public.

When it is considered that there is no realistic prospect of recovery or when the loan or receivable is sold to an external party, the financial asset and the related allowance are removed from the balance sheet.

### Modifications:

In case a financial asset faces a substantial contractual modification, the previous asset is derecognized and a new asset is recognized. If the modified financial asset fulfills the definition of "credit impaired", the requirements for purchased or originated credit impaired assets for the recognition of the new asset are applied. If a financial asset faces a non-substantial contractual modification the financial asset is not derecognized and it is assessed if there occurred a significant increase in credit risk since initial recognition.

### Simplified approach:

The simplified approach is used when calculating expected credit losses on retailer receivables. Hence, the loss allowance for retailer receivables is always measured at an amount equal to lifetime expected credit losses. The risk that the retailer would default is regularly analyzed and based on quantitative as well as qualitative factors.

### 13) Repurchase agreements

Treasury bills and other interest-bearing securities sold under agreements to repurchase at a specified future date are not derecognized from the balance sheet as Klarna retains substantially all of the risks and rewards of ownership. Assets under repurchase agreements are transferred to the counterpart and the counterpart has the right to sell or re-pledge the assets. Such securities are kept on the balance sheet and pledged as collateral when the securities have been transferred and cash consideration has been received. Payment received is recognized under liabilities to credit institutions. The difference between the sale and repurchase price is accrued over the life of the agreement using the effective interest rate.

### 14) Offsetting financial transactions

Financial assets and liabilities are subject to offset and the net amount reported in the balance sheet when there is a legal right to settle on a net basis and an intention to settle net or realize the asset and settle the liability simultaneously.

Financial assets and liabilities from repurchase agreements are subject to netting agreements but, since transferred asset continues to be recognized, the asset and the associated liability have not been offset.

### 15) Derivative instruments and hedge accounting

Derivative instruments are reported in the balance sheet on their trade date and are measured at fair value, both initially and in subsequent periods. Derivative instruments are classified as other assets or other liabilities. Changes in the fair value of derivative instruments are reported immediately in the income statement in the item Net result from financial transactions.

The Group undertakes hedge accounting for fair value hedges to manage the interest rate risk of liabilities. This relationship was first implemented in 2022. The Group formally documents at the inception of the transaction the relationship between hedging instruments and hedged items, as well as its risk management objective and strategy for undertaking hedge transactions.

Changes in the fair value of derivatives that are designated and qualify as fair value hedging instruments are recorded in net result from financial transactions, together with any changes in the fair value of the hedged liability that are attributable to the hedged risk. Any residual mismatch between the hedging instrument and the hedged item is recognized as ineffectiveness. When hedging interest rate risk, any interest accrued or paid on both the hedging derivative and the hedged item is reported in interest expense. If the hedge no longer meets the criteria for hedge accounting the adjustment to the carrying amount of a hedged item for which the effective interest method is used is amortized to the income statement over the period for which the item was hedged. If the hedged item is sold or repaid, the unamortized fair value adjustment is recognized immediately in Net results from financial transactions.

### 16) Borrowing

Financial liabilities with regard to borrowing are categorized as liabilities which are initially reported at fair value, net of transaction costs incurred and then at amortized cost and with application of the effective interest method. This category comprises Liabilities to credit institutions, Deposits from the public, Debt securities in issue and Subordinated liabilities. Where a borrowing carried at amortized cost is in a qualifying fair value hedge relationship, its carrying value is adjusted for changes in fair value attributable to the hedged risk.

◀ 51 ▶

### 17) Leasing

At inception of a contract, Klarna assesses whether a contract is, or contains, a lease. At inception or on reassessment of a contract that contains a lease component, the consideration in the contract is allocated to each lease component on the basis of their relative stand-alone price. However, for the leases of vehicles Klarna has elected not to separate non-lease components and account for the lease and nonlease components as a single lease component.

A right-of-use asset and a lease liability are recognized at the lease commencement date. The right-of-use asset is initially measured at cost which comprises the initial amount of the lease liability adjusted for initial costs, incentive payments, restoration obligations and lease payments before the commencement date. The right-of-use asset is subsequently depreciated using the straight-line method over the lease term. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain re-measurement of the lease liability.

The lease liability is initially measured at the present value of the remaining lease payments that are not paid at the commencement date, discounted using entity specific incremental borrowing rate. The lease liability is measured at amortized cost using the effective interest rate method. It is re-measured when there is any change in future lease payments arising, for example, from a change in an index, assessment or estimations on the usage of extension, termination or purchase options or the amount expected to be payable under a residual value guarantee. Subsequently, a corresponding adjustment to the carrying amount of the right-of-use asset is made. Lease payments included in the measurement of the lease liability are fixed payments, variable lease payments that depend on an index or rate, amounts expected to be payable under a residual value guarantee and the exercise price under a purchase option, if applicable.

Klarna has elected not to recognize right-of-use assets and liabilities for short-term leases and leases of lowvalue assets. The lease payments associated with these leases are recognized as an expense on a straight line basis over the lease term.

### 18) Intangible assets

### Goodwill

The amount by which a purchase sum, any non-controlling interest or the fair value on the day of acquisition of former shareholdings exceeds the fair value of identifiable acquired net assets is reported as goodwill. Goodwill on acquisitions of subsidiaries is reported as an intangible asset. Goodwill is tested annually to identify any impairment requirement and is recorded at acquisition cost less accumulated impairment. Impairment of goodwill is not reversed. Goodwill is allocated among cash-generating units when testing for any impairment requirement.

### Brand names and customer related intangible assets

In business combinations, a portion of the acquisition price can be allocated to brand names and customer related intangible assets. They are reported at acquisition cost less accumulated depreciation and any accumulated impairment. Straight line depreciation is carried out over the assessed useful life (3-20 years).

### Capitalized development expenses and licenses

Costs associated with IT systems and software which have been developed in-house or acquired and which are expected to be of considerable value for the business during at least three years are recognized as intangible assets. Costs for maintenance are expensed as incurred. Straight line depreciation is carried out over the assessed useful life (3-5 years).

### Impairment

Goodwill and other intangible assets with indefinite useful life are tested for impairment at least annually or more frequently if events or changes in circumstances indicate that impairment may have occurred. Impairment is calculated as the difference between the carrying amount and the recoverable amount. The recoverable

◀ 52 ►

amount is the higher of the fair value less costs to sell and the value in use of the asset or cash generating unit. Disclosures on the performed impairment test are provided in note 20.

Intangible assets with definite useful lives are reviewed for indications of impairment. If indications exist an impairment test is performed.

### 19) Tangible assets

Tangible assets consist of equipment, fixtures and fittings, and computers. Tangible assets are reported at acquisition cost after a deduction for accumulated depreciation and any accumulated impairment. Acquisition costs comprise expenses that are directly attributable to the acquisition of the asset. Straight line depreciation is carried out over the assessed useful life.

The following useful life periods are applied:

| Equipment, tools, and fixtures and fittings | 5 years                                   |
|---|---|
| Computers and other machinery               | 3 years                                   |
| Leasehold improvements                      | The shorter of lease term and useful life |

An assessment of an asset's residual value and useful life is made annually. When the residual value is less than the carrying amount an impairment loss is recognized in the income statement.

### 20) Participations in subsidiaries

Participations in subsidiaries are reported in the Parent Company according to the acquisition method. If it is assessed that the fair value at the end of the reporting period is less than the acquisition cost, the shares are written down. The impairment is reported in the income statement. If it is assessed that the value will increase again, the impairment is reversed via the income statement.

### 21) Tax

Income taxes consist of current tax and deferred tax. Income taxes are reported directly in the income statement except when the underlying transaction is reported directly against equity or other comprehensive income, in which case also the accompanying tax is reported in equity or other comprehensive income. Deferred tax is reported according to the balance sheet method for all temporary differences between an asset's or a liability's tax base and its carrying amount in the balance sheet. Deferred tax assets are reported for non-utilized tax relief to the extent it is probable that the relief will be able to be set off against future taxable surpluses. Deferred taxes are estimated according to the tax rate that is expected to apply at the time of taxation.

Uncertain tax positions are measured on an ongoing basis and the method is determined by taking all known facts and circumstances into account.

### 22) Share-based payments

### Employment stock warrants

For share-based payment to employees settled with equity instruments (warrants), the services rendered are measured with reference to the fair value of the granted equity instruments. The fair value of the equity instruments is calculated as per the grant date. The grant date refers to the date when a contract was entered into and the parties agreed on the terms of the share-based payment. Since the granted equity instruments are not vested until the employees have fulfilled a period of service, it is assumed that the services are rendered during the vesting period. This means that the expense and a corresponding increase in equity are recognized over the entire vesting period. Non-market based vesting terms, such as a requirement that a person remain employed, are taken into account in the assumption of how many equity instruments are expected to be vested. Changes in the estimate of how many shares are expected to be vested due to the non-market based vesting

◀ 53 ▶

terms are recognized in the income statement and equity. The cost is presented under general administrative expenses in the income statement.

### Restricted stock units

Restricted stock units (RSU) vest on a graded vesting scheme over a four year period. The fair value of the equity instruments is calculated as per the grant date. Since the granted equity instruments are not vested until the employees have fulfilled a period of service, it is assumed that the services are rendered during the vesting period. The expense and a corresponding increase in equity are recognized over the vesting period. The cost is presented under general administrative expenses in the income statement.

The employment vesting condition is a non-market based condition and is factored into the assumption of how many equity instruments are expected to vest. Where granted RSUs are forfeited due to a failure by the employee to satisfy the non-market based vesting conditions any change in expenses previously recognized in relation to such share-based payments are reversed effective from the date of the forfeiture.

### Non-employee stock warrants

Klarna has granted stock warrants to certain non-employee participants in return for performed services. The fair value is measured as the fair value of the services received, and the corresponding increase in equity. Where that fair value cannot be estimated reliably, Klarna measures the value, indirectly, by reference to the fair value of granted warrants.

The fair value of the equity instruments is calculated as per the date when the services are rendered. The timing of the increase in equity is therefore dependent on when the services are performed. Depending on the characteristics of the services received a, the calculated IFRS2 costs can be presented:

- In General and administrative expenses in the income statement over the vesting period
- As Capitalizable costs (if the capitalization requirements of costs to obtain a contract asset in IFRS 15 are met) and amortized over the useful life of the asset
- As a revenue reduction under Commission income in the income statement (if considered a discount to a customer)

Any related social security charges relating to share-based payments are recognized as an expense during the corresponding period based on the fair value that serves as the basis for a payment of social security charges.

Further information relating to share-based payment transactions is presented in note 37.

### 23) Pensions

The Group's pension plans are defined contribution plans, which means that fees are paid to an independent legal entity according to a fixed pension plan. These fees are reported as personnel costs in the period they apply to. After the fees have been paid, the Group has no legal or other obligations.

### 24) Group contribution

Group contribution is recognized in the Parent Company according to its financial nature. Group contribution received from a subsidiary is reported according to the same principles as dividend received. For parent companies this means that group contribution received is reported as revenue in the income statement. Group contribution paid by a parent company to a subsidiary is to be reported as increased participation in the group company. For subsidiaries that pay or receive group contribution, this is to be reported together with the accompanying tax in equity among retained earnings.

### 25) Cash flow statement

The cash flow statement is reported using the indirect method. The cash flow statement is divided into payments from operating activities, investing activities and financing activities. Operating activities stem mainly from revenue-producing activities of the entity. Operating cash flows include cash received from customers and

◀ 54 ▶

cash paid to suppliers and employees. Investing activities are the acquisition and disposal of long-term assets and other investments that are not considered to be cash equivalents. Financing activities are activities that alter the equity capital and borrowing structure of the entity.

### 26) Critical estimates and judgements for accounting purposes

The Group makes estimates and assumptions about the future based on management's experience and knowledge that affect how accounting principles are applied and what effect that has on the financial statements. The actual outcome may diverge from these estimates and assumptions. The estimates and assumptions that involve a considerable risk of significant adjustments in the carrying amounts for assets, liabilities, equity, revenue and costs during the subsequent financial year are dealt with in broad terms below.

Assessment of and impairment requirements for financial assets, financial guarantees and commitments For financial assets that are measured at amortized cost or fair value through other comprehensive income as well as for loan commitments and financial guarantees the impairment requirements of IFRS 9 are applied. See section 12 above for impairment of financial assets, financial guarantees and commitments. Key assessments and assumptions used in impairment calculations are subject to regular review.

### Impairment requirements for goodwill and other intangible assets

Goodwill and other intangible assets with indefinite useful life are tested for impairment annually, in accordance with the accounting principle described in note 20. This is tested by estimating the recoverable value, in other words, the highest of the realizable value and the value in use. If the recoverable value is lower than the carrying amount, the asset is written down. See note 20 for further information on the measurement of goodwill and significant assumptions used in the annual impairment test.

### Legal provisions

Klarna operates in a regulatory and legal environment that, by nature, involves an element of litigation risk inherent to its operations and from time to time may be party to litigation, arbitration and regulatory investigations and proceedings arising during the ordinary course of business. When Klarna can reliably measure the outflow of economic benefits in relation to a specific case and considers such outflows to be probable, a provision is recorded. Given the subjectivity and uncertainty of determining the probability and amount, a number of factors are assessed including; legal advice, the stage of the matter and historical evidence from similar incidents. Judgment is required in concluding such assessments.

Where the probability of outflow is considered to be remote, or probable, but a reliable estimate cannot be made, a contingent liability is disclosed.

### Assessment of leases

When Klarna accounts for lease contracts estimates and assumptions have been made concerning, for example, prolongation and termination options, as well as interest rates.

### Losses carry-forward

The group assesses on an ongoing basis as well as at the end of the year the possibility of recognizing deferred tax assets related to loss carry-forwards. Deferred tax assets attributable to losses carry-forward are reported only if it is probable that they will be used towards taxable profits in the foreseeable future.

### Share-based payments

The fair value of the equity instruments is calculated as per the grant date using the Black-Scholes model. This requires identification of various inputs to the model, including; expected volatility of own share price, risk free interest rate and expected term. The key assumptions used in the model are disclosed in note 37. Non-market vesting conditions are not taken into account when determining the fair value of instruments.

At each balance sheet date, the Group revises its estimates of the number of shares and awards that are expected to vest. It recognizes the impact of the revision of original estimates, if any, in the income statement and a corresponding adjustment to equity over the remaining vesting period.

### Allocation of purchase price paid for acquired businesses

The allocation of the fair value of consideration paid and the purchase price for acquired businesses to the identified acquired intangible assets involves the use of valuation techniques that require management to make certain estimates, including for example, useful economic lives, cash flow associated with the assets and asset specific discount rates. The purchase price allocations performed in the current period are disclosed in note 40.

### 27) Incremental costs of obtaining a contract

Where applicable, the group recognizes incremental costs of obtaining a contract with a customer in accordance with IFRS 15. These costs are capitalized as an asset and amortized over the useful life of that asset. The asset is recognized under Other assets on the balance sheet. Amortization of the cost to obtain a contract asset is recognized under General and administrative expenses in the income statement.

# Note 3 Risk management

### **Risk descriptions**

The Group categorizes the key risks it is exposed to in the sections below. These risk categories form the basis of how Klarna identifies, assesses, manages and monitors risk.

### **Credit risk**

### Definition

The risk of financial loss due to a counterparty failing to meet its contractual obligations, e.g. default, or concentrations in exposure.

### Risk Measurement and Exposure

| Credit risk                            | 31 Dec 2022 | 31 Dec 2021 |
|--|-------------|-------------|
| Loan receivables, gross                | 82,793      | 71,491      |
| Allowance for credit losses            | -4,159      | -3,609      |
| Loan receivables, net carrying amount  | 78,634      | 67,882      |
| of which: Loans to credit institutions | 3,818       | 5,048       |
| of which: Loans to the public          | 74,151      | 62,085      |
| of which: Accrued income               | 665         | 749         |

| Credit quality of debt securities   | 31 Dec 2022 | 31 Dec 2021 |
|---|-------------|-------------|
| Treasury bills chargeable at central banks, etc., and bonds and other interest-bearing securities |             |             |
| AAA   | 8,738       | 8,610       |
| AA+   | 1,267       | 1,781       |
| AA  | 1,251       | 92          |
| AA-   | 321         | 394         |
| Total   | 11,577      | 10,877      |

◀ 57 ▶

| 31 Dec 2022                         |         |         |         |      |                        |        |
|-------------------------------------|---------|---------|---------|------|------------------------|--------|
| Gross amounts                       | Stage 1 | Stage 2 | Stage 3 | POCI | Simplified<br>approach | Total  |
| Per region                          |         |         |         |      |                        |        |
| Nordics <sup>1</sup>                | 17,166  | 742     | 162     | -    | 311                    | 18,381 |
| DACH <sup>2</sup>                   | 26,473  | 1,025   | 881     | -    | 301                    | 28,680 |
| US                                  | 15,577  | 2,121   | 397     | -    | 719                    | 18,814 |
| UK                                  | 8,471   | 1,693   | 208     | 1    | 136                    | 10,509 |
| Other                               | 5,488   | 472     | 293     | -    | 156                    | 6,409  |
| Total                               | 73,175  | 6,053   | 1,941   | 1    | 1,623                  | 82,793 |
| Before due and per days<br>past due |         |         |         |      |                        |        |
| Before due                          | 68,543  | 2,508   | 152     | -    | 1,296                  | 72,499 |
| ≤30 days                            | 4,632   | 1,545   | 14      | -    | 64                     | 6,255  |
| >30-60 days                         | -       | 1,193   | 16      | -    | 18                     | 1,227  |
| >60-90 days                         | -       | 702     | 30      | -    | 10                     | 742    |
| >90 days                            | -       | 105     | 1,729   | 1    | 235                    | 2,070  |
| Total                               | 73,175  | 6,053   | 1,941   | 1    | 1,623                  | 82,793 |

31 Dec 2021 Simplified **Gross amounts** Stage 2 Stage 3 POCI Total Stage 1 approach Per region Nordics<sup>1</sup> 17,157 938 232 \_ 162 18,489 DACH<sup>2</sup> 23,835 21,915 921 689 310 \_ US 13,191 1,873 475 \_ 135 15,674 UK 123 7,767 670 156 8,717 1 Other 4,117 224 145 290 4,776 Total 64,147 4,626 1,664 1 1,053 71,491 Before due and per days past due 59,064 61,274 Before due 1,344 28 838 -≤30 days 5,083 1,217 14 \_ 33 6,347 >30-60 days 1,376 28 18 1,422 \_ \_ >60-90 days 638 34 \_ 21 693 \_ 1,560 143 >90 days 51 1 1,755 1,664 Total 64,147 4,626 1 1,053 71,491

<sup>1</sup> Sweden, Norway, Finland, and Denmark

<sup>2</sup> Germany, Austria, and Switzerland

For additional information on allowances on Loans to the public, see note 18.

## Market Risk

Definition

Market risk is the risk of movements in market prices impacting the Group's earnings or capital position.

Risk Measurement and Exposure

### Currency exposure<sup>1</sup>

| 31 Dec 2022   | EUR | USD | GBP | Other | Total<br>exposure |
|---|-----|-----|-----|-------|-------------------|
| Net average daily position                          | 15  | 185 | 44  | 208   | 452               |
| Effect of 10% change versus the foreign<br>currency | -2  | -19 | -4  | -20   | -45               |

| 31 Dec 2021                                      | EUR | USD | GBP | Other | Total<br>exposure |
|--|-----|-----|-----|-------|-------------------|
| Net average daily position                       | 59  | 81  | 26  | 106   | 272               |
| Effect of 10% change versus the foreign currency | -6  | -8  | -3  | -10   | -27               |

<sup>1</sup> The amounts are presented in SEKm.

Economic value accounts for changes to discounted values of future cash flows. In accordance with regulatory guidelines, we apply different stress tests to account for both parallel shifts and a rotation of the yield curve. The tables below summarize the worst possible outcome based on these stress tests.

### Interest rate risk exposure<sup>1</sup>

| 31 Dec 2022              | SEK | EUR  | USD | GBP | Other | Total<br>Exposure |
|--------------------------|-----|------|-----|-----|-------|-------------------|
| Change in Economic Value | 154 | -420 | 80  | 35  | 10    | -141              |
|                          |     | 5115 |     |     |       | Total             |
| 31 Dec 2021              | SEK | EUR  | USD | GBP | Other | Exposure          |
| Change in Economic Value | 83  | -156 | -   | 1   | -5    | -77               |

<sup>1</sup> The amounts are presented in SEKm.

### **Liquidity Risk**

### Definition

Liquidity Risk refers to the risk of the Group being unable to meet its financial obligations, as they fall due, or unable to fund its operational needs without incurring unacceptable costs.

### Risk Measurement and Exposure

The Group complies with all liquidity regulatory requirements, including Liquidity Coverage Ratio (LCR) and Net Stable Funding Ratio (NSFR), and monitoring and management of Klarna's liquidity survival horizon.

### **Funding sources**

| 31 Dec 2022                           | up to 3<br>months | >3 to 6<br>months | >6 to 12<br>months | >1-5 years | >5 years | Total  |
|---------------------------------------|-------------------|-------------------|--------------------|------------|----------|--------|
| Financial liabilities                 |                   |                   |                    |            |          |        |
| Liabilities to credit institutions    | 2,073             | 755               | 1                  | -          | -        | 2,829  |
| Deposits from the public              | 30,643            | 8,083             | 23,866             | 18,476     | -        | 81,068 |
| Debt securities issued <sup>1</sup>   | 22                | 428               | 236                | 990        | -        | 1,676  |
| Other liabilities <sup>2</sup>        | 9,062             | 124               | 343                | 1,259      | 321      | 11,109 |
| Accrued expenses and prepaid income   | 2,124             | 114               | 258                | 117        | -        | 2,613  |
| Subordinated liabilities <sup>1</sup> | -                 | -                 | -                  | -          | 303      | 303    |
| Total                                 | 43,924            | 9,504             | 24,704             | 20,842     | 624      | 99,598 |

| 31 Dec 2021                           | up to 3<br>months | >3 to 6<br>months | >6 to 12<br>months | >1-5 years | >5 years | Total  |
|---------------------------------------|-------------------|-------------------|--------------------|------------|----------|--------|
| Financial liabilities                 |                   |                   |                    |            |          |        |
| Liabilities to credit institutions    | 34                | 679               | -                  | -          | -        | 713    |
| Deposits from the public              | 29,013            | 2,367             | 9,554              | 18,738     | -        | 59,672 |
| Debt securities issued <sup>1</sup>   | 2,963             | 622               | 2,010              | 3,528      | -        | 9,123  |
| Other liabilities <sup>2</sup>        | 7,424             | 224               | 410                | 781        | 454      | 9,293  |
| Accrued expenses and prepaid income   | 2,191             | 42                | 185                | 203        | -        | 2,621  |
| Subordinated liabilities <sup>1</sup> | -                 | -                 | -                  | -          | 301      | 301    |
| Total                                 | 41,625            | 3,934             | 12,159             | 23,250     | 755      | 81,723 |

<sup>1</sup> Interest is included in the amounts for Debt securities issued and Subordinated liabilities.

<sup>2</sup> Lease liabilities are included in the amounts for Other liabilities. For lease maturity information, see note 6, Leases.

### **Operational Risk**

### Definition

The risk of inadequate or failed processes, personnel, products or third parties.

### Risk Measurement and Exposure

Risks are assessed by impact and the likelihood that together generate the risk level. Impact is evaluated through; financial, operational, regulatory, reputational, internal and strategic aspects. The risk exposure is monitored frequently, and reported to Executive Management and the Board at least quarterly, in addition to the risk appetite escalation process.

### **ICT and Security Risk**

### Definition

The risk of insufficient protection of information and information systems, from unauthorized access, use, disclosure, disruption, modification, or destruction, leading to loss of confidentiality, integrity or availability.

### Risk Measurement and Exposure

Risks are assessed by impact and the likelihood that together generate the risk level. Impact is evaluated through: financial, operational, regulatory, reputational, internal and strategic aspects, as well as confidentiality, integrity and availability loss. The risk exposure is monitored frequently and reported to Executive Management and the Board at least quarterly in addition to the risk appetite escalation process.

### **Business Risk**

### Definition

The risk of suboptimal strategy selection or ESG factors impacting the achievement of Klarna's business objectives or altering the long term valuation or viability of the business.

### Risk Measurement and Exposure

Klarna's business plans utilize budgets and forecasts. Business plans are reviewed monthly by the executive team, including updates on key financial and business metrics.

# Note 4 Interest income

|                              | 2022  | 2021  |
|------------------------------|-------|-------|
| Loans to credit institutions | 33    | 1     |
| Loans to the public          | 4,231 | 3,976 |
| Other interest income        | 158   | 63    |
| Total                        | 4,422 | 4,040 |

Interest income is calculated using the effective interest rate method.

# Note 5 Interest expenses

|  | 2022   | 2021 |
|--|--------|------|
| Interest-bearing securities and chargeable treasury bills etc. | -156   | -116 |
| Liabilities to credit institutions                             | -83    | -70  |
| Deposits from the public                                       | -669   | -384 |
| Debt securities issued   | -73    | -60  |
| Subordinated liabilities                                       | -13    | -19  |
| Other interest expenses  | -56    | -17  |
| Total  | -1,050 | -666 |

Interest expense is calculated using the effective interest rate method.

### Note 6 Leases

|   | 2022  | 2021  |
|---|-------|-------|
| Depreciation of right-of-use assets                             | -410  | -260  |
| of which: buildings   | -406  | -257  |
| of which: cars  | -2    | -2    |
| of which: other   | -2    | -1    |
|   |       |       |
| Interest expense for lease liabilities                          | -45   | -22   |
| Total right-of-use lease cost                                   | -455  | -282  |
|   |       |       |
| Expenses relating to short-term leases                          | -121  | -72   |
| Expenses relating to low-value assets                           | -5    | -4    |
| Total short-term and low value leases                           | -126  | -76   |
|   |       |       |
| Right-of-use assets and lease liabilities                       |       |       |
| Carrying amount for right-of-use assets (restated) <sup>1</sup> | 1,636 | 1,500 |
| of which: buildings (restated) <sup>1</sup>                     | 1,632 | 1,494 |
| of which: cars  | 2     | 3     |
| of which: other   | 2     | 3     |
|   |       |       |
| Additions to right-of-use assets during the year                | 235   | 356   |
| Disposals during the year                                       | -19   | -32   |
| Impairments   | -95   | -     |
| Revaluations during the year (restated) <sup>1</sup>            | 381   | 650   |
| Currency translation difference during the year                 | 44    | 14    |
|   |       |       |
| Lease liabilities (restated) <sup>1</sup>                       | 1,757 | 1,486 |

<sup>1</sup> On 23 December 2021, Klarna entered into a new lease agreement in relation to Klarna's headquarters effective January 2022 and at the same time entered into a lease modification to an existing lease at the same office. The modification included an extension of the lease term to December 2028. The new lease agreement recognized during the year increased right-of-use assets SEK 148.5m and lease liabilities SEK 166m as at 31 December 2022. Right-of-use assets and the lease liabilities as at 31 December 2021 have been restated to include an additional amount of SEK 402m, respectively, as a result of the lease modification. The lease modification had no impact on the 2021 income statement.

The right-of-use assets are included in Tangible assets and the lease liabilities are included in Other liabilities on the balance sheet.

| 2022                         |                   |                   |                    |               |             |       |
|------------------------------|-------------------|-------------------|--------------------|---------------|-------------|-------|
| Maturity                     | up to 3<br>months | >3 to 6<br>months | >6 to 12<br>months | >1-5<br>years | >5<br>years | Total |
| Lease liabilities            | 136               | 100               | 183                | 1,017         | 321         | 1,757 |
|                              |                   |                   |                    |               |             |       |
| 2021                         |                   |                   |                    |               |             |       |
| Maturity                     | up to 3<br>months | >3 to 6<br>months | >6 to 12<br>months | >1-5<br>years | >5<br>years | Total |
| Lease liabilities (restated) | 65                | 60                | 148                | 760           | 453         | 1,486 |

# Note 7 Commission income

| Commission income split by product category | 2022   | 2021   |
|---|--------|--------|
| Retailer                                    | 11,336 | 9,007  |
| Consumer                                    | 1,967  | 2,186  |
| Other                                       | 119    | 61     |
| Total                                       | 13,422 | 11,254 |

# Note 8 Commission expenses

|                        | 2022 | 2021 |
|------------------------|------|------|
| Commission to partners | -635 | -710 |
| Other commissions      | -89  | -    |
| Total                  | -724 | -710 |

# **Note 9** Net result from financial transactions

|  | 2022   | 2021 |
|--|--------|------|
| Realized/unrealized movements in exchange rates                                      | -44    | -21  |
| Gains from financial instruments   | 172    | 15   |
| Losses from financial instruments  | -667   | -110 |
| Realized and unrealized gains/losses on shares held in listed and unlisted companies | -511   | -554 |
| Total  | -1,050 | -670 |

As of December 31, 2022, Klarna Bank AB (publ) had entered into derivatives with the gross nominal amount of SEK 53,026m (52,520m), see note 23.

# **Note 10** Employees and personnel costs

|   | 202   | 2                | 202   | :1               |
|---|-------|------------------|-------|------------------|
| Average number of full-time equivalents | Total | whereof<br>women | Total | whereof<br>women |
| Sweden                                  | 2,997 | 1,304            | 2,616 | 1,106            |
| Germany                                 | 1,305 | 454              | 1,073 | 340              |
| United States                           | 610   | 349              | 453   | 253              |
| United Kingdom                          | 374   | 168              | 241   | 97               |
| Italy                                   | 183   | 50               | 95    | 26               |
| Spain                                   | 145   | 78               | 62    | 34               |
| Netherlands                             | 88    | 44               | 62    | 28               |
| Australia                               | 80    | 48               | 73    | 37               |
| Canada                                  | 44    | 15               | 15    | 5                |
| Norway                                  | 38    | 21               | 21    | 11               |
| France                                  | 34    | 14               | 11    | 4                |
| Finland                                 | 28    | 16               | 21    | 11               |
| Denmark                                 | 26    | 10               | 4     | 2                |
| Poland                                  | 22    | 6                | 12    | 3                |
| Belgium                                 | 10    | 4                | 10    | 5                |
| Austria                                 | 9     | 5                | 10    | 6                |
| Ireland                                 | 5     | 2                | 2     | -                |
| New Zealand                             | 5     | 1                | 3     | 1                |
| Japan                                   | 5     | -                | 2     | -                |
| Switzerland                             | 2     | -                | 3     | 1                |
| Mexico                                  | 1     | -                | -     | -                |
| Total                                   | 6,011 | 2,589            | 4,789 | 1,970            |

| Salaries, other remuneration, social security and pension expenses       | 2022   | 2021   |
|--|--------|--------|
| Salaries and other remuneration attributable to:                         |        |        |
| Board and CEO  | -24    | -22    |
| Other employees  | -4,380 | -2,839 |
| Total salaries and other remuneration                                    | -4,404 | -2,861 |
| Statutory and contractual social security expenses                       | -1,214 | -1,108 |
| of which: pension expenses   | -282   | -227   |
| Total salaries, other remuneration, social security and pension expenses | -5,618 | -3,969 |

|                                     | 31 D                  | ec 2022          | 31 Dec 2021              |                  |  |
|-------------------------------------|-----------------------|------------------|--------------------------|------------------|--|
| Board members and senior management | Number at closing day | whereof<br>women | Number at<br>closing day | whereof<br>women |  |
| Board members and Group CEO         | 7                     | 29%              | 7                        | 29%              |  |
| Other members of senior management  | 6                     | 17%              | 8                        | 33%              |  |

| 2022  |                     |                                       |                   |                     |       |
|---|---------------------|---------------------------------------|-------------------|---------------------|-------|
| Salaries and other remuneration to the board<br>and senior management | Basic<br>salary/fee | Variable<br>remuneration <sup>2</sup> | Other<br>benefits | Pension<br>expenses | Total |
| Michael Moritz, Chairman of the Board                                 | -                   | -                                     | -                 | -                   | -     |
| Roger Ferguson  | -1.3                | -3.0                                  | -                 | -                   | -4.3  |
| Lise Kaae   | -                   | -                                     | -                 | -                   | -     |
| Mikael Walther  | -                   | -                                     | -                 | -                   | -     |
| Omid Kordestani   | -1.2                | -1.7                                  | -                 | -                   | -2.9  |
| Sarah Smith   | -1.3                | -1.9                                  | -                 | -                   | -3.2  |
| Sebastian Siemiatkowski, CEO  | -11.5               | -0.2                                  | -0.7              | -0.8                | -13.2 |
| Other members of senior management (9) <sup>1</sup>                   | -55.9               | -4.2                                  | -1.9              | -4.6                | -66.6 |
| Total   | -71.2               | -11.0                                 | -2.6              | -5.4                | -90.2 |

<sup>1</sup> The number within parentheses refers to the number of individuals that have received salaries and remuneration during the year, and not necessarily to the number of members at a given point in time.

<sup>2</sup> Variable remuneration includes cash-based variable remuneration and IFRS 2 expensed amounts for equity based programs.

| 2021   |                     |                                    |                   |                     |        |
|--|---------------------|------------------------------------|-------------------|---------------------|--------|
| Salaries and other remuneration to the board and senior management | Basic<br>salary/fee | Variable remuneration <sup>3</sup> | Other<br>benefits | Pension<br>expenses | Total  |
| Michael Moritz, Chairman of the Board                              | -                   | -                                  | -                 | -                   | -      |
| Roger Ferguson <sup>1</sup>  | -1.1                | -1.9                               | -                 | -                   | -3.0   |
| Lise Kaae  | -                   | -                                  | -                 | -                   | -      |
| Mikael Walther   | -                   | -                                  | -                 | -                   | -      |
| Omid Kordestani  | -1.0                | -3.4                               | -                 | -                   | -4.4   |
| Sarah Smith  | -1.1                | -3.6                               | -                 | -                   | -4.7   |
| Andrew Young <sup>1</sup>  | -                   | -                                  | -                 | -                   | -      |
| Sebastian Siemiatkowski, CEO                                       | -8.9                | -0.1                               | -                 | -0.8                | -9.8   |
| Knut Frängsmyr, Deputy CEO   | -7.2                | -                                  | -                 | -1.0                | -8.2   |
| Other members of senior management (7) <sup>2</sup>                | -79.4               | -19.0                              | -0.1              | -4.6                | -103.1 |
| Total  | -98.7               | -28.0                              | -0.1              | -6.4                | -133.2 |

<sup>1</sup> On May 20, 2021, the company appointed Roger Ferguson to the Board. Andrew Young resigned from the Board.

<sup>2</sup> The number within parentheses refers to the number of individuals that have received salaries and remuneration during the year, and not necessarily to the number of members at a given point in time.

<sup>3</sup> Variable remuneration includes cash-based variable remuneration and IFRS 2 expensed amounts for equity based programs.

### Remuneration

The rules on remuneration are found in the Swedish Banking and Financing Act (2004:297) and the Swedish Financial Supervisory Authority's regulations (FFFS 2011:1 and FFFS 2020:30) regarding remuneration systems in credit institutions, securities companies and fund management companies licensed to conduct discretionary portfolio management (below "the remuneration rules").

In accordance with part eight of regulation (EU) No 575/2013, commonly referred to as the Capital Requirements Regulation (CRR), and the regulations and general guidelines of the Swedish Financial Supervisory Authority (FFFS 2014:12) regarding the disclosure of information on capital adequacy and risk management (below "disclosure rules"), the Group shall at least annually in its annual report and on its website give information on its Remuneration Policy and remuneration systems.

The information below follows the provisions of the disclosure rules.

### **Remuneration program**

The Group has a remuneration structure that recognizes the importance of well-balanced but differentiated remuneration structures, based on business and local market needs, as well as the importance of being consistent with and promoting sound and efficient risk management not encouraging excessive risk-taking and short-term profits or counteracting the Group's long term interests.

The aim with the remuneration structure is to both support the ability to attract and retain talents in every position as well as support equal and fair treatment, but also to ensure that remuneration in the Group is aligned with efficient risk management and compliant with existing regulations.

### **Remuneration Committee**

The Board of Directors has established a Remuneration Committee consisting of three members appointed by the Board. The Remuneration Committee is responsible for preparing and presenting proposals to the Board on salaries and remuneration issues. This duty includes proposals regarding the Remuneration Policy and on remuneration to members of the Group management team and employees who head any of the control functions. The Remuneration Committee shall also prepare proposals for the Annual General Meeting regarding the remuneration of the members of the Board and the auditors. Furthermore, the Remuneration Committee shall make a competent and independent evaluation of the Remuneration Policy and the Group's remuneration system, together with the suitable control function(s) if necessary.

The Remuneration Committee held two formal meetings in 2022. It handled matters within its responsibility on an ongoing basis through correspondence between the committee members with the formal decisions not covered by its delegation authority being reported to and documented by the Board at the closest following Board meeting.

### **Remuneration Policy and risk analysis**

The Board has adopted a Remuneration Policy that is designed to be compatible with and promote sound and effective risk management, avoid exaggerated risk-taking and be in line with the Group's long-term interests. The Remuneration Policy shall be revised when it is necessary, at least annually.

The Remuneration Policy, remuneration system and list of those staff members whose professional activities have a material impact on the Group's risk profile (Identified staff) are assessed annually. The assessment includes an analysis of all key risks the Group is or might be exposed to, including the risks associated with its Remuneration Policy and remuneration structure. In general, the Group's remuneration system involves low risk compared with large banks and other credit institutions with comprehensive trading and other businesses covered by the remuneration rules. The risk cycle in the Group's credit business is assessed to be short, which means that any risks materialize within a few months.

### **Remuneration structure**

The Group applies the following general principles on remuneration:

- (i) remuneration shall be set on an individual basis, based on experience, competence and performance
- (ii) remuneration shall not be discriminating
- (iii) remuneration shall be competitive, but not counterproductive to the Group's long term interests and capability to generate positive results throughout a full economic cycle.

The remuneration structure within the Group comprises fixed remuneration and variable remuneration. As stipulated in the remuneration rules, the Group ensures that the fixed and variable components are appropriately balanced by ensuring that the fixed remuneration represents a sufficiently large proportion of the employee's total remuneration allowing the Group the possibility to pay no variable remuneration. This means that the Group can decide that the variable remuneration, including deferred payment, can be canceled in part or in whole under certain circumstances, as described below.

Variable remuneration shall amount to a maximum 100% of an employee's total fixed remuneration for Identified staff and 200% of an employee's total fixed remuneration for other employees, unless otherwise decided by the Board of Directors in exceptional cases.

Variable remuneration should not only take into consideration the employee's and his/her team's result but preferably also the Group's total result as well as qualitative criteria such as the employee's compliance with internal rules. It should be based on results that are adjusted for current and future risks. The Group shall ensure that it is entitled to unilaterally decrease or withdraw all or parts of the variable remuneration if the criteria are not met or if the Group's financial situation deteriorates substantially.

If an Identified staff member receives variable remuneration exceeding the amount stipulated in the remuneration rules such remuneration would be subject to deferral and retention.

### Remuneration to Group management team and Identified staff

Total remuneration awarded and paid to the Group management team of 10 persons<sup>1</sup> (9) amounts to SEK 119.2m (121.0m) and for Identified staff, 46 persons<sup>1</sup> (91), this sum amounts to SEK 237.2m (177.0m), which aggregates to SEK 356.4m (298.0m). Variable remuneration accounts for SEK 49.5m (25.6m) of the Group management team figure related to 9 (9) of its members and SEK 173.0m (62.1m) of the Identified staff figure, related to 46 (88) beneficiaries.

<sup>1</sup> The number refers to individuals that have received salaries and remuneration during the year, and not necessarily to the number of members at a given point in time.

The tables below present both variable remuneration awarded and paid:

| 2022   | Value of variable remuneration |                     | Number of beneficiaries |                             | ries                |       |
|--|--------------------------------|---------------------|-------------------------|-----------------------------|---------------------|-------|
| Type of variable remuneration  | Group<br>management<br>team    | ldentified<br>staff | Total                   | Group<br>management<br>team | ldentified<br>staff | Total |
| Paid as one off cash payments (relating to<br>referral bonuses / gratuities / sales<br>commission)       | -2.6                           | -7.2                | -9.8                    | 3                           | 8                   | 11    |
| Paid in the form of shares, share-related<br>instruments, financial instruments or non-<br>cash benefits | -7.4                           | -133.4              | -140.8                  | 9                           | 46                  | 55    |
| Deferred remuneration awarded  | -39.5                          | -30.7               | -70.2                   | 7                           | 34                  | 41    |
| New sign-on bonus paid   | -                              | -                   | -                       | -                           | 2                   | 2     |
| Severance payments paid  | -                              | -1.7                | -1.7                    | -                           | 1                   | 1     |
| Total  | -49.5                          | -173.0              | -222.5                  | 9                           | 46                  | 55    |

During 2022, eight employees have been remunerated more than EUR 1m (six between EUR 1m and EUR 1.5m, one between EUR 1.5m and EUR 2m, one between EUR 2m and EUR 2.5m).

| 2021  | Value of var                | iable remune        | ration | Number                      | of beneficiarie     | es    |
|---|-----------------------------|---------------------|--------|-----------------------------|---------------------|-------|
| Type of variable remuneration   | Group<br>management<br>team | Identified<br>staff | Total  | Group<br>management<br>team | ldentified<br>staff | Total |
| Paid as one off cash payments (relating to<br>referral bonuses / gratuities / sales<br>commission)    | -0.4                        | -2.9                | -3.3   | 2                           | 18                  | 20    |
| Paid in the form of shares, share-related instruments, financial instruments or non-<br>cash benefits | -21.3                       | -52.4               | -73.7  | 9                           | 88                  | 97    |
| New sign-on bonus paid  | -3.9                        | -                   | -3.9   | 1                           | -                   | 1     |
| Severance payments paid   | -                           | -6.8                | -6.8   | -                           | 2                   | 2     |
| Total   | -25.6                       | -62.1               | -87.7  | 9                           | 88                  | 97    |

During 2021, six employees have been remunerated more than EUR 1m (two between EUR 1m and EUR 1.5m, three between EUR 2m and EUR 2.5m, one between EUR 4.5m and EUR 5m).

As at December 2022, total outstanding deferred remuneration<sup>1</sup> to the Group management team of 8 persons<sup>2</sup> (2) amounts to SEK 31.7m (1.1m) and for Identified staff, 46 persons (2), this sum amounts to SEK 139.4m (1.1m), which aggregates to SEK 171.1m (2.2m).

<sup>1</sup>There has been no risk adjustment reduction made to deferred remuneration awards during 2022 or 2021.

<sup>2</sup> The number refers to individuals that have received salaries and remuneration during the year, and not necessarily to the number of members at a given point in time.

# **Note 11** Fees and reimbursement of expenses for auditors

|                        | 2022 | 2021 |
|------------------------|------|------|
| EY                     |      |      |
| Audit engagement       | -18  | -17  |
| Audit related services | -1   | -1   |
| Total                  | -19  | -18  |

# **Note 12** Depreciation, amortization and impairment of intangible and tangible assets

|  | 2022   | 2021 |
|--|--------|------|
| Amortization and depreciation  |        |      |
| Intangible assets  | -947   | -414 |
| Tangible assets <sup>1</sup>   | -537   | -332 |
| Total  | -1,484 | -746 |
| Impairment   |        |      |
| Intangible assets  | -48    | -    |
| Tangible assets <sup>1</sup>   | -107   | -    |
| Total  | -155   | -    |
| Total depreciation, amortization and impairment of intangible and tangible |        |      |
| assets   | -1,639 | -746 |

<sup>1</sup>Depreciation and impairment of leased assets is included in Tangible assets. See note 6, Leases, for additional information.

# Note 13 Credit losses, net

| Loan losses divided by class                        | 2022    | 2021    |
|---|---------|---------|
| Loans to credit institutions                        |         |         |
| Increase in provisions                              | -32     | -2      |
| Reversal of previous provisions                     | 27      | 3       |
| Total   | -5      | 1       |
|   |         |         |
| Loans to the public                                 |         |         |
| Realized loan losses, net of recoveries             | -5,570  | -3,320  |
| Release in provisions to cover realized loan losses | 4,873   | 2,696   |
| Increase in provisions                              | -15,447 | -12,225 |
| Reversal of previous provisions                     | 10,464  | 8,169   |
| Total   | -5,680  | -4,680  |
| Financial guarantees and commitments                |         |         |
| Increase in provisions                              | -99     | -37     |
| Reversal of previous provisions                     | 66      | 69      |
| Total   | -33     | 32      |
| Total credit losses, net                            | -5,718  | -4,647  |

# Note 14 Taxes

| Income tax expense   | 2022    | 2021   |
|--|---------|--------|
| Current tax  |         |        |
| Tax expense for the year   | -123    | -212   |
| Adjustment of tax attributable to previous years                               | 9       | 18     |
| Total  | -114    | -194   |
| Deferred tax   |         |        |
| Deferred tax   | 147     | -334   |
| Total  | 147     | -334   |
| Reported tax expense   | 33      | -528   |
| Effective tax rate   | 2022    | 2021   |
| Income before tax  | -10,470 | -6,595 |
| Income tax calculated in accordance with national tax rates applicable in each |         |        |
| country  | 2,254   | 1,419  |
| Non-taxable revenues   | 99      | 32     |
| Non-deductible expenses  | -184    | -112   |
| Taxable income not booked in profit or loss                                    | -78     | -14    |
| Deductible expenses not booked in profit or loss                               | 144     | 101    |
| Unrecognized taxable losses  | -2,204  | -1,907 |
| Effect of change in tax rate   | -       | 5      |
| Losses carried forward used this year  | 20      | -      |
| Adjustments of tax attributable to previous years                              | -18     | -52    |
| Reported tax expense   | 33      | -528   |
| Effective tax rate   | 0.3%    | -8.0%  |
| Deferred tax assets  | 2022    | 2021   |
| Losses carried forward   | 20      | 9      |
| Allowance for credit losses  | 201     | 212    |
| Other  | 172     | 90     |
| Recognized in profit and loss  | 393     | 311    |
| Share-based payments   | 2       | 8      |
| Recognized in other comprehensive income and shareholders' equity              | 2       | 8      |
| Total  | 395     | 319    |
| Deferred tax liabilities   | 2022    | 2021   |
| Intangible assets  | 854     | 181    |
| Other  | 58      | 65     |
| Total  | 912     | 246    |

Deferred tax assets attributable to carryforward of unused tax losses are recognized only to the extent that it is probable that future taxable profits will be available against which the unused tax losses and unused tax credits can be utilized.

In addition to the above; reported tax expense, related to items recorded in the income statement, Klarna Bank AB (publ) has utilized tax losses amounting to SEK 236m (with a calculated tax effect of SEK 49m). The taxable income relates to warrants, whose tax effect usually is reported within equity. Due to Klarna Bank AB (publ)'s tax losses having not been recognized as deferred tax assets, the utilization of the tax losses leads to no tax expense being reported in equity in respect of the warrants.

### **∢** 72 ►

# **Note 15** Net result from categories of financial instruments

|   | 2022   | 2021   |
|---|--------|--------|
| Financial instruments mandatory measured at fair value through profit or loss | 733    | -587   |
| Financial assets measured at amortized cost                                   | 12,083 | 10,564 |
| Financial liabilities measured at amortized cost                              | -1,638 | -1,330 |
| Currency exchange gains/losses  | -1,323 | 466    |
| Total   | 9,855  | 9,113  |

# **Note 16** Treasury bills chargeable at central banks, etc.

|  | 31 Dec 2022 | 31 Dec 2021 |
|--|-------------|-------------|
| State and sovereigns                   | 214         | 993         |
| Municipalities and other public bodies | 10,499      | 8,751       |
| Total                                  | 10,713      | 9,744       |
|  |             |             |
| By currency                            |             |             |
| - in SEK                               | 5,665       | 5,355       |
| - in EUR                               | 2,305       | 801         |
| - in USD                               | 2,743       | 3,588       |
| Total                                  | 10,713      | 9,744       |

# **Note 17** Loans to credit institutions

|                              | 31 Dec 2022 | 31 Dec 2021 |
|------------------------------|-------------|-------------|
| Loans to credit institutions | 3,818       | 5,048       |
|                              |             |             |
| By currency                  |             |             |
| - in SEK                     | 230         | 531         |
| - in EUR                     | 821         | 1,726       |
| - in NOK                     | 54          | 51          |
| - in USD                     | 1,926       | 2,142       |
| - in AUD                     | 213         | 355         |
| - in GBP                     | 29          | 96          |
| - in other currencies        | 545         | 147         |
| Total                        | 3,818       | 5,048       |

All loans to credit institutions are payable on demand.
## Note 18 Loans to the public

|                             | 31 Dec 2022 | 31 Dec 2021 |
|-----------------------------|-------------|-------------|
| Loans to the public         | 78,305      | 65,694      |
| Allowance for credit losses | -4,154      | -3,609      |
| Total                       | 74,151      | 62,085      |

|  | Stage 1   | Stage 2 | Stage 3 | POCI | Simplified<br>approach | Total      |
|--|-----------|---------|---------|------|------------------------|------------|
| Gross carrying amount as at January 1, 2022 <sup>1</sup> | 58,350    | 4,626   | 1,664   | 1    | 1,053                  | 65,694     |
| Additions from business<br>combinations                  | -         | -       | -       | -    | 36                     | 36         |
| New assets originated or<br>purchased                    | 1,012,754 | 1,250   | 128     | -    | 11,568                 | 1,025,700  |
| Assets derecognized or<br>repaid (excl. write-offs)      | -969,399  | -23,073 | -1,571  | -    | -11,249                | -1,005,292 |
| Transfers to stage 1                                     | 7,092     | -6,935  | -157    | -    | -                      | -          |
| Transfers to stage 2                                     | -37,831   | 37,942  | -111    | -    | -                      | -          |
| Transfers to stage 3                                     | -942      | -7,165  | 8,107   | -    | -                      | -          |
| Amounts written off                                      | -291      | -582    | -6,098  | -    | -56                    | -7,027     |
| Other adjustments  | -670      | -9      | -22     | -    | -105                   | -806       |
| Gross carrying amount<br>as at December 31, 2022         | 69,063    | 6,054   | 1,940   | 1    | 1,247                  | 78,305     |

|  | Stage 1 | Stage 2 | Stage 3 | POCI | Simplified<br>approach | Total   |
|--|---------|---------|---------|------|------------------------|---------|
| Allowance as at<br>January 1, 2022 <sup>1</sup>  | -1,599  | -882    | -962    | -    | -166                   | -3,609  |
| Additions from business<br>combinations          | -       | -       | -       | -    | -9                     | -9      |
| New assets originated or<br>purchased            | -4,920  | -454    | -333    | -    | -86                    | -5,793  |
| Assets derecognized or repaid (excl. write-offs) | 6,520   | 2,816   | 892     | -    | 102                    | 10,330  |
| Transfers to stage 1                             | -730    | 613     | 117     | -    | -                      | -       |
| Transfers to stage 2                             | 1,451   | -1,538  | 87      | -    | -                      | -       |
| Transfers to stage 3                             | 79      | 3,711   | -3,790  | -    | -                      | -       |
| Impact on ECL from<br>change in credit risk      | -2,577  | -5,478  | -1,893  | -    | -131                   | -10,079 |
| Changes to models and<br>inputs used for ECL     |         |         |         |      |                        |         |
| calculations                                     | 183     | -19     | -36     | -    | -                      | 128     |
| Amounts written off                              | 76      | 214     | 4,550   | -    | 31                     | 4,871   |
| Other adjustments                                | -3      | 1       | 2       | -    | 7                      | 7       |
| Allowance as at<br>December 31, 2022             | -1,520  | -1,016  | -1,366  | -    | -252                   | -4,154  |

 $^{\scriptscriptstyle 1}$  The table shows month over month movements.

◀ 74 ▶

|   | Stage 1  | Stage 2 | Stage 3 | POCI | Simplified<br>approach | Total    |
|---|----------|---------|---------|------|------------------------|----------|
| Gross carrying amount<br>as at January 1, 2021 <sup>1</sup> | 40,418   | 1,475   | 981     | 7    | 852                    | 43,733   |
| New assets originated or<br>purchased                       | 668,888  | 612     | 508     | -    | 6,602                  | 676,610  |
| Assets derecognized or repaid (excl. write-offs)            | -634,124 | -8,104  | -2,216  | -2   | -6,394                 | -650,840 |
| Transfers to stage 1  | 3,352    | -2,858  | -494    | -    | -                      | -        |
| Transfers to stage 2  | -18,022  | 18,177  | -155    | -    | -                      | -        |
| Transfers to stage 3  | -1,923   | -4,442  | 6,365   | -    | -                      | -        |
| Amounts written off   | -184     | -418    | -3,437  | -4   | -18                    | -4,061   |
| Other adjustments   | -55      | 184     | 112     | -    | 11                     | 252      |
| Gross carrying amount as at December 31, 2021               | 58,350   | 4,626   | 1,664   | 1    | 1,053                  | 65,694   |

|  | Stage 1 | Stage 2 | Stage 3 | POCI | Simplified<br>approach | Total  |
|--|---------|---------|---------|------|------------------------|--------|
| Allowance as at<br>January 1, 2021 <sup>1</sup>  | -1,043  | -299    | -571    | -2   | -100                   | -2,015 |
| New assets originated or<br>purchased            | -5,314  | -214    | -466    | -    | -314                   | -6,308 |
| Assets derecognized or repaid (excl. write-offs) | 5,445   | 1,219   | 877     | 1    | 231                    | 7,773  |
| Transfers to stage 1                             | -466    | 312     | 154     | -    | -                      | -      |
| Transfers to stage 2                             | 880     | -963    | 83      | -    | -                      | -      |
| Transfers to stage 3                             | 28      | 2,214   | -2,242  | -    | -                      | -      |
| Impact on ECL from<br>change in credit risk      | -1,405  | -3,496  | -1,259  | -1   | -                      | -6,161 |
| Changes to models and<br>inputs used for ECL     |         |         |         |      |                        |        |
| calculations                                     | 246     | 144     | 6       | -    | -                      | 396    |
| Amounts written off                              | 15      | 230     | 2,430   | 2    | 18                     | 2,695  |
| Other adjustments                                | 15      | -29     | 26      | -    | -1                     | 11     |
| Allowance as at<br>December 31, 2021             | -1,599  | -882    | -962    | -    | -166                   | -3,609 |

 $^{\scriptscriptstyle 1}$  The table shows month over month movements.

Loans with a contractual amount of SEK 3,436m (1,782m) that were written off during the year are still subject to enforcement activity.

## **Note 19** Bonds and other interest-bearing securities

|                 | 31 Dec 2022 | 31 Dec 2021 |
|-----------------|-------------|-------------|
| Other borrowers | 864         | 1,133       |
| Total           | 864         | 1,133       |
| - in SEK        | 864         | 1,133       |

## Note 20 Intangible assets

|   |          |        |          | Capitalized<br>development | Other<br>intangible |        |
|---|----------|--------|----------|----------------------------|---------------------|--------|
|   | Goodwill | Brands | Licenses | expenses                   | assets              | Total  |
| Purchase value as at January 1, 2022    | 4,586    | 109    | 66       | 2,168                      | 1,262               | 8,191  |
| Additions                               | -        | -      | 14       | 928                        | 7                   | 949    |
| Additions from business combinations    | 1,926    | 1,085  | -        | 686                        | 1,724               | 5,421  |
| Sales/disposals                         | -        | -      | -1       | -                          | -                   | -1     |
| Reclassification                        | -35      | -      | -        | -                          | 50                  | 15     |
| Currency translation difference         | 378      | 8      | 1        | 35                         | 122                 | 544    |
| Purchase value as at December 31, 2022  | 6,855    | 1,202  | 80       | 3,817                      | 3,165               | 15,119 |
| Amortization as at January 1, 2022      | -        | -12    | -58      | -810                       | -324                | -1,204 |
| Amortization for the year               | -        | -52    | -7       | -591                       | -297                | -947   |
| Sales/disposals                         | -        | -      | 1        | -                          | -                   | 1      |
| Currency translation difference         | -        | -1     | -        | -17                        | -29                 | -47    |
| Amortization as at December 31, 2022    | -        | -65    | -64      | -1,418                     | -650                | -2,197 |
| Impairment as at January 1, 2022        | -        | -76    | -        | -17                        | -                   | -93    |
| Impairment for the year                 | -        | -      | -        | -48                        | -                   | -48    |
| Currency translation difference         | -        | -6     | -        | -2                         | -                   | -8     |
| Impairment as at December 31, 2022      | -        | -82    | -        | -67                        | -                   | -149   |
| Carrying amount as at December 31, 2022 | 6,855    | 1,055  | 16       | 2,332                      | 2,515               | 12,773 |

|   |          |        |          | Capitalized<br>development | Other<br>intangible |        |
|---|----------|--------|----------|----------------------------|---------------------|--------|
|   | Goodwill | Brands | Licenses | expenses                   | assets              | Total  |
| Purchase value as at January 1, 2021    | 1,429    | 80     | 59       | 1,259                      | 512                 | 3,339  |
| Additions                               | -        | -      | 2        | 631                        | 10                  | 643    |
| Additions from business combinations    | 3,037    | 27     | 6        | 293                        | 699                 | 4,062  |
| Sales/disposals                         | -        | -      | -1       | -27                        | -                   | -28    |
| Currency translation difference         | 120      | 2      | -        | 12                         | 41                  | 175    |
| Purchase value as at December 31, 2021  | 4,586    | 109    | 66       | 2,168                      | 1,262               | 8,191  |
| Amortization as at January 1, 2021      | -        | -6     | -55      | -571                       | -167                | -799   |
| Amortization for the year               | -        | -6     | -4       | -254                       | -150                | -414   |
| Sales/disposals                         | -        | -      | 1        | 20                         | -                   | 21     |
| Currency translation difference         | -        | -      | -        | -5                         | -7                  | -12    |
| Amortization as at December 31, 2021    | -        | -12    | -58      | -810                       | -324                | -1,204 |
| Impairment as at January 1, 2021        | -        | -74    | -        | -17                        | -                   | -91    |
| Currency translation difference         | -        | -2     | -        | -                          | -                   | -2     |
| Impairment as at December 31, 2021      | -        | -76    | -        | -17                        | -                   | -93    |
| Carrying amount as at December 31, 2021 | 4,586    | 21     | 8        | 1,341                      | 938                 | 6,894  |

## Impairment testing of Goodwill and intangible assets with an indefinite useful life

The Group conducted its annual goodwill impairment test as of October 1, 2022. In performing this test all goodwill was allocated to one cash-generating unit (CGU) aligned with the Group's one operating segment. No impairment losses were identified as a result of the test as the fair value less cost of sales (FVLCS) of the CGU exceeded its carrying amount. In determining the FVLCS, the group applied a level 3 valuation methodology using a revenue multiple as a key assumption. The Group performed a sensitivity analysis and compared the key assumption to peer company valuations. No reasonably possible changes in the key assumptions that would result in an impairment loss were identified in our sensitivity analysis. As of December 31, 2022 the Group determined that no reasonably possible events occurred, or circumstances changed from October 1, 2022 to December 31, 2022 that would reduce the FVLCS of the reporting unit below its carrying amount.

There were no other intangible assets in the reporting period with an indefinite useful life.

## Note 21 Tangible assets

|  | Leasehold<br>improvements | Equipment | Total |
|--|---------------------------|-----------|-------|
| Purchase value as at January 1, 2022                 | 143                       | 536       | 679   |
| Additions  | 13                        | 106       | 119   |
| Additions from business combinations                 | -                         | 6         | 6     |
| Sales/disposals                                      | -4                        | -14       | -18   |
| Reclassification                                     | -5                        | 5         | -     |
| Currency translation difference                      | 12                        | 21        | 33    |
| Purchase value as at December 31, 2022               | 159                       | 660       | 819   |
|  |                           |           |       |
| Depreciation as at January 1, 2022                   | -40                       | -223      | -263  |
| Depreciation for the year                            | -29                       | -98       | -127  |
| Sales/disposals                                      | 2                         | 6         | 8     |
| Currency translation difference                      | -6                        | -11       | -17   |
| Depreciation as at December 31, 2022                 | -73                       | -326      | -399  |
|  |                           |           |       |
| Impairment as at January 1, 2022                     | -                         | -         | -     |
| Impairment for the year                              | -6                        | -6        | -12   |
| Impairment as at December 31, 2022                   | -6                        | -6        | -12   |
|  |                           |           |       |
| Carrying amount as at December 31, 2022 <sup>1</sup> | 80                        | 328       | 408   |

|  | Leasehold<br>improvements | Equipment | Total |
|--|---------------------------|-----------|-------|
| Purchase value as at January 1, 2021                 | 118                       | 303       | 421   |
| Additions  | 22                        | 223       | 245   |
| Additions from business combinations                 | -                         | 5         | 5     |
| Sales/disposals                                      | -1                        | -2        | -3    |
| Currency translation difference                      | 4                         | 7         | 11    |
| Purchase value as at December 31, 2021               | 143                       | 536       | 679   |
| Depreciation as at January 1, 2021                   | -20                       | -170      | -190  |
| Depreciation for the year                            | -21                       | -51       | -72   |
| Sales/disposals                                      | 1                         | 1         | 2     |
| Currency translation difference                      | -                         | -3        | -3    |
| Depreciation as at December 31, 2021                 | -40                       | -223      | -263  |
| Carrying amount as at December 31, 2021 <sup>1</sup> | 103                       | 313       | 416   |

<sup>1</sup> Leases are recognized as right-of-use assets and are included in Tangible assets in the Balance sheet. On December 31, 2022, the right-of-use assets amount to SEK 1,636m (1,500m), which are disclosed in note 6, Leases.

## Note 22 Other assets

|                    | 31 Dec 2022 | 31 Dec 2021 |
|--------------------|-------------|-------------|
| Current tax assets | 362         | 246         |
| VAT receivables    | 222         | 43          |
| Derivatives        | 789         | 67          |
| Contract assets    | 1,350       | 1,817       |
| Other receivables  | 466         | 198         |
| Total              | 3,189       | 2,371       |

For more information on derivatives, see note 23.

## **Note 23** Derivatives and hedge accounting

|   | Fair val              | le             | Nominal           |
|---|-----------------------|----------------|-------------------|
| Derivatives designated in a hedged relationship                                 | Positive              | Negative       | amount            |
| Interest rate swaps   | -                     | -85            | 10,147            |
| Total   | -                     | -85            | 10,147            |
|   |                       |                |                   |
|   | Fair val              | Je             | Nominal           |
| Derivatives not designated in a hedged relationship                             | Fair valu<br>Positive | ue<br>Negative | Nominal<br>amount |
| <b>Derivatives not designated in a hedged relationship</b><br>Currency forwards |                       |                |                   |

|   | Fair val | Nominal  |        |  |
|---|----------|----------|--------|--|
| Derivatives not designated in a hedged relationship | Positive | Negative | amount |  |
| Currency forwards                                   | 67       | -628     | 49,520 |  |
| Interest rate swaps                                 | -        | -3       | 3,000  |  |
| Total   | 67       | -631     | 52,520 |  |

ANNUAL REPORT 2022

The Group enters into foreign exchange derivatives that are an economic hedge to manage currency risks and are not designated in a hedge accounting relationship. These derivatives are held at fair value with gains and losses recognized in Net results from financial transactions.

## Derivatives designated in a hedge relationship

## Fair value hedges

The Group holds short and medium term deposits from the public which are subject to changes in fair value due to fluctuations in the underlying interest rate benchmark, which is typically the most significant component of the overall fair value change. These short and medium term deposits are the hedged item. The Group uses interest rate swaps as the hedging instrument to reduce the impact of fair value changes in the hedged item due to changes in the underlying interest rate benchmark.

For hedges of interest rate risk, ineffectiveness arises due to mismatches of critical terms and / or the use of different curves to discount the hedged item and instrument, for example, a mismatch between the reset frequency of the swap and the benchmark frequency.

The Group did not enter into any hedge accounting designations in 2021.

| 31 Dec 2022  |                   | Carrying an | nount    | Change in fair   | Inoffectiveness   |
|--|-------------------|-------------|----------|--|---|
| Fair value hedges:<br>Hedging instrument and ineffectiveness | Nominal<br>amount | Positive    | Negative | - Change in fair<br>value used to<br>calculate<br>hedge<br>ineffectiveness | recognized in<br>Net result from<br>financial<br>transactions |
| Interest rate risk   | 10,147            | -           | -85      | -99  | -1  |
| Total  | 10,147            | -           | -85      | -99  | -1  |

|   | 31 Dec 2022 | 31 Dec 2021 |
|---|-------------|-------------|
| Fair value hedges: Designated hedged item                 |             |             |
| Deposits from the public                                  | 10,182      | -           |
| Of which: the accumulated amount of fair value adjustment | -100        | -           |

|   |                    | Maturity 2022                    |             |                    | Maturity 2021                 |             |
|---|--------------------|----------------------------------|-------------|--------------------|-------------------------------|-------------|
|   | Within 3<br>months | > 3 months<br>and < 12<br>months | > 12 months | Within 3<br>months | > 3 months and<br>< 12 months | > 12 months |
| Fair value hedges: Profile<br>of the timing of the<br>nominal amount of the<br>hedge instrument |                    |                                  |             |                    |                               |             |
| Interest rate risk  | 189                | 4,457                            | 5,501       | -                  | -                             | -           |
| Average fixed interest rate   | 0.50%              | 2.42%                            | 2.07%       | -                  | -                             | -           |

## Note 24 Prepaid expenses and accrued income

|                                    | 31 Dec 2022 | 31 Dec 2021 |
|------------------------------------|-------------|-------------|
| Accrued transaction-related income | 574         | 424         |
| Prepaid licenses                   | 216         | 161         |
| Other accrued income               | 90          | 80          |
| Prepaid marketing                  | 26          | 42          |
| Other prepaid expenses             | 117         | 42          |
| Total                              | 1,023       | 749         |

## Note 25 Liabilities to credit institutions

|                                    | 31 Dec 2022 | 31 Dec 2021 |
|------------------------------------|-------------|-------------|
| Liabilities to credit institutions | 2,829       | 713         |
|                                    |             |             |
| By currency                        |             |             |
| - in SEK                           | 1,885       | 25          |
| - in GBP                           | 755         | -           |
| - in EUR                           | 180         | -           |
| - in USD                           | 9           | 680         |
| - in other currencies              | -           | 8           |
| Total                              | 2,829       | 713         |

For maturity analysis of financial liabilities, see note 35.

## Note 26 Deposits from the public

|   | 31 Dec 2022 | 31 Dec 2021 |
|---|-------------|-------------|
| Deposits from the public                        | 81,068      | 59,672      |
| of which: fair value adjustment for hedged risk | -100        | -           |
| Total   | 81,068      | 59,672      |
|   |             |             |
| By currency                                     |             |             |
| - in SEK  | 14,609      | 16,019      |
| - in EUR  | 65,835      | 43,061      |
| - in other currencies                           | 624         | 592         |
| Total   | 81,068      | 59,672      |

For maturity analysis of financial liabilities, see note 35.

## Note 27 Debt securities issued

|                              | 31 Dec 2022 | 31 Dec 2021 |
|------------------------------|-------------|-------------|
| Senior unsecured bonds       | 1,115       | 4,604       |
| Commercial papers            | 22          | 4,193       |
| Convertible promissory notes | 539         | 326         |
| Total                        | 1,676       | 9,123       |

During 2022, a total of SEK 1,400m matured and SEK 2,088m were repurchased from the outstanding loans under the Medium Term Notes program.

For maturity analysis of financial liabilities, see note 35.

## Note 28 Other liabilities

|                          | 31 Dec 2022 | 31 Dec 2021 |
|--------------------------|-------------|-------------|
| Accounts payable         | 184         | 186         |
| Personnel related taxes  | 198         | 86          |
| Current tax liabilities  | 87          | 79          |
| Liabilities to retailers | 6,904       | 5,279       |
| Derivatives              | 135         | 628         |
| Lease liabilities        | 1,757       | 1,486       |
| Other liabilities        | 2,211       | 1,802       |
| Total                    | 11,476      | 9,546       |

For more information on derivatives, see note 23. For maturity analysis of financial liabilities, see note 35.

## Note 29 Accrued expenses and prepaid income

|   | 31 Dec 2022 | 31 Dec 2021 |
|---|-------------|-------------|
| Accrued personal and consultant related costs | 696         | 802         |
| Accrued marketing costs                       | 437         | 585         |
| Accrued outsourced and IT costs               | 352         | 433         |
| Other accrued expenses and prepaid income     | 564         | 357         |
| Accrued commission and interest costs         | 481         | 373         |
| Accrued scoring and distribution costs        | 123         | 125         |
| Total   | 2,653       | 2,675       |

For maturity analysis of financial liabilities, see note 35.

#### ◀ 82 ▶

## Note 30 Provisions

|                                    | Pensions and<br>other post-<br>employment<br>obligations | Pending legal<br>issues and tax<br>litigations | Other<br>provisions | Total |
|------------------------------------|--|--|---------------------|-------|
| Provisions as at January 1, 2022   | 3  | 1  | 1                   | 5     |
| New provisions                     | 8  | 10   | 1                   | 19    |
| Amounts used                       | -2   | -4   | -                   | -6    |
| Provisions as at December 31, 2022 | 9  | 7  | 2                   | 18    |

| Provisions for financial guarantees and commitments | Stage 1 | Stage 2 | Stage 3 | Total |
|---|---------|---------|---------|-------|
| Provisions as at January 1, 2022                    | 44      | 6       | 11      | 61    |
| New provisions                                      | 60      | 11      | 6       | 77    |
| Reversed provisions                                 | -29     | -23     | -13     | -65   |
| Transfers to stage 1                                | 13      | -9      | -4      | -     |
| Transfers to stage 2                                | -22     | 22      | -       | -     |
| Transfers to stage 3                                | -       | -       | -       | -     |
| Impact on year end ECL from change in credit risk   | -12     | 32      | 1       | 21    |
| Provisions as at December 31, 2022                  | 54      | 39      | 1       | 94    |

|   | Pensions and<br>other post-<br>employment<br>obligations | Pending legal<br>issues and tax<br>litigations | Other<br>provisions | Total |
|---|--|--|---------------------|-------|
| Provisions as at January 1, 2021                    | -  | 50   | 1                   | 51    |
| New provisions                                      | 3  | 1  | -                   | 4     |
| Amounts used  | -  | -50  | -                   | -50   |
| Provisions as at December 31, 2021                  | 3  | 1  | 1                   | 5     |
| Provisions for financial guarantees and commitments | Stage 1  | Stage 2  | Stage 3             | Total |
| Provisions as at January 1, 2021                    | 61   | 15   | 17                  | 93    |
| New provisions                                      | 23   | 8  | 7                   | 38    |
| Reversed provisions                                 | -40  | -16  | -13                 | -69   |
| Transfers to stage 1                                | 4  | -4   | -                   | -     |
| Transfers to stage 2                                | -  | -  | -                   | -     |
| Transfers to stage 3                                | -  | -  | -                   | -     |
| Impact on year end ECL from change in credit risk   | -4   | 3  | -                   | -1    |
| Provisions as at December 31, 2021                  | 44   | 6  | 11                  | 61    |

## Note 31 Subordinated liabilities

|                                  | 31 Dec 2022 | 31 Dec 2021 |
|----------------------------------|-------------|-------------|
| Subordinated note, nominal value | 300         | 300         |
| Transaction expenses             | -1          | -1          |
| Accrued interest                 | 4           | 2           |
| Total                            | 303         | 301         |

On July 5, 2018, Klarna Bank AB (publ) issued SEK 300m of subordinated notes due 2028. The notes have a floating coupon rate corresponding to STIBOR 3M plus 3.5% per annum. The interest is paid on a quarterly basis. The notes were allocated to a limited number of large Nordic investors and the first call date is July 5, 2023.

For maturity analysis of financial liabilities, see note 35.

## **Note 32** Pledged assets and contingent liabilities

|   | 31 Dec 2022 | 31 Dec 2021 |
|---|-------------|-------------|
| Pledged assets  |             |             |
| Assets pledged for own liabilities  |             |             |
| Pledged loans to the public and credit institutions   | 2,717       | 2,767       |
| Pledged treasury bills chargeable at central banks, etc., and pledged bonds and other interest-bearing securities | 1,402       | -           |
| Other pledged assets  | 34          | 28          |
| Total   | 4,153       | 2,795       |
| Contingent liabilities and commitments  |             |             |
| Contingent liabilities  |             |             |
| Guarantees  | 44          | 41          |
| Commitments   | 16,339      | 23,587      |
| Total   | 16,383      | 23,628      |

Parts of the receivables are continuously pledged as collateral for liabilities to credit institutions which provides security for the Group's credit facility. The credit liability amounted to SEK 0m (0m) as at December 31, 2022.

Treasury bills chargeable at central banks, etc., and pledged bonds and other interest-bearing securities contain securities pledged as collateral in repurchase agreements. Associated liabilities amounted to SEK 1,405m (0m) as at December 31, 2022.

Commitments contain an undrawn part of consumer credit line amounting to SEK 5,006m (16,608m) and a commitment to refund consumers in the event of returns to a defaulted retailer amounting to SEK 11,333m (6,979m) as at December 31, 2022.

## **Note 33** Fair value of financial assets and liabilities

The Group's basis for establishing the fair value of financial assets and liabilities are presented below:

Cash and balances with central banks: The carrying amount is a reasonable approximation of the fair value.

Treasury bills chargeable at central banks, etc., Bonds and other interest-bearing securities: The fair value is based on quoted market prices for identical or similar securities.

Loans to credit institutions and loans to the public: The carrying value, presented net of credit provisions, generally approximates the fair value given the short residual maturities of the loans.

Other shares and participations: The fair value is based on quoted market prices where available or valuation techniques using unobservable data (see Note 34 Classification of financial assets and liabilities for further detail on basis).

Derivatives: The fair value is based upon input parameters which are observable from independent and reliable market data sources.

Other assets and liabilities (excluding derivatives) and Prepaid and accrued expenses and income: The fair value is the carrying amount of these financial instruments as they are short term in nature.

Liabilities to credit institutions: The carrying value generally approximates the fair value.

Deposits from the public: The fair value of fixed interest-bearing deposits from the public are grouped into maturity buckets and discounted based on prevailing market rates for debts with a similar credit risk. The fair value of deposits repayable on demand is the carrying value.

Debt securities issued and Subordinated liabilities: The fair value is based on quoted market prices where available or valuation techniques using unobservable data (see Note 34 Classification of financial assets and liabilities for further detail on basis).

|   | 31         | Dec 2022           |            | 3          | 81 Dec 2021        |            |
|---|------------|--------------------|------------|------------|--------------------|------------|
|   | Fair value | Carrying<br>amount | Difference | Fair value | Carrying<br>amount | Difference |
| Assets  |            |                    |            |            |                    |            |
| Cash and balances with central<br>banks             | 16,085     | 16,085             | -          | 15,811     | 15,811             | -          |
| Treasury bills chargeable at central<br>banks, etc. | 10,237     | 10,713             | -476       | 9,714      | 9,744              | -30        |
| Loans to credit institutions                        | 3,818      | 3,818              | -          | 5,048      | 5,048              | -          |
| Loans to the public                                 | 74,151     | 74,151             | -          | 62,085     | 62,085             | -          |
| Bonds and other interest-bearing securities         | 827        | 864                | -37        | 1,130      | 1,133              | -3         |
| Other shares and participations                     | 338        | 338                | -          | 792        | 792                | -          |
| Other assets  | 465        | 465                | -          | 198        | 198                | -          |
| Other assets (derivatives)                          | 789        | 789                | -          | 67         | 67                 | -          |
| Prepaid expenses and accrued income                 | 665        | 665                | -          | 504        | 504                | -          |
| Total   | 107,375    | 107,888            | -513       | 95,349     | 95,382             | -33        |

The below fair values are calculated for disclosure purposes only.

|                                     | 31         | Dec 2022 |            | 3'         | 1 Dec 2021      |            |
|-------------------------------------|------------|----------|------------|------------|-----------------|------------|
|                                     | Fair value | Carrying | Difference | Fairwalua  | Carrying        | Difference |
| Liabilities                         | Fair value | amount   | Difference | Fair value | amount          | Difference |
| Liabilities to credit institutions  | 2,829      | 2,829    | -          | 713        | 713             | -          |
| Deposits from the public            | 80,707     | 81,068   | -361       | 59,917     | 59 <b>,</b> 672 | 245        |
| Debt securities issued              | 1,644      | 1,676    | -32        | 9,122      | 9,123           | -1         |
| Other liabilities                   | 10,974     | 10,974   | -          | 8,662      | 8,662           | -          |
| Other liabilities (derivatives)     | 135        | 135      | -          | 631        | 631             | -          |
| Accrued expenses and prepaid income | 2,613      | 2,613    | -          | 2,621      | 2,621           | -          |
| Subordinated liabilities            | 300        | 303      | -3         | 307        | 301             | 6          |
| Total                               | 99,202     | 99,598   | -396       | 81,973     | 81,723          | 250        |

#### ◀ 86 ►

# **Note 34** Classification of financial assets and liabilities into measurement categories

| 31 Dec 2022                                      | Fair value through<br>profit or loss | Amortized<br>cost | Non-financial<br>assets | Total   |
|--|--------------------------------------|-------------------|-------------------------|---------|
| Assets   |                                      |                   |                         |         |
| Cash and balances with central banks             | -                                    | 16,085            | -                       | 16,085  |
| Treasury bills chargeable at central banks, etc. | -                                    | 10,713            | -                       | 10,713  |
| Loans to credit institutions                     | -                                    | 3,818             | -                       | 3,818   |
| Loans to the public                              | -                                    | 74,151            | -                       | 74,151  |
| Bonds and other interest-bearing securities      | -                                    | 864               | -                       | 864     |
| Other shares and participations                  | 338                                  | -                 | -                       | 338     |
| Intangible assets                                | -                                    | -                 | 12,773                  | 12,773  |
| Tangible assets                                  | -                                    | -                 | 2,044                   | 2,044   |
| Deferred tax assets                              | -                                    | -                 | 395                     | 395     |
| Other assets                                     | 789                                  | 465               | 1,935                   | 3,189   |
| Prepaid expenses and accrued income              | -                                    | 665               | 358                     | 1,023   |
| Total  | 1,127                                | 106,761           | 17,505                  | 125,393 |

| 31 Dec 2022                         | Fair value through<br>profit or loss | Amortized<br>cost | Non-financial<br>liabilities | Total   |
|-------------------------------------|--------------------------------------|-------------------|------------------------------|---------|
| Liabilities                         |                                      |                   |                              |         |
| Liabilities to credit institutions  | -                                    | 2,829             | -                            | 2,829   |
| Deposits from the public            | -                                    | 81,068            | -                            | 81,068  |
| Debt securities issued              | 539                                  | 1,137             | -                            | 1,676   |
| Deferred tax liabilities            | -                                    | -                 | 912                          | 912     |
| Other liabilities                   | 135                                  | 10,974            | 367                          | 11,476  |
| Accrued expenses and prepaid income | -                                    | 2,613             | 40                           | 2,653   |
| Provisions                          | -                                    | -                 | 112                          | 112     |
| Subordinated liabilities            | -                                    | 303               | -                            | 303     |
| Total                               | 674                                  | 98,924            | 1,431                        | 101,029 |

| 31 Dec 2021                                      | Fair value through profit or loss | Amortized<br>cost | Non-financial<br>assets | Total   |
|--|-----------------------------------|-------------------|-------------------------|---------|
| Assets   |                                   |                   |                         |         |
| Cash and balances with central banks             | -                                 | 15,811            | -                       | 15,811  |
| Treasury bills chargeable at central banks, etc. | -                                 | 9,744             | -                       | 9,744   |
| Loans to credit institutions                     | -                                 | 5,048             | -                       | 5,048   |
| Loans to the public                              | -                                 | 62,085            | -                       | 62,085  |
| Bonds and other interest-bearing securities      | -                                 | 1,133             | -                       | 1,133   |
| Other shares and participations                  | 792                               | -                 | -                       | 792     |
| Intangible assets                                | -                                 | -                 | 6,894                   | 6,894   |
| Tangible assets                                  | -                                 | -                 | 1,916                   | 1,916   |
| Deferred tax assets                              | -                                 | -                 | 319                     | 319     |
| Other assets                                     | 67                                | 198               | 2,106                   | 2,371   |
| Prepaid expenses and accrued income              | -                                 | 504               | 245                     | 749     |
| Total  | 859                               | 94,523            | 11,480                  | 106,862 |

| 31 Dec 2021                         | Fair value through<br>profit or loss | Amortized<br>cost | Non-financial<br>liabilities | Total  |
|-------------------------------------|--------------------------------------|-------------------|------------------------------|--------|
| Liabilities                         |                                      |                   |                              |        |
| Liabilities to credit institutions  | -                                    | 713               | -                            | 713    |
| Deposits from the public            | -                                    | 59 <b>,</b> 672   | -                            | 59,672 |
| Debt securities issued              | 326                                  | 8,797             | -                            | 9,123  |
| Deferred tax liabilities            | -                                    | -                 | 246                          | 246    |
| Other liabilities                   | 631                                  | 8,662             | 253                          | 9,546  |
| Accrued expenses and prepaid income | -                                    | 2,621             | 54                           | 2,675  |
| Provisions                          | -                                    | -                 | 66                           | 66     |
| Subordinated liabilities            | -                                    | 301               | -                            | 301    |
| Total                               | 957                                  | 80,766            | 619                          | 82,342 |

◀ 88 ►

The following table shows the financial assets and liabilities measured at fair value, divided into the three valuation levels. For description of the fair value levels, see note 2, Accounting principles, section 11. No transfers between levels have been made during 2022.

| 31 Dec 2022   | Level 1                | Level 2            | Level 3                | Total            |
|---|------------------------|--------------------|------------------------|------------------|
| Financial assets  |                        |                    |                        |                  |
| Other shares and participations   | 67                     | -                  | 271                    | 338              |
| Other assets (derivatives)  | -                      | 789                |                        | 789              |
| Total   | 67                     | 789                | 271                    | 1,127            |
| Financial liabilities   |                        |                    |                        |                  |
| Debt securities issued  | -                      | -                  | 539                    | 539              |
| Other liabilities (derivatives)   | -                      | 135                | -                      | 135              |
| Total   | -                      | 135                | 539                    | 674              |
|   |                        |                    |                        |                  |
| 31 Dec 2021   | Level 1                | Level 2            | Level 3                | Total            |
| 31 Dec 2021<br>Financial assets   | Level 1                | Level 2            | Level 3                | Total            |
|   | <b>Level 1</b><br>530  | Level 2            | <b>Level 3</b><br>262  | Total<br>792     |
| Financial assets  |                        | Level 2<br>-<br>67 |                        |                  |
| <b>Financial assets</b><br>Other shares and participations  | 530                    | -                  | 262                    | 792              |
| <b>Financial assets</b><br>Other shares and participations<br>Other assets (derivatives)                            | 530                    | -<br>67            | 262                    | 792<br>67        |
| Financial assets<br>Other shares and participations<br>Other assets (derivatives)<br>Total                          | 530                    | -<br>67            | 262                    | 792<br>67        |
| Financial assets<br>Other shares and participations<br>Other assets (derivatives)<br>Total<br>Financial liabilities | 530<br>-<br><b>530</b> | -<br>67            | 262<br>-<br><b>262</b> | 792<br>67<br>859 |

## Movements in Level 3

The following tables show a reconciliation of the opening and closing balances of Level 3 financial assets and liabilities which are recorded at fair value.

|  | Financial assets                   | <b>Financial liabilities</b>           |
|--|------------------------------------|--|
|  | Other shares and<br>participations | Debt securities<br>issued <sup>2</sup> |
| Balance as at January 1, 2022              | 262                                | 326                                    |
| Gain/loss in income statement <sup>1</sup> | -24                                | 20                                     |
| of which: unrealized gain/loss             | -24                                | 20                                     |
| Issuances                                  | -                                  | 168                                    |
| Impact of foreign exchange movements       | 33                                 | 25                                     |
| Balance as at December 31, 2022            | 271                                | 539                                    |

|  | Financial assets                   | <b>Financial liabilities</b>           |
|--|------------------------------------|--|
|  | Other shares and<br>participations | Debt securities<br>issued <sup>2</sup> |
| Balance as at January 1, 2021              | 20                                 | 186                                    |
| Gain/loss in income statement <sup>1</sup> | -20                                | 4                                      |
| of which: unrealized gain/loss             | -20                                | 4                                      |
| Purchases                                  | 252                                | -                                      |
| Issuances                                  | -                                  | 134                                    |
| Impact of foreign exchange movements       | 10                                 | 2                                      |
| Balance as at December 31, 2021            | 262                                | 326                                    |

<sup>1</sup> Fair value gains and losses recognized in the income statement are included in Net result from financial transactions.

<sup>2</sup> The value of debt securities issued has been established using valuation models.

The Group uses a range of unobservable inputs and valuation techniques such as the current interest rate, equity markets, expected future cash flows and options models to determine the fair value of level 3 financial instruments.

The impact of a 10% increase in the valuation of Other shares and participations would increase assets by SEK 27m (26m). The impact of a 10% decrease would decrease assets by SEK 27m (26m).

The impact of a 10% increase in valuation inputs of Debt securities issued would increase liabilities by SEK 10m (5m). The impact of a 10% decrease would decrease liabilities by SEK 10m (5m).

## **Note 35** Maturity analysis for financial liabilities

|  | 31 Dec 2                    | 022                |         | 31 Dec 2                     | 021                |        |
|--|-----------------------------|--------------------|---------|------------------------------|--------------------|--------|
|  | Expected to be<br>or settle |                    |         | Expected to be re<br>settled |                    |        |
| Contractual undiscounted cash<br>flows | Within 12<br>months         | After 12<br>months | Total   | Within 12<br>months          | After 12<br>months | Total  |
| Liabilities to credit institutions     | 2,844                       |                    | 2,844   | 716                          | -                  | 716    |
| Deposits from the public               | 63,227                      | 18,804             | 82,031  | 41,269                       | 19,033             | 60,302 |
| Debt securities issued                 | 718                         | 994                | 1,712   | 5,651                        | 3,566              | 9,217  |
| Other liabilities                      | 9,535                       | 1,717              | 11,252  | 8,097                        | 1,586              | 9,683  |
| Accrued expenses and prepaid income    | 2,495                       | 118                | 2,613   | 2,418                        | 203                | 2,621  |
| Subordinated liabilities               | 16                          | 374                | 390     | 11                           | 361                | 372    |
| Total                                  | 78,835                      | 22,007             | 100,842 | 58,162                       | 24,749             | 82,911 |

## Note 36 Interest received and paid

|                            | 2022  | 2021  |
|----------------------------|-------|-------|
| Interest payments received | 4,004 | 3,721 |
| Interest expenses paid     | -839  | -590  |

## **Note 37** Share-based payments

## Employee Restricted Stock Unit Program

Klarna's Restricted Stock Unit Program (the "RSU Program") was implemented in 2020. It is open to all employees and entails a gratuitous granting of Restricted Stock Units ("RSUs") in relation to an ownership interest in Klarna Bank AB (publ). Each participant is granted a set number of RSUs at the grant date, which vest over a four-year graded vesting schedule, with 25% of the shares vesting annually. Should the participant end their employment within the group, unvested RSUs will be forfeited.

The number of shares distributed to employees under the RSU Program is approved by the Board of Directors of Klarna Holding AB (publ). The share-based compensation expense is based on the grant-date fair value of the awards and recognized over the vesting period, in line with the graded vesting schedule.

On vesting, the company is, in accordance with certain countries' tax law, required to withhold an amount to settle the employee's tax and social security liabilities associated with a share-based payment and transfer that amount in cash to the tax authority on the employee's behalf. Such amounts are withheld from employees in accordance with applicable laws, either through deduction of salary or withholding a number of vested shares.

#### Employee Stock Warrants

In certain jurisdictions the Group offers share-based payments to certain employees in the form of stock warrants. The warrants are subject to graded vesting over a term of typically four to five years. The awards are accounted for as equity-settled share-based payments, with the fair value determined at the grant date and expensed over the vesting period, based on the Group's estimate of the number of awards that will eventually vest. One warrant entitles the recipient to purchase one ordinary share in Klarna Holding AB (publ) at the agreed strike price.

Certain warrants have been acquired by employees in exchange for a cash payment of the fair market value at grant date. Since pre-emption rights related to these awards transfer over a specified period they are accounted for as equity settled share-based payments, however no associated expense is recognized.

#### Non-Employee Stock Warrants

Klarna has granted stock warrants to certain non-employee participants. The vesting periods associated with these grants range from one year to five years. The warrants are accounted for as equity settled share-based payments and recorded as an expense over the relevant service or vesting periods. The fair market value of services provided has been determined with reference to the fair market value of the instruments as measured at the date when the services are provided.

#### **Employee Restricted Shares**

Klarna has a restricted share award scheme in which some employees have acquired restricted shares in a group entity that retains an ownership interest in Klarna Bank AB (publ). The term of the program will conclude in 2023. The restricted share awards are accounted for as an equity settled share-based payment. The restricted shares were acquired by employees in exchange for a cash payment at fair market value, measured at the grant date and therefore no associated expense is recognized. On conclusion of the program there will be no impact on non-controlling interest since the effect is already reflected in the minority interest at the balance sheet date.

#### Other Equity Awards

During 2022 the Group issued 2,955 (50,144) equity instruments in relation to business acquisitions. The instruments are granted to specific individuals of the acquired companies and entitle the recipient to one ordinary share in Klarna Holding AB (publ). There is a four year vesting period associated with these instruments, and they are accounted for as equity-settled share-based payment compensation and recognized as a post business combination expense. During the year, 23,275 (-) equity instruments were released related to employees leaving Klarna. The future personnel costs associated with the released equity instruments were expensed in the income statement at the last day of employment. The instruments have been measured based on the fair market value of the underlying ordinary shares at the date of grant.

◀ 92 ▶

Details regarding the Group's RSU program and other contingent equity instruments are outlined in the table below:

|                           | Restricte         | d stock units                                  | Other equi       | ty awards                                      |
|---------------------------|-------------------|--|------------------|--|
| Group                     | Number of<br>RSUs | Weighted average<br>fair value at grant<br>SEK | Number of shares | Weighted average<br>fair value at grant<br>SEK |
| January 1, 2022           | 2,212,311         | 134  | 50,144           | 11,135   |
| Granted during the year   | 8,857,384         | 54   | 2,955            | 14,798   |
| Released during the year  | -854,828          | 116  | -23,275          | 14,789   |
| Forfeited during the year | -1,669,880        | 86   | -                | -  |
| December 31, 2022         | 8,544,987         | 63   | 29,824           | 8,646  |

|                             | Restricte         | d stock units                                  | Other equit      | ty awards                                      |
|-----------------------------|-------------------|--|------------------|--|
| Group                       | Number of<br>RSUs | Weighted average<br>fair value at grant<br>SEK | Number of shares | Weighted average<br>fair value at grant<br>SEK |
| January 1, 2021             | 40,536            | 2,328  | -                | -  |
| Granted during the year     | 1,348,636         | 47   | 50,144           | 11,135   |
| Share split during the year | 1,986,264         | 195  | -                | -  |
| Released during the year    | -877 <b>,</b> 878 | 46   | -                | -  |
| Forfeited during the year   | -285,247          | 75   | -                | -  |
| December 31, 2021           | 2,212,311         | 134  | 50,144           | 11,135   |

Additional detail on employee and non-employee stock warrant programs is outlined in the tables below:

|                           |  | Stock warrants   |  |  |
|---------------------------|--|------------------|--|--|
| Group                     |  | mber of warrants | Weighted average<br>exercise price SEK |  |
| January 1, 2022           |  | 536,519          | 2,385                                  |  |
| Granted during the year   |  | 1,432,287        | 6,218                                  |  |
| Forfeited during the year |  | -35,723          | 3,461                                  |  |
| December 31, 2022         |  | 1,933,083        | 5,206                                  |  |

|  | Stock wa           | Stock warrants                         |  |  |
|--|--------------------|--|--|--|
| Group                                  | Number of warrants | Weighted average<br>exercise price SEK |  |  |
| January 1, 2021                        | 457,949            | 1,509                                  |  |  |
| Granted during the year                | 155,396            | 4,161                                  |  |  |
| Exercised during the year <sup>1</sup> | -41,000            | 1,033                                  |  |  |
| Forfeited during the year              | -35,826            | 1,627                                  |  |  |
| December 31, 2021                      | 536,519            | 2,385                                  |  |  |

<sup>1</sup> The weighted average share price at the date of exercise of these warrants was SEK 14,789.

◀ 93 ▶

The range of exercise prices for warrants outstanding at the end of the year is between 1 and 14,789 SEK (1 to 14,789 SEK). The weighted average remaining contractual life for warrants is 4.1 years (3). The number of exercisable warrants amounts to 11,500 (11,500) as at 31 December 2022.

Klarna uses the Black Scholes options pricing model when calculating the fair value of warrant programs. The below table outlines the inputs used within the model:

|                                    | Stock warrants |           |  |
|------------------------------------|----------------|-----------|--|
| Group                              | 2022           | 2021      |  |
| Expected volatility (%)            | 30             | 25 - 28   |  |
| Risk-free interest rate (%)        | 2.2 - 2.5      | -0.3 - 0  |  |
| Expected term (years)              | 3.4 - 3.7      | 3.5 - 4.0 |  |
| Weighted average share price (SEK) | 2,305          | 6,474     |  |

Expected volatility has been assessed with reference to the historic share price volatility of companies within Klarna's peer group.

The weighted average fair value of warrants granted during the year was 116 SEK (1,990 SEK).

The total expense recognized in the profit and loss statement in relation to share-based payments is 651m (479m).

## **Note 38** Information on related parties

The following are defined as related parties: all companies within the Klarna Holding AB (publ) Group, shareholders in Klarna Holding AB (publ) with significant influence, board members of Klarna Holding AB (publ) and Klarna Bank AB (publ), key management personnel, as well as close family members of and companies significantly influenced by such board members or key management personnel.

During the year, there have been normal business transactions between companies in the Group and agreed remuneration has been paid to the CEO, Board of Directors and other senior management personnel.

For information about transactions with the Board of Directors, CEO and senior management, see note 10.

## Note 39 Capital adequacy and leverage ratio

## **Capital adequacy regulations**

Capital adequacy refers to the ability of an institution's Own Funds to cover the risk it is exposed to. Within the EU the capital adequacy requirements are contained in the Capital Requirements Directive (CRD) and Capital Requirements Regulation (CRR), both implemented in 2014. These regulations are based on the global capital adequacy standards Basel II and III, and define minimum requirements for total own funds in relation to risk-weighted exposure amounts (Pillar I), rules for the Internal Capital Adequacy Process and Internal Liquidity Adequacy Assessment Process "ICLAAP" (Pillar II) and rules for disclosures on risk, capital adequacy etc. (Pillar II).

The information about capital adequacy in this document is based on the Swedish Financial Supervisory Authority regulations (FFFS 2008:25 and FFFS 2014:12). Other disclosures required under Pillar III as well as the Capital adequacy reports are published on Klarna's homepage <u>www.klarna.com</u>

## **Common Equity Tier 1 capital**

During 2022, Common Equity Tier 1 for the consolidated situation of Klarna Holding AB (publ) reduced by SEK - 4,508m as a result of operating losses (SEK 10,292m) and an increase in the deduction of Intangible assets (SEK - 3,999m) mainly due to the acquisition of PriceRunner. The decrease is partially offset by an equity raise (USD 800m) in the second half of the year. Klarna Holding AB (publ) reported a CET1 capital amount of SEK 14,865m as of December 31, 2022.

## Additional Tier 1 capital

Klarna Bank AB (publ) issued, in May 2017, SEK 250m in Additional Tier 1 capital instruments. They had a floating coupon rate corresponding to STIBOR 3M plus 5.75% per annum. The securities were offered to a limited number of large Nordic investors. The securities were redeemed on the first call date on May 27, 2022.

In March 2022 Klarna Bank AB (publ) issued SEK 276m Additional Tier 1 capital instruments. The instruments have a floating coupon rate corresponding to STIBOR 3M plus 7% per annum. The securities were offered to a limited number of large Nordic investors and the first call date is March 25, 2027.

Klarna Holding AB (publ) issued, in November 2018, EUR 25m in Additional Tier 1 capital instruments. The instruments have a fixed coupon rate corresponding to 6.625% per annum. The securities were offered to a limited number of large Nordic investors and the first call date is November 15, 2023.

## Subordinated liabilities

On July 5, 2018, Klarna Bank AB (publ) issued SEK 300m subordinated notes due 2028. The subordinated notes are eligible for inclusion as Tier 2 capital in accordance with current regulations. The notes have a floating coupon rate corresponding to STIBOR 3M plus 3.5% per annum. The notes were allocated to a limited number of large Nordic investors and the first call date is July 5, 2023.

#### Consolidated situation and methods for calculating minimum requirements

In accordance with capital adequacy regulations, the consolidated situation is made up of Klarna Holding AB (publ) (Klarna Bank AB (publ)'s parent company) and its subsidiaries. All subsidiaries are fully consolidated in the Group. Klarna Bank AB (publ) is a registered bank under the supervision of the Swedish Financial Supervisory Authority (Finansinspektionen). Klarna Bank AB (publ) uses the standardized method for calculating the minimum capital requirements for credit- as well as market risk and the alternative standardized approach for operational risk regarding Klarna Bank AB (publ) and its consolidated situation. The approval for calculating minimum capital requirement for operational risk using the alternative standardized approach was granted by the Finansinspektionen in December 2019. All regulated activities under the banking license are conducted in Klarna Bank AB (publ).

### The Internal Capital Adequacy Assessment Process and Internal Liquidity Adequacy Assessment Process

The objective of the Internal Capital Adequacy Assessment Process and Internal Liquidity Adequacy Assessment Process (ICLAAP) is to ensure that Klarna clearly and correctly identifies, assesses and manages all risk to which it is exposed. The process considers the financial resources required to cover such risk, and to ensure that Klarna has access to sufficient capital and liquidity to support its business strategy over the coming planning horizon with regards to different market conditions. The main governing document for the ICLAAP is the ICLAAP policy. In this document, Klarna's board defines the responsibilities, processes and rules of the ICLAAP. The ICLAAP is performed at least yearly.

The internally assessed capital need is based on the minimum capital requirement, Pillar I, and additional capital required for other risks as determined as part of the ICLAAP, Pillar II, as well as the combined buffer requirements. The internally assessed required capital as of December 2022 amounts to SEK 9,677m (8,229m) for Klarna Bank AB (publ) and SEK 8,230m (7,225m) for the consolidated situation. Klarna thereby has sufficient capital to cover for required capital under Pillar I, including combined buffer requirements, and Pillar II.

#### Capital adequacy disclosure

Capital adequacy disclosure is in accordance with the requirements in Commission Implementing Regulation (EU) No 2021/637 and the Swedish Financial Supervisory Authority (Finansinspektionen) requirements FFFS 2014:12, and can be found in Klarna's Capital adequacy report.

#### **IFRS 9 transitional adjustments**

From January 1, 2018, Klarna applied the transitional rules in accordance with article 473a of the European Union regulation no 575/2013 in order to phase in the effect on the capital when applying IFRS 9. The capital adequacy calculations are adjusted with a dynamic and two static amounts over a period spanning 5 years. From June 2020 the transitional rules also have taken into account the effects of Covid-19 on the IFRS9 model, which prolonged the period of application.

#### **Excess subsidiary capital deduction**

In accordance with Article 85 and 87 of CRR Klarna Bank AB (publ)'s Tier 1 and Tier 2 capital can only be included in the capital base of Klarna Holding Group with the share required to cover the minimum capital requirements of Klarna Bank AB (publ). As of December 31, 2022 an amount of SEK 170m Additional Tier 1 capital and SEK 256m Tier 2 capital instruments issued by Klarna Bank AB (publ) were included in the Own funds of Klarna Holding Group.

|  | Consolidate | daituation     | Klarna Banl | (AR (publ)              |
|--|-------------|----------------|-------------|-------------------------|
| Capital adequacy information   | 31 Dec 2022 | 31 Dec 2021    | 31 Dec 2022 | ан (риб)<br>31 Dec 2021 |
| Own funds, total risk exposure amount and total leverage ratio exposure      |             |                |             |                         |
| Common Equity Tier 1 capital   | 14,865      | 19,373         | 12,613      | 19,170                  |
| Tier 1 capital   | 15,292      | 19,713         | 12,889      | 19,420                  |
| Own funds  | 15,548      | 19,855         | 13,191      | 19,722                  |
| Total risk exposure amount   | 68,597      | 61,836         | 80,078      | 69,647                  |
| Total leverage ratio exposure  | 119,462     | 105,225        | 127,312     | 108,774                 |
|  | 110,102     | 1007220        | 1217012     | 100,111                 |
| Capital adequacy analysis  |             |                |             |                         |
| Common Equity Tier 1 capital ratio   | 21.7%       | 31.3%          | 15.8%       | 27.5%                   |
| Tier 1 capital ratio   | 22.3%       | 31.9%          | 16.1%       | 27.9%                   |
| Total capital ratio  | 22.7%       | 32.1%          | 16.5%       | 28.3%                   |
| Leverage ratio   | 12.8%       | 18.7%          | 10.1%       | 17.9%                   |
| Combined buffer requirement incl, the requirements of 575/2013 Art, 92(1)(a) | 7.5%        | 7.0%           | 7.5%        | 7.0%                    |
| of which: capital conservation buffer requirement                            | 2.5%        | 2.5%           | 2.5%        | 2.5%                    |
| of which: countercyclical buffer requirement                                 | 0.5%        | 0.0%           | 0.5%        | 0.0%                    |
| Common Equity Tier 1 capital available to meet buffers                       | 17.2%       | 26.8%          | 11.3%       | 23.0%                   |
| Exposure amounts for credit risk according to the standardized approach      |             |                |             |                         |
| Credit risk including counterparty credit risk                               | 108,144     | 104,589        | 115,597     | 107,168                 |
| of which: central governments or central banks                               | 16,982      | 17,110         | 16,645      | 16,886                  |
| of which: regional governments or local authorities                          | 5,063       | 3,874          | 5,063       | 3,874                   |
| of which: multilateral development banks                                     | 5,436       | 4,877          | 5,436       | 4,877                   |
| of which: institutions   | 4,695       | 6,220          | 1,868       | 3,134                   |
| of which: corporates   | 7,785       | 6,369          | 17,935      | 14,044                  |
| of which: retail   | 59,690      | 58,554         | 51,227      | 52,173                  |
| of which: exposures in default   | 572         | 732            | 551         | 672                     |
| of which: covered bonds  | 864         | 1,133          | 864         | 1,133                   |
| of which: equity   | 338         | 792            | 11,280      | 6,840                   |
| of which: other items  | 6,719       | 4,928          | 4,728       | 3,535                   |
| Total exposure amount  | 108,144     | 104,589        | 115,597     | 107,168                 |
| Risk exposure amounts according to the standardized approach                 |             |                |             |                         |
| Credit risk including counterparty credit risk                               | 62,119      | 58,919         | 73,816      | 65,398                  |
| of which: institutions   | 939         | 1,253          | 374         | 636                     |
| of which: corporates   | 7,703       | 6,296          | 17,854      | 13,985                  |
| of which: retail   | 44,768      | 43,916         | 38,421      | 39,130                  |
| of which: exposures in default   | 598         | 762            | 577         | 701                     |
| of which: covered bonds  | 86          | 113            | 86          | 113                     |
| of which: equity   | 744         | 1,185          | 11,686      | 7,232                   |
| of which: other items  | 744         | 1,185<br>5,394 | 4,818       | 3,601                   |
| Securitization positions   | 1,131       | 0,084          | 4,010       | 5,001                   |
| Market risk  | 1,131       | 656            | 1,131       | 2,038                   |
| of which: foreign exchange risk  | 1,478       | 656            | 1,023       | 2,038                   |
| Operational risk   | 3,742       | 2,252          | 3,981       | 2,038                   |
| Credit valuation adjustments   | 127         | 2,252          | 127         | 2,202                   |
| Total risk exposure amount   | 68,597      | 61,836         | 80,078      | 69,647                  |
|  |             |                |             |                         |

◀ 97 ►

|  | Consolidate   |               | Klarna Ban    | -             |
|--|---------------|---------------|---------------|---------------|
| Total minimum capital requirements                                       | 31 Dec 2022   | 31 Dec 2021   | 31 Dec 2022   | 31 Dec 2021   |
| Total minimum capital requirements                                       | 4,970         | 4,714         | 5 005         | 5,232         |
| Credit risk including counterparty credit risk<br>of which: institutions | 4,910         | 4,714         | 5,905<br>30   | 51            |
|  | 616           | 504           | 1,428         | 1,119         |
| of which: corporates<br>of which: retail                                 | 3,583         | 3,513         | 3,074         | 3,130         |
| of which: exposures in default   | 48            | 61            | 46            | 56            |
| of which: covered bonds  | 48            | 9             | 40            | 9             |
| of which: equity   | 59            | 95            | 935           | 579           |
| of which: other items  | 582           | 432           | 385           | 288           |
| Securitization positions   | 90            |               | 90            | -             |
| Market risk  | 118           | 52            | 82            | 163           |
| of which: foreign exchange risk  | 118           | 52            | 82            | 163           |
| Operational risk   | 299           | 180           | 318           | 176           |
| Credit valuation adjustments   | 10            | 100           | 10            | 1             |
| Total capital requirement  | 5,487         | 4,947         | 6,405         | 5,572         |
|  | 0,401         | 4,041         | 0,400         | 0,012         |
| Own funds disclosure   |               |               |               |               |
| Common Equity Tier 1 capital: instruments and                            |               |               |               |               |
| reserves   |               |               |               |               |
| Capital instruments and the related share premium<br>accounts            | 41,553        | 32,237        | 30,048        | 26,366        |
| Retained earnings  | -8,666        | -1,649        | -8,473        | -2,427        |
| Accumulated other comprehensive income (and other                        | 0,000         | 1,040         | 0,410         | 2,721         |
| reserves)  | 1,155         | 324           | 935           | 1,051         |
| Common Equity Tier 1 capital before regulatory<br>adjustments            | 34,042        | 30,912        | 22,510        | 24,990        |
|  |               |               |               |               |
| Common Equity Tier 1 capital: regulatory adjustments                     |               |               |               |               |
| Additional value adjustments   | -2            | -1            | -1            | -1            |
| Intangible assets (net of related tax liability)                         | -9,948        | -5,949        | -1,877        | -773          |
| Losses for the current financial year                                    | -10,292       | -7,017        | -8,876        | -6,046        |
| IFRS 9 transitional adjustments to CET1 Capital                          | 1,343         | 1,436         | 1,115         | 1,000         |
| Deferred tax assets rely on future profitability                         | -20           | -8            | -             | -             |
| Securitization positions alternatively subject to a 1250% risk weight    | -258          | -             | -258          | -             |
| Total regulatory adjustments to Common Equity Tier 1                     | -19,177       | -11,539       | -9,897        | -5,820        |
| (CET1) capital   |               |               | -             | -             |
| Common Equity Tier 1 (CET1) capital                                      | 14,865        | 19,373        | 12,613        | 19,170        |
| Additional Tier 1 (AT1) capital instruments                              |               |               |               |               |
| Capital instruments and the related share premium                        |               |               |               |               |
| accounts   | 257           | 256           | 276           | 250           |
| of which: classified as equity under applicable accounting standards     | 257           | 256           | 276           | 250           |
| Qualifying Tier 1 capital included in consolidated AT1                   |               |               |               |               |
| capital issued by subsidiaries and held by third parties                 | 170           | 84            | -             | -             |
| Total Additional Tier 1 (AT1) capital instruments Tier 1 capital         | 427<br>15,292 | 340<br>19,713 | 276<br>12,889 | 250<br>19,420 |
|  | 10,202        | 10,110        | 12,000        | 10,420        |
| Tier 2 (T2) capital instruments  |               |               |               |               |
| Capital instruments and the related share premium<br>accounts            |               |               | 302           | 302           |
| accounts<br>Qualifying own funds instruments included in                 | -             | -             | 302           | 302           |
| consolidated T2 issued by subsidiaries and held by                       |               |               |               |               |
| third party  | 256           | 142           | -             | -             |
| Total Tier 2 (T2) capital instruments                                    | 256           | 142           | 302           | 302           |
| Own funds  | 15,548        | 19,855        | 13,191        | 19,722        |

## **Note 40** Business combinations

## PriceRunner Group AB, 2022

On April 1, 2022, Klarna Bank AB (publ) acquired 100% of the shares in PriceRunner Group AB (PriceRunner). PriceRunner is a price comparison platform for e-commerce, offering to help consumers find better products and better prices by comparing prices for a particular product with many merchants. The core offering includes product price comparison (and price history), user reviews, testing/recommendations, payment and delivery options.

The total consideration was SEK 4,617m and was paid in cash and shares in Klarna Holding AB (publ). The acquisition was accounted for under the acquisition method. Of the total purchase consideration, SEK 1,923m has been recorded to goodwill, SEK 3,446m to acquired intangible assets, SEK 711m to deferred tax liabilities and SEK -41m to other net assets.

The goodwill primarily refers to PriceRunner's market position, growth through additional merchants and Klarna synergies.

From the date of acquisition until Dec 31, 2022, PriceRunner Group AB and its wholly-owned subsidiaries contributed by SEK 437m, net, to the Group's total operating revenues. The total effect on the Group's net result is SEK 72m. If the acquisition date for the combined entity had been as of the beginning of the reporting period, the Group's total operating revenues would have been SEK 128m higher. The Group's net result would have been SEK 22m higher.

| PriceRunner Group AB                    | <b>Purchase Price Allocation</b> |
|---|----------------------------------|
| Loans to credit institutions            | 171                              |
| Loans to the public                     | 27                               |
| Intangible assets                       | 3,446                            |
| Tangible assets                         | 15                               |
| Other assets                            | 141                              |
| Other liabilities                       | -395                             |
| Deferred tax liability                  | -711                             |
| Net identifiable assets and liabilities | 2,694                            |
| Goodwill                                | 1,923                            |
| Consideration                           | 4,617                            |

## **Note 41** Significant events after the end of the reporting period

No significant events have occurred after the closing date.

## Income Statement, Parent Company

| Amounts in SEKm                         | Note | 2022   | 2021 |
|---|------|--------|------|
| Administrative expenses                 | 4,5  | -42    | -15  |
| Operating result                        |      | -42    | -15  |
| Income from financial items             |      |        |      |
| Other interest income and similar items |      | 113    | 156  |
| Financial expenses                      |      | -1,246 | 1    |
| Total income from financial items       |      | -1,133 | 157  |
| Result after financial items            |      | -1,175 | 142  |
| Income tax                              | 6    | -9     | -29  |
| Net result for the year                 |      | -1,184 | 113  |

## Statement of Comprehensive Income, Parent Company

| Amounts in SEKm                         | 2022   | 2021 |
|---|--------|------|
| Net result for the year                 | -1,184 | 113  |
| Total comprehensive income for the year | -1,184 | 113  |

## **Balance Sheet, Parent Company**

| Amounts in SEKm                              | Note | 31 Dec 2022 | 31 Dec 2021 |
|--|------|-------------|-------------|
| Assets                                       |      |             |             |
| Financial non-current assets                 |      |             |             |
| Shares and participations in group companies | 8    | 30,785      | 28,777      |
| Receivables                                  | 9    | 11,042      | 4,787       |
| Total financial non-current assets           |      | 41,827      | 33,564      |
|  |      |             |             |
| Current assets                               |      |             |             |
| Receivables                                  | 9    | 22          | 24          |
| Cash and bank balances                       |      | 34          | 6           |
| Total current assets                         |      | 56          | 30          |
|  |      |             |             |
| Total assets                                 |      | 41,883      | 33,594      |
|  |      |             |             |
| Equity                                       |      |             |             |
| Share capital                                |      | 3           | 3           |
| Share premium reserve                        |      | 41,569      | 32,280      |
| Additional Tier 1 instruments                |      | 256         | 256         |
| Retained earnings                            |      | 1,203       | 940         |
| Net result for the year                      |      | -1,184      | 113         |
| Total equity                                 |      | 41,847      | 33,592      |
|  |      |             |             |
| Liabilities                                  |      |             |             |
| Current liabilities                          |      |             |             |
| Other liabilities                            |      | 31          | 1           |
| Accrued expenses                             | 10   | 5           | 11          |
| Total current liabilities                    |      | 36          | 2           |
|  |      |             |             |
| Total equity and liabilities                 |      | 41,883      | 33,594      |

## Statement of Changes in Equity, Parent Company

|  | Restricted<br>equity |                             | Non-restrict                        | ed equity            |            |              |
|--|----------------------|-----------------------------|-------------------------------------|----------------------|------------|--------------|
| Amounts in SEKm                            | Share<br>capital     | Share<br>premium<br>reserve | Additional<br>Tier 1<br>instruments | Retained<br>earnings | Net result | Total equity |
| Balance as at January 1, 2022              | 3                    | 32,280                      | 256                                 | 940                  | 113        | 33,592       |
| Transfer of previous year's net result     | -                    | -                           | -                                   | 113                  | -113       | -            |
| Net result for the year                    | -                    | -                           | -                                   | -                    | -1,184     | -1,184       |
| Total comprehensive income for the year    | -                    | -                           | -                                   | -                    | -1,184     | -1,184       |
| New share issue                            | -                    | 9,289                       | -                                   | -                    | -          | 9,289        |
| Transaction costs                          | -                    | -19                         | -                                   | -                    | -          | -19          |
| Share warrants                             | -                    | 19                          | -                                   | -                    | -          | 19           |
| Share-based payments                       | -                    | -                           | -                                   | 161                  | -          | 161          |
| Restricted stock units <sup>1</sup>        | -                    | -                           | -                                   | 7                    | -          | 7            |
| Additional Tier 1 instruments <sup>2</sup> | -                    | -                           | -                                   | -18                  | -          | -18          |
| Balance as at December 31, 2022            | 3                    | 41,569                      | 256                                 | 1,203                | -1,184     | 41,847       |

|  | Restricted<br>equity |                             | Non-restricte                       | ed equity            |            |              |
|--|----------------------|-----------------------------|-------------------------------------|----------------------|------------|--------------|
| Amounts in SEKm                            | Share<br>capital     | Share<br>premium<br>reserve | Additional<br>Tier 1<br>instruments | Retained<br>earnings | Net result | Total equity |
| Balance as at January 1, 2021              | 3                    | 14,930                      | 256                                 | 625                  | 71         | 15,885       |
| Transfer of previous year's net result     | -                    | -                           | -                                   | 71                   | -71        | -            |
| Net result for the year                    | -                    | -                           | -                                   | -                    | 113        | 113          |
| Total comprehensive income for the year    | -                    | -                           | -                                   | -                    | 113        | 113          |
| New share issue                            | -                    | 17,376                      | -                                   | -                    | -          | 17,376       |
| Transaction costs                          | -                    | -71                         | -                                   | -                    | -          | -71          |
| Share warrants                             | -                    | 45                          | -                                   | -                    | -          | 45           |
| Share-based payments                       | -                    | -                           | -                                   | 252                  | -          | 252          |
| Restricted stock units <sup>1</sup>        | -                    | -                           | -                                   | 9                    | -          | 9            |
| Additional Tier 1 instruments <sup>2</sup> | -                    | -                           | -                                   | -17                  | -          | -17          |
| Balance as at December 31, 2021            | 3                    | 32,280                      | 256                                 | 940                  | 113        | 33,592       |

<sup>1</sup>Klarna's Restricted Stock Unit Program for employees, implemented in 2020.

<sup>2</sup>Amounts in Additional Tier 1 instruments column consist of issued instruments, while amounts in Retained earnings column consist of interest on and cost of issuance of these issued instruments.

Share capital: 30,053,266 shares (26,020,834), quota value 0.1 (0.1).

## Cash Flow Statement, Parent Company

| Amounts in SEKm Note  | 2022   | 2021    |
|---|--------|---------|
| Operating activities  |        |         |
| Operating result  | -42    | -15     |
| Income taxes paid   | -      | -17     |
| Adjustments for items in operating activities                                   |        |         |
| Financial items, net  | 71     | 140     |
| Share-based payments  | 7      | 9       |
| Changes in the assets and liabilities of operating activities                   |        |         |
| Change in other assets and liabilities  | -8,081 | 3,252   |
| Cash flow from operating activities   | -8,045 | 3,369   |
| Investing activities  |        |         |
| Investments in subsidiaries 8   | -313   | -19,432 |
| Cash flow from investing activities   | -313   | -19,432 |
| Financing activities  |        |         |
| New share issue   | 8,367  | 16,018  |
| Share warrants  | 19     | 45      |
| Cash flow from financing activities   | 8,386  | 16,063  |
| Cash flow for the year  | 28     | -       |
| Cash and cash equivalents at the beginning of the year                          | 6      | 6       |
| Cash flow for the year  | 28     | -       |
| Exchange rate diff. in cash and cash equivalents                                | -      | -       |
| Cash and cash equivalents at the end of the year                                | 34     | 6       |
|   |        |         |
| Cash and cash equivalents include the following items                           |        |         |
| Cash and cash equivalents include the following items<br>Cash and bank balances | 34     | 6       |

## Notes, Parent Company

The Group notes 1-3 apply to the Parent Company as well, with the exception that the Parent Company has chosen not to adopt IFRS 9 "Financial instruments" which is in accordance with the Swedish accounting recommendation, RFR 2, amended by the Swedish Financial Reporting Board.

## Note 4 Employees and personnel costs

| Salaries, other remunerations and social security expenses | 2022 | 2021 |
|--|------|------|
| Board and CEO  | -10  | -12  |
| Total salaries and remuneration                            | -10  | -12  |

Klarna Holding AB (publ) has no employees. However, the remuneration to the board of directors other than CEO is accounted for in Klarna Holding AB (publ).

|                                     | 31 Dec 20                | 22               | 31 Dec 2021              |                  |
|-------------------------------------|--------------------------|------------------|--------------------------|------------------|
| Board members and senior management | Number at<br>closing day | whereof<br>women | Number at<br>closing day | whereof<br>women |
| Board members and CEO               | 7                        | 29%              | 7                        | 29%              |
| Other members of senior management  | 6                        | 17%              | 8                        | 33%              |

| 2022   |                     |                                    |                   |                     |       |
|--|---------------------|------------------------------------|-------------------|---------------------|-------|
| Salaries and other remuneration to the board and senior management | Basic<br>salary/fee | Variable remuneration <sup>2</sup> | Other<br>benefits | Pension<br>expenses | Total |
| Michael Moritz, Chairman of the Board                              | -                   | -                                  | -                 | -                   | -     |
| Roger Ferguson   | -1.3                | -3.0                               | -                 | -                   | -4.3  |
| Lise Kaae  | -                   | -                                  | -                 | -                   | -     |
| Mikael Walther   | -                   | -                                  | -                 | -                   | -     |
| Omid Kordestani  | -1.2                | -1.7                               | -                 | -                   | -2.9  |
| Sarah Smith  | -1.3                | -1.9                               | -                 | -                   | -3.2  |
| Sebastian Siemiatkowski, CEO <sup>1</sup>                          | -                   | -                                  | -                 | -                   | -     |
| Total  | -3.8                | -6.6                               | -                 | -                   | -10.4 |

<sup>1</sup> Remuneration to the CEO is accounted for and presented in the annual report for Klarna Bank AB (publ).

<sup>2</sup> Variable remuneration includes cash-based variable remuneration and IFRS 2 expensed amounts for equity based programs.

| 2021   |                     |                                    |                   |                     |       |
|--|---------------------|------------------------------------|-------------------|---------------------|-------|
| Salaries and other remuneration to the board and senior management | Basic<br>salary/fee | Variable remuneration <sup>2</sup> | Other<br>benefits | Pension<br>expenses | Total |
| Michael Moritz, Chairman of the Board                              | -                   | -                                  | -                 | -                   | -     |
| Roger Ferguson <sup>1</sup>  | -1.1                | -1.9                               | -                 | -                   | -3.0  |
| Lise Kaae  | -                   | -                                  | -                 | -                   | -     |
| Mikael Walther   | -                   | -                                  | -                 | -                   | -     |
| Omid Kordestani  | -1.0                | -3.4                               | -                 | -                   | -4.4  |
| Sarah Smith  | -1.1                | -3.6                               | -                 | -                   | -4.7  |
| Andrew Young <sup>1</sup>  | -                   | -                                  | -                 | -                   | -     |
| Sebastian Siemiatkowski, CEO <sup>3</sup>                          | -                   | -                                  | -                 | -                   | -     |
| Knut Frängsmyr, Deputy CEO <sup>3</sup>                            | -                   | -                                  | -                 | -                   | -     |
| Total  | -3.2                | -8.9                               | -                 | -                   | -12.1 |

<sup>1</sup> On May 20, 2021, the company appointed Roger Ferguson to the Board. Andrew Young resigned from the Board.

<sup>2</sup> Variable remuneration includes cash-based variable remuneration and IFRS 2 expensed amounts for equity based programs.

<sup>3</sup> Remuneration to the CEO and Deputy CEO is accounted for and presented in the annual report for Klarna Bank AB (publ).

## Note 5 Expenses by expense type

|                                | 2022 | 2021 |
|--------------------------------|------|------|
| Audit fees to Ernst & Young AB | -    | -    |
| Other costs                    | -42  | -15  |
| Total                          | -42  | -15  |

## Note 6 Income tax expense

| Current tax              | 2022 | 2021 |
|--------------------------|------|------|
| Tax expense for the year | -9   | -29  |
| Total current tax        | -9   | -29  |
| Reported tax expense     | -9   | -29  |

The effective tax on income deviates from the nominal tax rate due to the following items:

| Effective tax rate   | 2022   | 2021  |
|--|--------|-------|
| Income before tax  | -1,175 | 142   |
| Income tax calculated in accordance with national tax rate | 242    | -29   |
| Non-deductible expenses                                    | -258   | -     |
| Losses carried forward used this financial year            | 7      | -     |
| Reported tax expense                                       | -9     | -29   |
| Effective tax rate   | -0.8%  | 20.4% |

## **Note 7** Proposed treatment of unappropriated earnings

The Board and the CEO propose to the Annual General Meeting that the non-restricted equity of SEK 41,843,613,806 on Klarna Holding AB (publ)'s balance sheet at the disposal of the Annual General Meeting to be carried forward.

| Total                         | 41,843,613,806 SEK |
|-------------------------------|--------------------|
| Net result for the year       | -1,184,392,507 SEK |
| Retained earnings             | 42,771,634,222 SEK |
| Additional Tier 1 instruments | 256,372,091 SEK    |

## **Note 8** Shares and participations in group companies

|   |               |       | 31 Dec 2022 | 31 Dec 2021 |
|---|---------------|-------|-------------|-------------|
| Participations in group companies                   |               |       | 30,785      | 28,777      |
| Group companies                                     | No. of shares | Share | Book value  | Book value  |
| Klarna Bank AB (publ), Sweden, Corp. ID 556737-0431 | 198,082,519   | 97%   | 29,692      | 26,332      |
| Klarna Midco AB, Sweden, Corp. ID 559146-5132       | 529,539       | 93%   | 774         | 747         |
| Larkan Holding AB, Sweden, Corp. ID 559262-3119     | 24,375        | 97%   | 317         | 6           |
| Larkan III AB, Sweden, Corp. ID 559405-6060         | 500,000       | 100%  | 1           | -           |
| Larkan IV AB, Sweden, Corp. ID 559405-6177          | 500,000       | 100%  | 1           | -           |
| Klarna Runway Holding Inc. ID 86-2300658            | -             | 0%    | -           | 1,692       |
| Total   |               |       | 30,785      | 28,777      |

During 2022 Klarna Bank AB (publ) performed a share split in the ratio 1:1000. This resulted in the number of shares held by Klarna Holding AB (publ) increasing from 193,418 to 193,418,000. Klarna Holding AB (publ) increased its investment in Klarna Bank AB (publ), Klarna Midco AB, Larkan III AB (publ) and Larkan IV AB (publ). Klarna Holding AB (publ) contributed its shares in Klarna Runway Holding Inc to Klarna Bank AB (publ). The Klarna Group operates according to a centralized business model where Klarna Bank AB (publ), being the owner of the majority of the Group's assets, risks as well as the strategic and key value driving functions, is the principal (central entrepreneur) of the Group.

## Note 9 Receivables

|                                  | 31 Dec 2022 | 31 Dec 2021 |
|----------------------------------|-------------|-------------|
| Non-current                      |             |             |
| Receivables from group companies | 11,042      | 4,787       |
| Total                            | 11,042      | 4,787       |
| Current                          |             |             |
| Receivables from group companies | 18          | 17          |
| Other receivables                | 4           | 7           |
| Total                            | 22          | 24          |
| Total receivables                | 11,064      | 4,811       |

## Note 10 Accrued expenses

|                                    | 31 Dec 2022 | 31 Dec 2021 |
|------------------------------------|-------------|-------------|
| Accrued personnel related expenses | -           | 1           |
| Accrued expenses for consultants   | 5           | -           |
| Total                              | 5           | 1           |

## Note 11 Contingent liabilities

The subsidiary Klarna Bank AB (publ) continually pledges parts of its receivables as collateral for liabilities to credit institutions which provides security for the Group's credit facilities. The credit liability amounts to SEK Om (Om) as at December 31, 2022. Klarna Holding AB (publ) acts as a guarantor for Klarna Bank AB (publ)'s outstanding liability regarding this credit facility.

## **Note 12** Information on related parties

The following are defined as related parties: all companies within the Klarna Group, shareholders with significant influence, board members of Klarna Holding AB (publ) and Klarna Bank AB (publ), key management personnel of Klarna Bank AB (publ), as well as close family members of and companies significantly influenced by such board members or key management personnel.

The following transactions have taken place with related parties:

Klarna Holding AB (publ) has a non-current receivable of SEK 11,042m (4,759m) and current receivable of SEK 18m (17m) from Klarna Bank AB (publ).

Additionally, Klarna Holding AB (publ) has a non-current receivable of SEK 9m (0m) from Klarna Midco AB.

For information about transactions with the board of directors, CEO and senior management, see note 4.

## **Definitions and Abbreviations**

#### **Adjusted Operating Result\***

The adjusted operating result is defined as IFRS operating result, excluding (a) Restructuring costs; (b) Share-based payments and related payroll taxes and; (c) Depreciation and amortization. Klarna believes this is a useful financial measure to investors for evaluating its operating result and supports period-to-period comparisons as the items excluded generally are not a function of the Company's operating performance.

#### Advertising products and services

Services provided to retailers to engage and attract consumers including AI and influencer-led content creation, search and dynamic advertising and in-app sponsored placements.

#### **Capital requirement**

Total assets and off-balance sheet items, risk-weighted according to the capital adequacy rules for credit and market risk. The operational risks are measured and added as risk exposure amount.

#### **Common Equity Tier 1 capital**

Equity excluding proposed dividend, deferred taxes and intangible assets and certain other regulatory adjustments defined in Regulation (EU) No 575/2013 (CRR) and EU 241/2014.

#### Consumer

An individual or company using our services.

#### Debt/equity ratio\*

Average liabilities adjusted for untaxed reserves in relation to average equity adjusted for untaxed reserves. The calculation of average liabilities and average equity is based on opening and closing balances for the reporting period.

#### Equity/assets ratio\*

Equity adjusted for untaxed reserves as a percentage of total assets at the end of the reporting period.

#### Financing

Klarna's account product.

#### **Gross Merchandise Value**

Value of products sold through Klarna platform.

#### Klarna Card

Klarna's physical shop anywhere card.

#### Klarna In-Store

Klarna's product for physical stores allows retailers to offer our alternative payment methods wherever they get in direct contact with their customers.

#### Monthly active app users

Number of unique authenticated app (web + native) users per calendar month. Information from internal estimates.

#### Own funds (Total capital)

The sum of Tier 1 capital and Tier 2 capital.

#### Pay now

Klarna's product for immediate settlement.

#### Return on assets\*

Net result for the last 12 months as a percentage of average total assets. The calculation of average total assets is based on opening and closing balances for the last 12 months.

#### Return on equity\*

Operating result for the last 12 months as a percentage of average equity adjusted for untaxed reserves. The calculation of average equity is based on opening and closing balances for the last 12 months.

#### **Restricted Stock Units**

Klarna's Restricted Stock Unit Program for employees, implemented in 2020.

#### Revenue\*

Defined as IFRS Total Operating Income excluding commission expense, interest expense, net result from financial transactions and interest on liquidity assets not related directly to the core business. Interest on liquidity assets that are not directly related to the core business stems from loans to credit institutions and other interest income (see note 4).

#### **Tier 1 capital**

The sum of Common Equity Tier 1 capital and Additional Tier 1 capital.

#### Tier 2 capital

Subordinated liabilities, which are eligible for inclusion in the total capital.

#### Total capital ratio

Total capital as a percentage of risk exposure amounts.

\*Alternative Performance Measures (APM) are financial measures of historical or future financial position, performance or cash flow that are not defined in applicable regulations (IFRS) or in the EU Capital Requirements Regulation and Directive CRR/CRD IV. APMs are used by Klarna when relevant to assess and describe Klarna's financial situation and provide additional relevant information and tools to enable analysis of Klarna's performance. APMs on return on equity and return on assets provide relevant information on the performance in relation to different investment measurements. All these measures may not be directly comparable with similar key measures presented by other companies.

## **Board of Directors' affirmation**

The Board of Directors and CEO certify that the annual report has been prepared in accordance with generally accepted accounting principles in Sweden and that the consolidated financial statements have been prepared in accordance with the International Financial Reporting Standards (IFRS/IAS) referred to in the European parliament and the councils' regulation (EC) 1606/2002, from July 19, 2002, on the application of International Accounting Standards. They give a true and fair view of the Parent Company's and the Group's financial position and result. It is further assured that the report of the Board of Directors gives a true and fair overview of the development of the Parent Company's and Group's business activities, financial position and results of operations as well as describes the material risks and uncertainties that the Parent Company and its subsidiaries are facing.

Stockholm, February 24, 2023

Michael Moritz Chairman of the Board Mikael Walther Board member Lise Kaae Board member

Sarah Smith Board member Roger Ferguson Board member Omid Kordestani Board member

Sebastian Siemiatkowski CEO and Board member

Our audit report was submitted on : Ernst & Young AB

Jesper Nilsson Authorized Public Accountant

# Klarna.



## Auditor's report - Translated from Swedish signed version

To the general meeting of the shareholders of Klarna Holding AB, corporate identity number 556676-2356

## Report on the annual accounts and consolidated accounts

#### Opinions

We have audited the annual accounts and consolidated accounts of Klarna Holding AB for the year 2022 except for the corporate governance statement on pages 20-31. The annual accounts and consolidated accounts of the company are included on pages 14-109 in this document.

In our opinion, the annual accounts have been prepared in accordance with the Annual Accounts Act and present fairly, in all material respects, the financial position of the parent company as of 31 December 2022 and its financial performance and cash flow for the year then ended in accordance with the Annual Accounts Act. The consolidated accounts have been prepared in accordance with the Annual Accounts Act and present fairly, in all material respects, the financial position of the group as of 31 December 2022 and their financial performance and cash flow for the year then ended in accordance with International Financial Reporting Standards (IFRS), as adopted by the EU, and the Annual Accounts Act. Our opinions do not cover the corporate governance statement on pages 20-31. The statutory administration report is consistent with the other parts of the annual accounts and consolidated accounts.

We therefore recommend that the general meeting of shareholders adopts the income statement and balance sheet for the parent company and the group.

#### **Basis for Opinions**

We conducted our audit in accordance with International Standards on Auditing (ISA) and generally accepted auditing standards in Sweden. Our responsibilities under those standards are further described in the *Auditor's Responsibilities* section. We are independent of the parent company and the group in accordance with professional ethics for accountants in Sweden and have otherwise fulfilled our ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinions.

## Other Information than the annual accounts and consolidated accounts

This document also contains other information than the annual accounts and consolidated accounts and is found on pages 1-13. The Board of Directors and the Managing Director are responsible for this other information.

Our opinion on the annual accounts and consolidated accounts does not cover this other information and we do not express any form of assurance conclusion regarding this other information.

In connection with our audit of the annual accounts and consolidated accounts, our responsibility is to read the information identified above and consider whether the information is materially inconsistent with the annual accounts and consolidated accounts. In this procedure we also take into account our knowledge otherwise obtained in the audit and assess whether the information otherwise appears to be materially misstated.

If we, based on the work performed concerning this information, conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of the Board of Directors and the Managing Director

The Board of Directors and the Managing Director are responsible for the preparation of the annual accounts and consolidated accounts and that they give a fair presentation in accordance with the Annual Accounts Act and, concerning the consolidated accounts, in accordance with IFRS as adopted by the EU. The Board of Directors and the Managing Director are also responsible for such internal control as they determine is necessary to enable the preparation of annual accounts and consolidated accounts that are free from material misstatement, whether due to fraud or error.

In preparing the annual accounts and consolidated accounts, The Board of Directors and the Managing Director are responsible for the assessment of the company's and the group's ability to continue as a

going concern. They disclose, as applicable, matters related to going concern and using the going concern basis of accounting. The going concern basis of accounting is however not applied if the Board of Directors and the Managing Director intend to liquidate the company, to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibility

Our objectives are to obtain reasonable assurance about whether the annual accounts and consolidated accounts as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and generally accepted auditing standards in Sweden will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these annual accounts and consolidated accounts.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the annual accounts and consolidated accounts, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinions. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of the company's internal control relevant to our audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors [and the Managing Director].
- Conclude on the appropriateness of the Board of Directors' [and the Managing Director's] use of the going concern basis of accounting in preparing the annual accounts and consolidated accounts. We also draw a conclusion, based on the audit evidence obtained, as to whether any material uncertainty exists related to events or conditions that may cast significant doubt on the company's and the group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the annual accounts and consolidated accounts or, if such disclosures are inadequate, to modify our opinion about the annual accounts and consolidated accounts are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause a company and a group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the annual accounts and consolidated accounts, including the disclosures, and whether the annual accounts and consolidated accounts represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient and appropriate audit evidence regarding the financial information of the entities or business activities within the group to express an opinion on the consolidated accounts. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our opinions.

We must inform the Board of Directors of, among other matters, the planned scope and timing of the audit. We must also inform of significant audit findings during our audit, including any significant deficiencies in internal control that we identified.



# Report on other legal and regulatory requirements

#### Opinions

In addition to our audit of the annual accounts and consolidated accounts, we have also audited the administration of the Board of Directors and the Managing Director of Klarna Holding AB for the year 2022 and the proposed appropriations of the company's profit or loss.

We recommend to the general meeting of shareholders that the profit be appropriated in accordance with the proposal in the statutory administration report and that the members of the Board of Directors and the Managing Director be discharged from liability for the financial year.

#### Basis for Opinions

We conducted the audit in accordance with generally accepted auditing standards in Sweden. Our responsibilities under those standards are further described in the *Auditor's Responsibilities* section. We are independent of the parent company and the group in accordance with professional ethics for accountants in Sweden and have otherwise fulfilled our ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinions.

#### Responsibilities of the Board of Directors and the Managing Director

The Board of Directors is responsible for the proposal for appropriations of the company's profit or loss. At the proposal of a dividend, this includes an assessment of whether the dividend is justifiable considering the requirements which the company's and the group's type of operations, size and risks place on the size of the parent company's and the group's equity, consolidation requirements, liquidity and position in general.

The Board of Directors is responsible for the company's organization and the administration of the company's affairs. This includes among other things continuous assessment of the company's and the group's financial situation and ensuring that the company's organization is designed so that the accounting, management of assets and the company's financial affairs otherwise are controlled in a reassuring manner. The Managing Director shall manage the ongoing administration according to the Board of Directors' guidelines and instructions and among other matters take measures that are necessary to fulfill the company's accounting in accordance with law and handle the management of assets in a reassuring manner.

#### Auditor's responsibility

Our objective concerning the audit of the administration, and thereby our opinion about discharge from liability, is to obtain audit evidence to assess with a reasonable degree of assurance whether any member of the Board of Directors or the Managing Director in any material respect:

- has undertaken any action or been guilty of any omission which can give rise to liability to the company, or
- in any other way has acted in contravention of the Companies Act, the Annual Accounts Act or the Articles of Association.

Our objective concerning the audit of the proposed appropriations of the company's profit or loss, and thereby our opinion about this, is to assess with reasonable degree of assurance whether the proposal is in accordance with the Companies Act.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with generally accepted auditing standards in Sweden will always detect actions or omissions that can give rise to liability to the company, or that the proposed appropriations of the company's profit or loss are not in accordance with the Companies Act.

As part of an audit in accordance with generally accepted auditing standards in Sweden, we exercise professional judgment and maintain professional skepticism throughout the audit. The examination of the administration and the proposed appropriations of the company's profit or loss is based primarily on the audit of the accounts. Additional audit procedures performed are based on our professional judgment with starting point in risk and materiality. This means that we focus the examination on such actions, areas and relationships that are material for the operations and where deviations and violations would have particular importance for the company's situation. We examine and test decisions undertaken, support for decisions, actions taken and other circumstances that are relevant to our opinion concerning discharge from liability. As a basis for our opinion on the Board of Directors' proposed appropriations of the company's profit or loss we examined whether the proposal is in accordance with the Companies Act.

The auditor's examination of the corporate governance statement

The Board of Directors is responsible for that the corporate governance statement on pages 20-31 has been prepared in accordance with the Annual Accounts Act.

Our examination of the corporate governance statement is conducted in accordance with FAR's standard RevR 16 The auditor's examination of the corporate governance statement. This means that our examination of the corporate governance statement is different and substantially less in scope than an audit conducted in accordance with International Standards on Auditing and generally accepted auditing standards in Sweden. We believe that the examination has provided us with sufficient basis for our opinions.

A corporate governance statement has been prepared. Disclosures in accordance with chapter 6 section 6 the second paragraph points 2-6 of the Annual Accounts Act and chapter 7 section 31 the second paragraph the same law are consistent with the other parts of the annual accounts and consolidated accounts and are in accordance with the Annual Accounts Act.

Stockholm February 24, 2023 Ernst & Young AB

Jesper Nilsson Authorized Public Accountant